



17 – 20 OCT 2022

WGC EMEA

# WI-FI REVOLUTION: DRIVING DIGITAL GROWTH

RAI Convention Centre, Amsterdam, Netherlands

#WGCEMEA | #wifirevolution | #lovewifi



# TIAGO RODRIGUES

CEO, WIRELESS BROADBAND ALLIANCE

## CEO WELCOME ADDRESS



## Thank you to our Sponsors



## WGC EMEA Speakers



**Tiago Rodrigues**  
Wireless Broadband Alliance



**Ahmed Hafez**  
Deutsche Telekom



**Eric McLaughlin**  
Intel



**JR Wilson**  
AT&T



**Maria Cuevas**  
BT



**Steve Andrews**  
Luminet Networks



**Dr Derek Peterson**  
Boingo Wireless



Time	Presentation
9:00 AM (CET)	<b>CEO Opening Remarks</b> Tiago Rodrigues, CEO, Wireless Broadband Alliance
9:10 AM (CET)	<b>What value would convergence between Fixed and Mobile bring?</b> Ahmed Hafez, VP Network Convergence, Deutsche Telekom
9:30 AM (CET)	<b>Wi-Fi and Cellular Convergence in Client Devices</b> Eric McLaughlin, VP & GM Wireless Solutions, Client Computing Group, Intel Corporation
9:50 AM (CET)	<b>Fireside Chat: How does Wi-Fi deliver the Fibre Promise?</b> Steve Andrews, Chairman, Luminet Networks & WBA Board Advisor (Moderator) JR Wilson, Chairman, Wireless Broadband Alliance; Vice President Tower Strategy and Roaming, AT&T Maria A. Cuevas, Networks Research Director, BT Applied Research, BT
10:10 AM (CET)	<b>The Future of Convergence</b> Dr. Derek Peterson, CTO, Boingo Wireless
	<b>COFFEE &amp; NETWORKING (40 minutes)</b>



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# WELCOME TO NEW MEMBERS



Morse Micro



# THANK YOU TO OUR MEMBERS



## BOARD

## MEMBERS

List Not Exhaustive



Total number of members +175

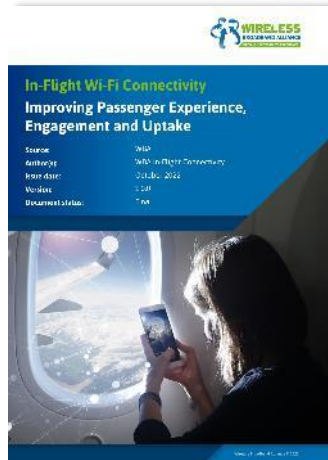
+85% of the members are active on WBA activities

Operators, technology players, startups, enterprises and non-profit

Diverse membership categories to fit different objectives

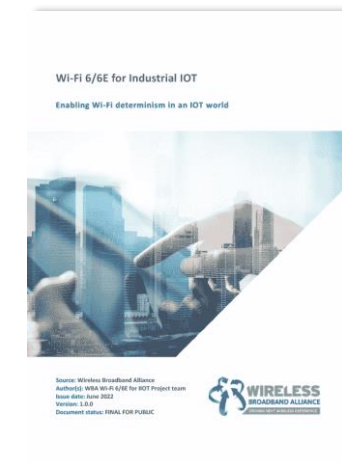
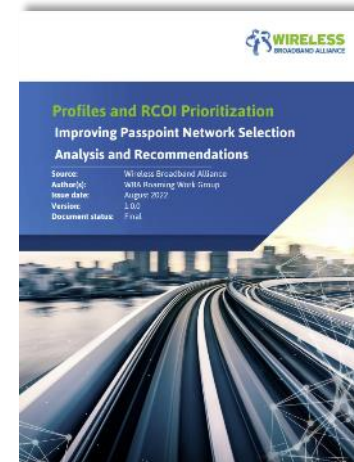


# VIBRANT 2022 IN TERMS OF PROGRAMS & PROJECTS



10 Project delivered on the last 8 months

Participation of members on increased by 35%



+1,500 Unique Extranet Users  
+200 Meetings on last 6 months

8 Projects in progress and 9 new for 2023 Roadmap

**Wireless Broadband Alliance (WBA)**  
6,475 followers  
3mo • Edited •

Planning on visiting Japan in the near future? Enjoy fast, easy and secure public **#WiFi** in many locations across the country courtesy of **#OpenRoaming**, deployed by Cityroam and eduroam! Read more at ...see more

**OPENROAMING** **cityroam** **FIND OUT MORE**



**OpenRoaming™ Case Study – Japan: by Cityroam**

With a subscription to Cityroam's roaming partners or partner ISPs, users can be automatically and securely connected to the access points of Cityroam with OpenRoaming™

Sarah Kolmer and 30 others 2 comments • 3 shares

Like Comment Share Send

**RCR Wireless News**  
INTELLIGENCE ON ALL THINGS WIRELESS

5G | 5G TESTING | 6G | CARRIERS | IOT | NETWORK INFRASTRUCTURE | OPEN RAN | PRIVATE NETWORKS | TELCO

SPONSORED CHANNELS | Keysight 5G & 6G Testing | Qualcomm 5G Insights | Rohde & Schwarz 6G Technology & Test



Source: The Polytechnic Institute of Viseu

WBA and partners trial Wi-Fi 6E, OpenRoaming at European university

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**Free public Wi-Fi system to be rolled out in Dublin city**

Updated / Monday, 20 Jun 2022 09:13



The trial was initiated by Dublin City Council's 'Smart Dublin' programme and was supported by the Wireless Broadband Alliance and Virgin Media

**ComputerWeekly.com** IT Management Industry Sectors Technology Topics Search Computer Weekly



**WBA sets out how Wi-Fi 6/6E enables Industry 4.0**

Report highlights next-gen wireless use cases, including detailed autonomous mobile robots, automatic guided vehicles, augmented and virtual reality, and posts IIoT deployment guidelines

## 117TH CONGRESS 2D SESSION **H. RES. 1189**

Supporting the goals and ideals of “World Wi-Fi Day”.

### IN THE HOUSE OF REPRESENTATIVES

JUNE 17, 2022

Mr. MCNERNEY (for himself and Mr. MICHAEL F. DOYLE of Pennsylvania) submitted the following resolution; which was referred to the Committee on Energy and Commerce, and in addition to the Committee on Foreign Affairs, for a period to be subsequently determined by the Speaker, in each case for consideration of such provisions as fall within the jurisdiction of the committee concerned

## RESOLUTION

Supporting the goals and ideals of “World Wi-Fi Day”.

Whereas “World Wi-Fi Day” is a celebration of the benefits that Wi-Fi technology brings to the daily lives of individuals;

**12 press releases**  
**+180 articles**  
**+1M views**

**15% increase on**  
**website traffic**

**+3,500 publications**  
**downloads**

**16 analyst briefings**  
**+20 analyst reports**



# LEADING THE RETURN TO FACE-TO-FACE EVENTS



*Q1 2022 Event in Dubai*



*Q2 2022 Event in Chicago, co-located with Wi-Fi Alliance*



*World Wi-Fi Workshop,  
Brussels 20<sup>th</sup> June*



*Innovation Forum by  
CTO Group Q3 2022*



**1st Wi-Fi event  
back to face-to-face**

**+2,000 attendees  
on 2022 events**

**+300 companies on  
2022 events**

**Co-Location with  
Wi-Fi Alliance and  
Network X**

## WBA Annual Industry Report 2023 Released today

Available at: <https://wballiance.com/resource/wba-annual-industry-report-2023>

*...“The last twelve months have been exceptionally rich for Wi-Fi both in terms of innovation and market adoption boosted by a favorable regulatory environment. Wi-Fi remains the dominant indoor technology and enjoys a momentum driven by a combination of factors:*

*the impact of the pandemic on internet usage with **Wi-Fi traffic doubling***

*the game-changing addition of the **6GHz spectrum** band around the world*

*the rapid commercial availability and **market adoption of Wi-Fi 6/6E***

*the flurry of innovative services like **OpenRoaming™** or **Wi-Fi Sensing**”...*

*Source: editorial team (Adlane Fellah) of WBA Annual Industry Report 2023*





*Wi-Fi 6E is now the de facto standard, with 53% already deployed and 44% planning for the next 18 months*

*61% identified services such as HD video, AR-VR, metaverse applications as key revenue opportunities*

*90% of respondents rank quality of experience (QoE) as #1 for Wi-Fi monetization*

*62% of respondents deployed Passpoint, OpenRoaming or are planning to do by end-2023*

*+33% of respondents already have plans to deploy Wi-Fi 7 by the end of 2023*

## WBA Annual Industry Report 2023

Available at: <https://wballiance.com/resource/wba-annual-industry-report-2023/>



**Join WBA and helps us to  
make Wi-Fi easier & better for all**

More information at [www.wballiance.com/membership](http://www.wballiance.com/membership)

**THANK YOU**

*Tiago Rodrigues, WBA CEO, [tiago@wballiance.com](mailto:tiago@wballiance.com)*



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## AHMED HAFEZ

VP NETWORK CONVERGENCE, DEUTSCHE TELEKOM

**WHAT VALUE WOULD  
CONVERGENCE BETWEEN FIXED  
AND MOBILE BRING?**

# Fixed Mobile Convergence

Ahmed Hafez

VP Network Convergence – Group Technology – Deutsche  
Telekom

Oct-2022



LIFE IS FOR SHARING.



# Convergence Workstreams



## 5G WWC

- Transformation of the **Fixed** Network
- New Fixed Production (5G **Residential GW**)
- Single **Control plane**, Services and Unified **BSS**

Convergence

## ATSSS/MP

- Mass Market: ZTC, Best Customer experience
- **Campus**: 5G & Wi-Fi6 simultaneously utilized
- Hybrid HGWs

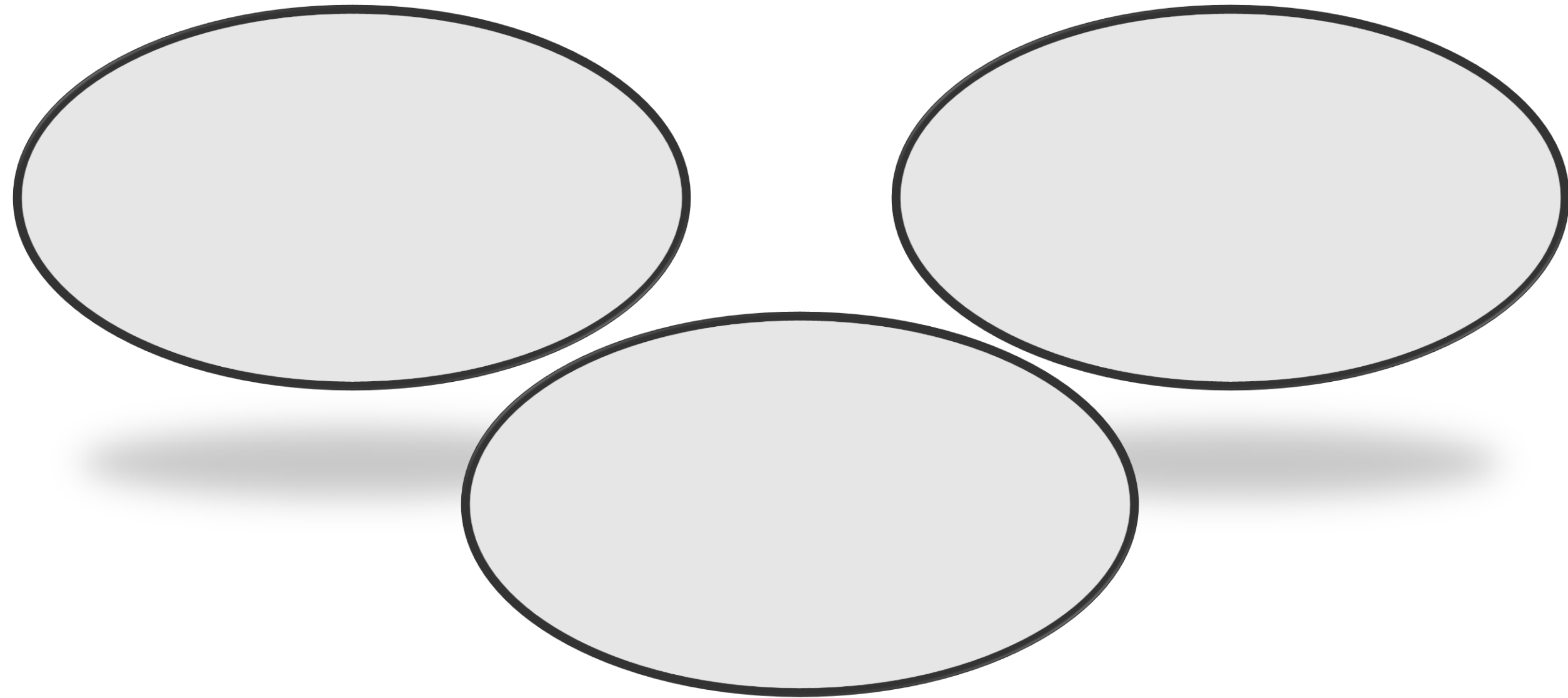


LIFE IS FOR SHARING.

# 5G Wireless Wireline Convergence (5G WWC)

- ➡ Transformation of the **Fixed** Network
- ➡ New Fixed Production (5G **Residential GW**)
- ➡ Single **Control plane**, Services and Unified **BSS**





LIFE IS FOR SHARING.

# Why?



LIFE IS FOR SHARING.

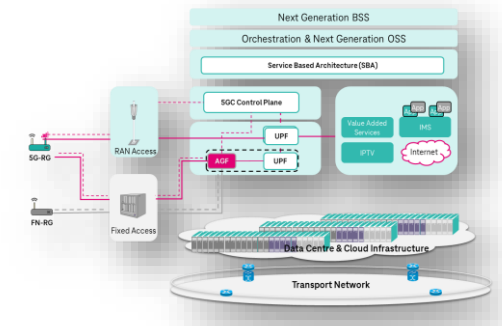




# Network pain points

1. Two separate Networks for Mobile and Fixed, although traffic handling and services are very similar
2. Service layer is built almost twice to serve very similar needs
3. Multiple Policy servers (PCRF, AAA mobile, AAA fixed,...etc.)
4. Different OSS and BSS systems
5. Separate evolution paths & migration challenges for each Network (Cloud, APIs, features, ...etc.), and different legacies to maintain or retire.
6. Diversity in required skills and duplications of organizational functions
7. High costs to maintain these two networks separately while the margins erode

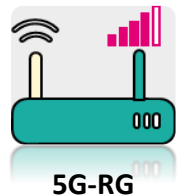
**If we leverage 5GC FMC capabilities, and evolve the fixed Networks, we would be able to solve these problems through convergence**



# Customer Experience pain points

1. Prolonged provisioning steps and setup complications.
2. Challenging to have converged propositions/Offers.
3. Fragmentation of customer data, no consolidated E2E view...difficult customer care
4. Inconsistent user experience (different frameworks for the same services, different QoS mechanisms).
5. Unable to coordinate access types at any granularity, customer cannot leverage all accesses of DT.
6. More advanced and stable Hybrid implementation

We believe that defining a new converged connectivity product „5G residential Gateway“ in the new 5G WWC architecture would resolves these issues





What?



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# 3GPP and BBF Standards for Network-Based FMC

Operator-driven, concerted industry and standardization efforts for FMC  
inherent part of 5G Initiative started in 2016

## Industry Vision and High-Level Requirements

NGMN: Market requirements/drivers, high-level architecture

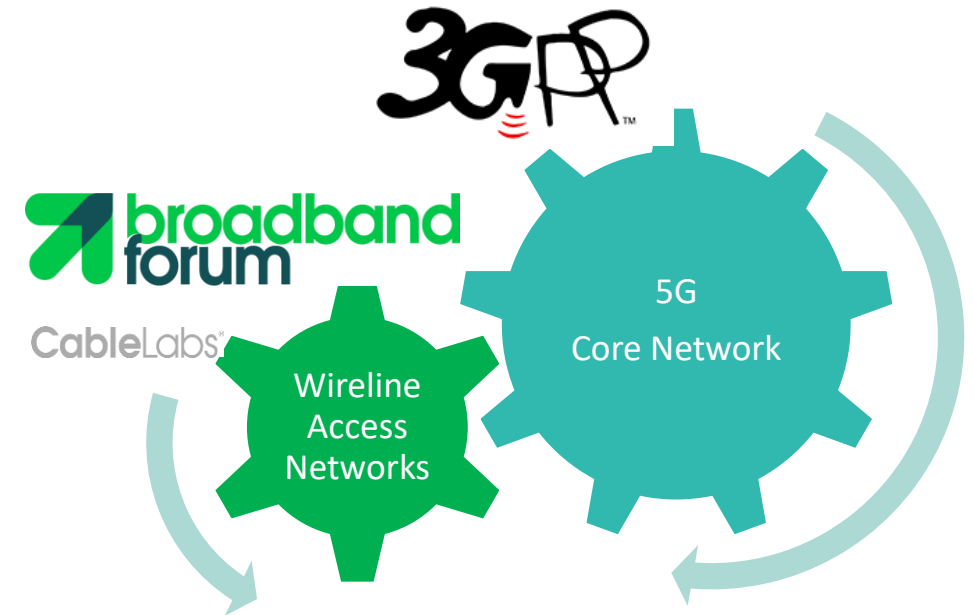
GSMA: Network services, orchestration

## Standardization

3GPP: 5WWC

BBF: 5G WWC – cooperation with 3GPP, aligned with 3GPP R16 roadmap

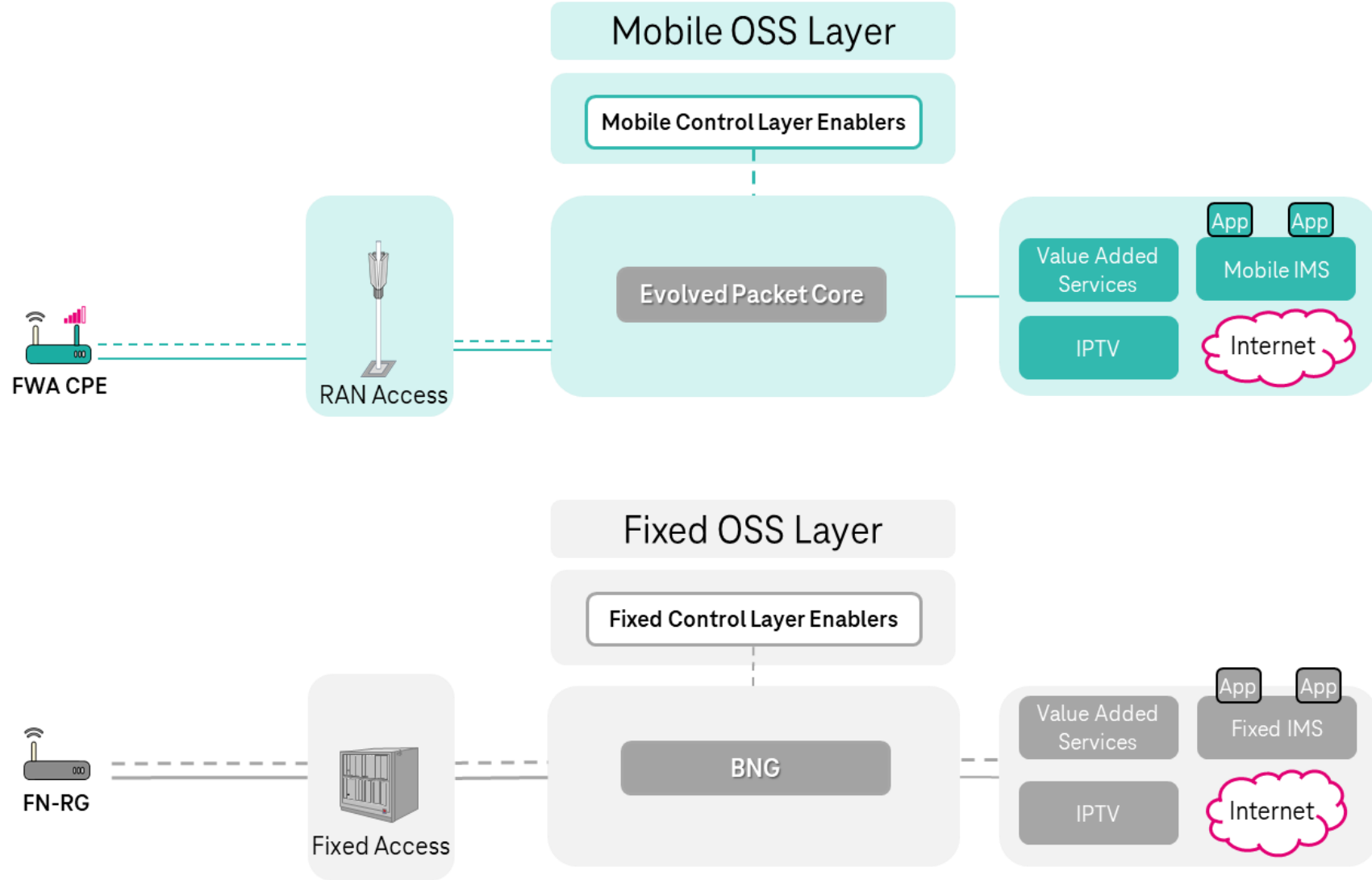
CableLabs: Leveraging 3GPP & BBF specifications for cable networks („5G-Cable-RG“)



Major Set of relevant 3GPP and BBF standards delivered by 2020H2  
Support smooth migration and co-existence



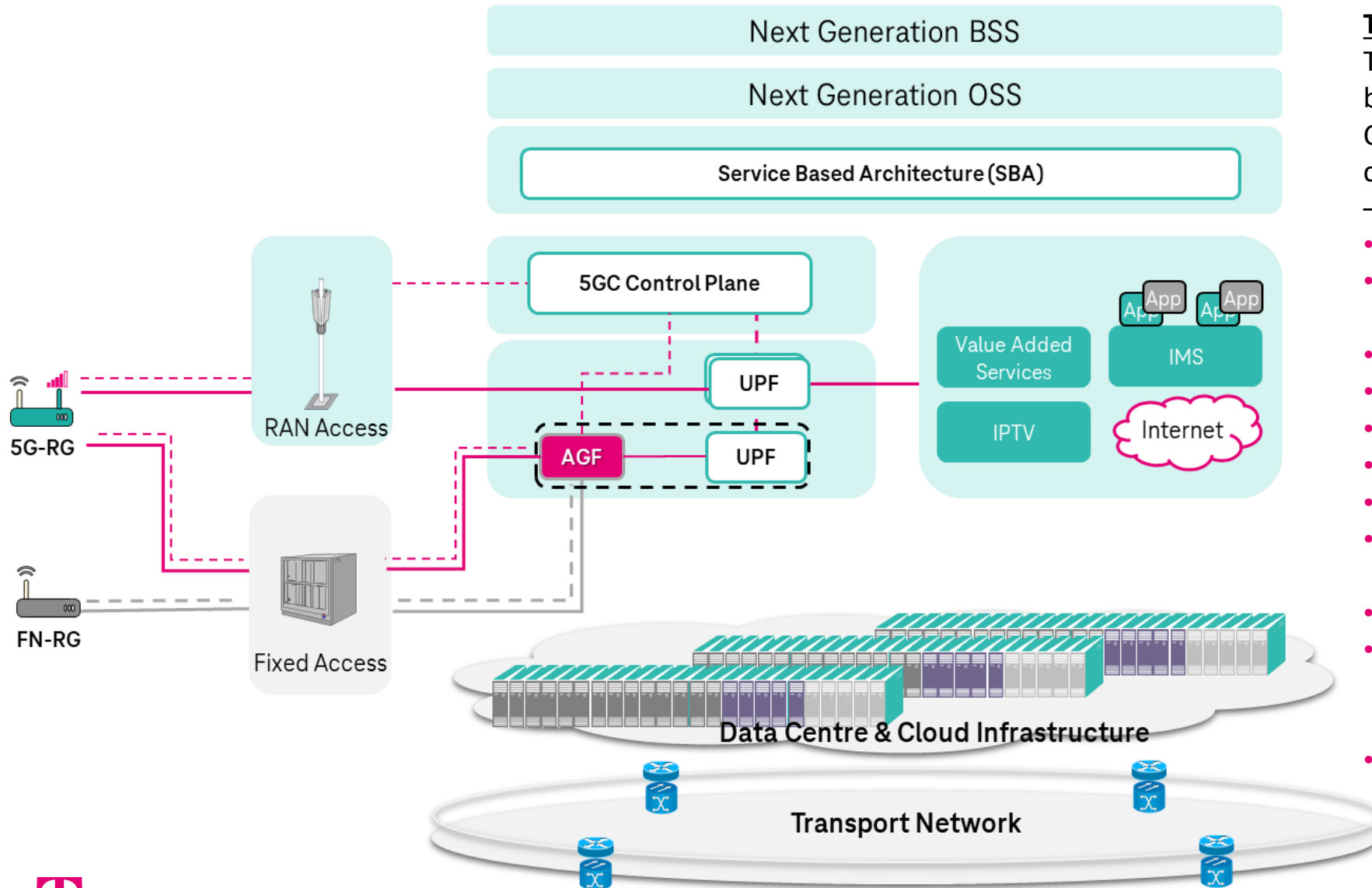
# Today Mobile & Fixed Networks are Independent



- Lots of similarities and coherence between services offered over Fixed and Mobile, types of traffic flowing and control layers.
- However, they are two completely independent networks, with the exception of some level of aggregation on the optical layer or the IP domain at best



# Target Converged Core Architecture (Long Term Target)



## Target Architecture:

The AGF function will play a vital role in building the bridge between Fixed & Mobile Cores, allowing the 5GC to become the sole controller of all Networks (Fixed and Mobile)

– So we can achieve:

- Single Unified Network
- Access remains separated but their procedures are streamlined.
- Common Transport Network
- Common Cloud Infrastructure
- Unified Core Network
- Services are access independent
- One layer of control enablers
- One single Management and Orchestration Layer
- One converged BSS layer.
- Production mechanisms are simplified to maximize the benefits of the convergent architecture
- Streamlined processes, operations, organization and service creation



**LIFE IS FOR SHARING.**

AGF: Access Gateway Function | UPF: User Plane Function | IMS: IP Multimedia Subsystem | 5GC: 5G Core Networks  
| 5G-RG: 5G Residential Gateway | FN-RG: Fixed Network Residential Gateway



# How?



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# Ecosystem Elements

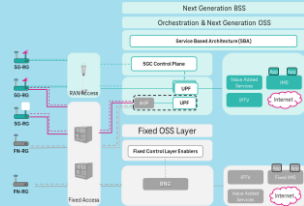
01

## 5G-RG & Customer Value



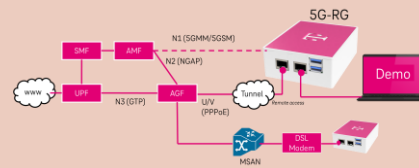
02

## Architecture & Network value



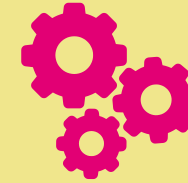
03

## Proof of Concept



04

## Policy & Control



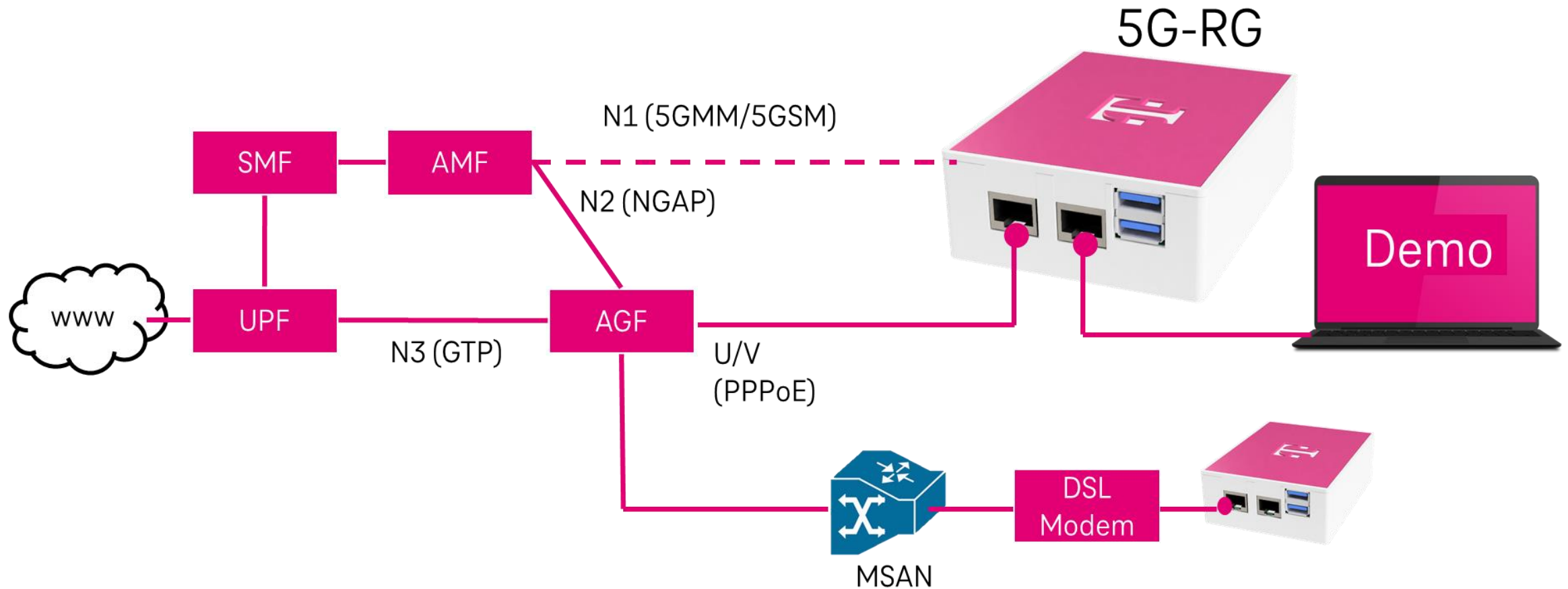
05

# Techno- economics



**LIFE IS FOR SHARING.**

# DT 5G-RG PoC with live traffic



Thanks!

!





## **ERIC MCLAUGHLIN**

VP & GM WIRELESS SOLUTIONS, CLIENT COMPUTING GROUP,  
INTEL CORPORATION

## **WI-FI AND CELLULAR CONVERGENCE IN CLIENT DEVICES**

WGC EMEA

# Wi-Fi & Cellular Convergence for PC Clients

October 19, 2022

intel®



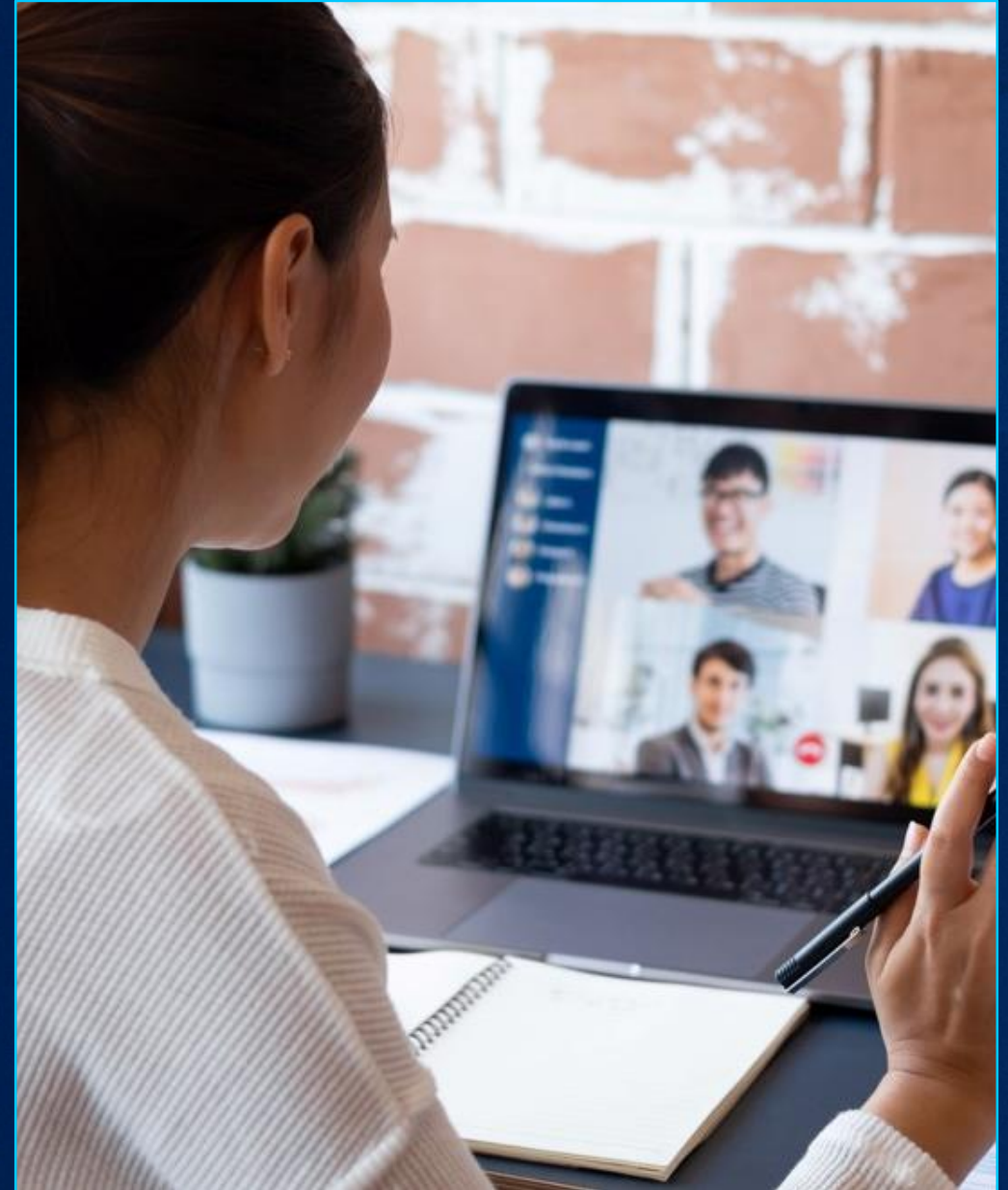
## **Eric A. McLaughlin**

VP, Client Computing Group  
GM, Wireless Solutions Group



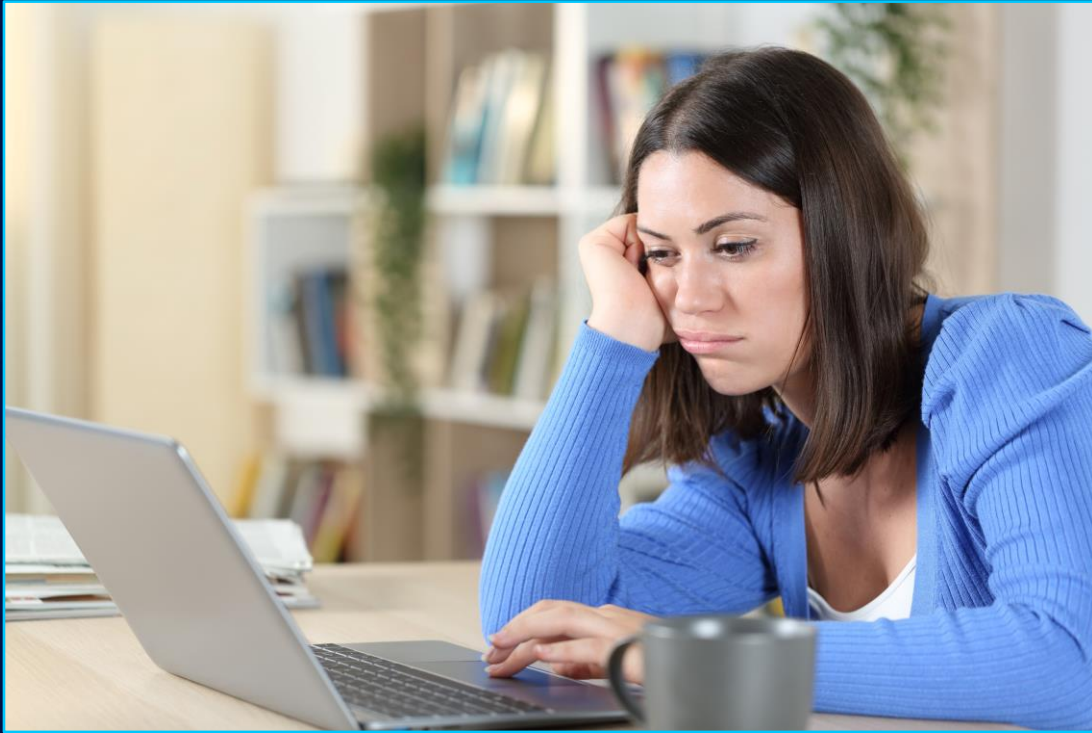
# Agenda

- Great Connectivity Expectations
- PC Platform Connectivity
- Technology / Feature Innovations
- PC Networking Convergence





# How Was Your Summer Vacation?



## 2022 Travel Survey Statistics\*

- **87%** - less likely to book vacation property with bad internet reviews
- **81%** - think vacation Wi-Fi is essential / important

\* HighSpeedInternet.com 1000 American [survey](#) (Jul'22)

Great connectivity is expected nearly everywhere

# Intel History



Platforms

Wi-Fi

Products

2003

Intel® Centrino™



2022

12th Gen Intel® Core™



802.11b



Wi-Fi 6E

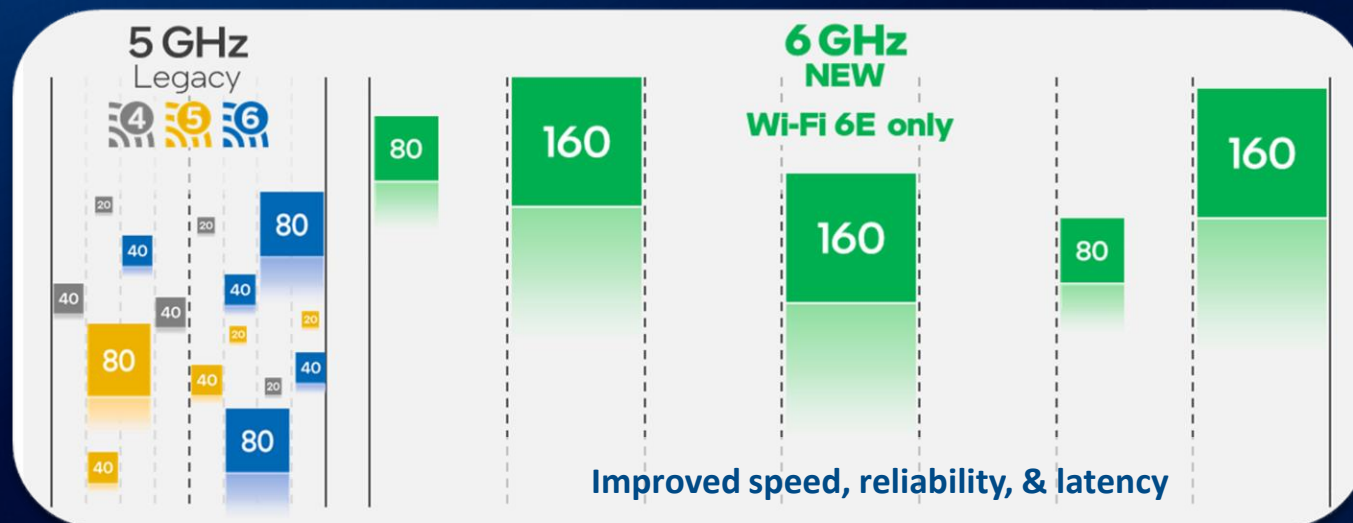
Intel® PRO/Wireless 2100  
Network Connection



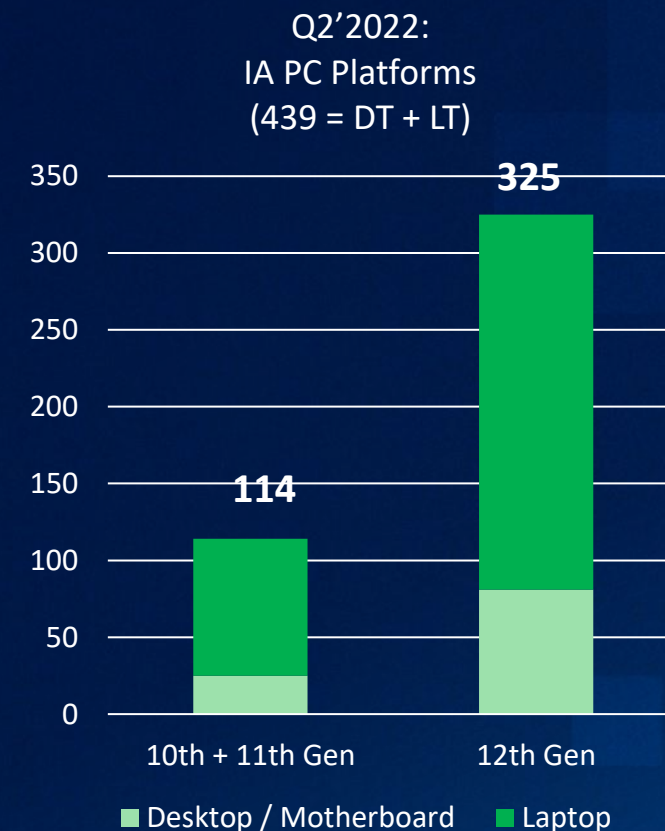
Nearly 2 decades focused on connected platform experiences



# Wi-Fi 6E



- 10<sup>th</sup> + 11<sup>th</sup> Gen Intel® Core™ platforms (discrete)
- 12<sup>th</sup> + 13<sup>th</sup> Gen Intel® Core™ platform integration
- Intel® Evo™ & vPro® platform requirement



Large Wi-Fi 6E PC footprint expected to grow in 2023

It's like your PC has a **built-in Wi-Fi expert** continuously optimizing your Wi-Fi performance

Make the Best Wi-Fi Connection Automatically

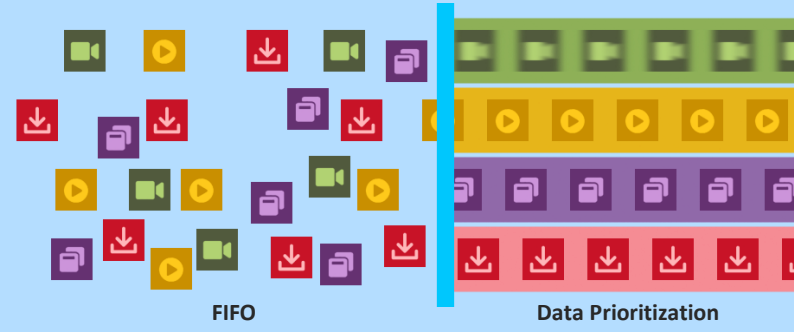
The app continuously scores available connections based on multiple key metrics.  
The app dynamically keeps you connected to the best Wi-Fi access point and band.  
The app's client Wi-Fi optimization can help balance network usage.

Access Point Scoring Metrics

Congestion	Wi-Fi generation	Band	Security	Signal strength and more
		2.4 GHz 5 GHz 6 GHz		



Prioritize the Data that Matters Most  
The app prioritizes critical traffic to help optimize experiences



Prioritization

Mode Selector

Boost the priority of the selected mode

Voice and Video Calls

Streaming

Productivity

Customize your application preferences

Real-world improvements during network contention

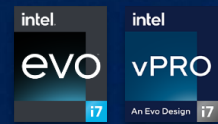
Up to **66%** lower latency<sup>1</sup>  
(for voice/video calls)

Up to **4x** better resolution<sup>2</sup>  
(on streaming video)

Up to **30%** faster speeds<sup>3</sup>  
(via best AP/band selection)



Intel® Connectivity Performance Suite & Intel® Wi-Fi 6E (Gig+)



Great Wi-Fi productivity + collaboration on new Intel Evo™ and vPro® platforms

Discover more at: [intel.com/wireless](https://intel.com/wireless)



# Transform How & Where You Work with Intel® 5G-enabled Laptops



Supports major operator networks worldwide



Optimized integration with Intel system architecture



Supports multiple WWAN standards



Intel validated for outstanding stability & reliability

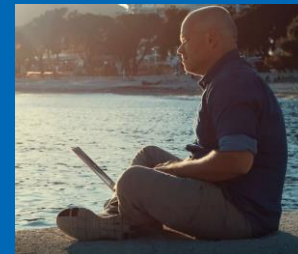
Intel® 5G Solution 5000 delivers improved performance, flexibility, and reliability



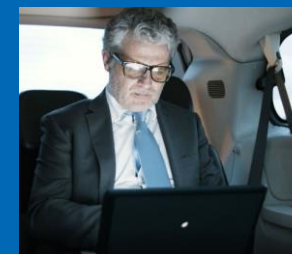
Discover the Intel WWAN difference

[www.intel.com/wireless](http://www.intel.com/wireless)

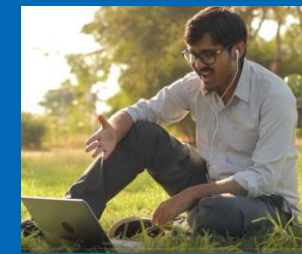
Laptops with Intel® 5G Solution 5000 keep you connected in more places when Wi-Fi isn't available



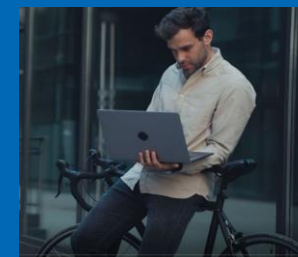
Work remotely with more freedom



Complete tasks during travel time



Collaborate with others wherever you are



Stream 4K training videos and webinars



Take advantage of 5G private networks

Nearly 5x faster than 1 Gbps LTE<sup>1</sup>

LTE

1 Gbps

5G

4.7 Gbps

Nearly 5x faster<sup>1</sup>



1) Performance varies by use, configuration and other factors. For details on performance claims, learn more at [www.intel.com/PerformanceIndex](http://www.intel.com/PerformanceIndex) (connectivity). No product or component can be absolutely secure. Your costs and results may vary. Intel technologies may require enabled hardware, software or service activation. © Intel Corporation. Intel, the Intel logo, and other Intel marks are trademarks of Intel Corporation or its subsidiaries. Other names and brands may be claimed as the property of others.

# 5G Enabled Intel Laptop Capabilities

- Hyper-connected lifestyles + cloud transition require ubiquitous connectivity
- Wi-Fi 6/6E + 5G = complimentary, fill each other's gaps when needed
- Usually technology choice is binary - based on environment / usage / need

Home	Office	On-The-Go
Wi-Fi 6/6E	Wi-Fi 6/6E	Wi-Fi 4/5/6/6E? (Open Roaming)
Or 5G	Or 5G / 5G PCN	Or 5G

True PC Wi-Fi + Cellular convergence requires  
seamless roaming + technology switching (like phone experience)



# PC Networking Convergence is coming soon!



## Wi-Fi NOW

Intel demos multi-radio, multi-band Wi-Fi 6/6E/5G connectivity for laptops at MWC22

Breaking [News](#) (Mar'22)

- From technology demo to actual platform feature

### Intel® Connectivity Performance Suite

## New Advanced Connection Manager

Use all your PC's networking technologies simultaneously for great connected experiences

**Distribute** application traffic across multiple network interfaces

Category	Wi-Fi	Cellular	Ethernet
Voice and Video Calls	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Streaming and Productivity	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Games	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Downloads	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>

**Combine** all connections for max download speeds

Wi-Fi  
Cellular  
Ethernet

**Switch** automatically to the best technology quickly & with minimal application impact

Wi-Fi  
Cellular  
Ethernet

Look for the new Advanced Connection Manager  
On select Intel® Evo™ and vPro® laptops with the Intel® Connectivity Performance Suite.  
Discover more at [www.intel.com/wireless](https://www.intel.com/wireless)

Performance varies by use, configuration, and other factors. Learn more at [www.intel.com/PerformanceIndex](https://www.intel.com/PerformanceIndex) (wireless). No product or component can be absolutely secure. Your costs and results may vary. Intel technologies may require enabled hardware, software or service activation. © Intel Corporation. Intel, the intel logo, and other intel marks are trademarks of Intel Corporation or its subsidiaries. Other names and brands may be claimed as the property of others.

# Intel-Broadcom Wi-Fi 7 Demo

Industry's 1<sup>st</sup> Cross-Vendor Interoperability Demonstration

intel + BROADCOM



**Carlos Cordeiro, PhD**  
Intel Fellow & Wireless CTO,  
Client Computing Group  
Intel Corporation



**Vijay Nagarajan**  
Vice President,  
Wireless Connectivity Division  
Broadcom Inc.



## Convergence will get even better w/Wi-Fi 7

- Improved 6 GHz use
- Even lower / deterministic latency
- Even better reliability
- >5 Gbps\* PC Wi-Fi speed

Great example of industry collaboration

\* ">5 Gbps Wi-Fi 7 2x2 client speed" - is based on the current draft of the 802.11be specification which specifies the theoretical maximum data rate for a 2x2 device which supports 320 MHz channels, 4096 QAM, and Multi-Link Operation is 5.76 Gbps. Based on an industry standard assumption of 90% efficiency for new Wi-Fi products operating in the exclusive 6 GHz band, the resulting estimated maximum over the air 2x2 client speed would be 5.19 Gbps



# Call To Action

Let's continue working together through the WBA to help ramp & promote:

- Wi-Fi 6E
- Open Roaming
- Wi-Fi QoS
- Wi-Fi 7



# Thank You



# Disclaimers

Wi-Fi 6E device tracking summary is public information compiled by Intel from vendor websites, press release announcements, and third-party device reviews. Intel provides this assessment for informational purposes only, can not guarantee its accuracy, and it is subject to change without notice.

6 GHz laptop functionality requires Intel® Wi-Fi 6E/7 products, Wi-Fi 6E/7 APs/Routers/Gateways, Operating System support for 6 GHz operation, along with country-specific 6 GHz spectrum allocation for non-licensed use and associated regional regulatory approvals. 6 GHz may not be available in some countries.

5G performance may vary and requires similarly configured 3GPP cellular networks and a carrier contract for 5G service, which is subject to regional availability and may not be available in all markets.

All product plans and roadmaps are subject to change without notice.

Statements in this document that refer to future plans or expectations are forward-looking statements. These statements are based on current expectations and involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such statements. For more information on the factors that could cause actual results to differ materially, see our most recent earnings release and SEC filings at [www.intc.com](http://www.intc.com).

For additional details, please visit [www.intel.com/performanceindex](http://www.intel.com/performanceindex) (Wireless )

Performance varies by use, configuration and other factors.

No product or component can be absolutely secure.

Intel technologies may require enabled hardware, software, operating system, or service activation.

Intel, the Intel logo, and other Intel marks are trademarks of Intel Corporation or its subsidiaries.

Other names and brands may be claimed as the property of others.

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# Intel® Connectivity Performance Suite 2.0 Demo

Multiple Connections: Aggregation, Video call, Collaboration, Dynamic Switching

# ICPS 2.0

[Return](#)







intel<sup>®</sup>



# STEVE ANDREWS

CHAIRMAN, LUMINET NETWORKS & WBA BOARD ADVISOR

**MODERATOR**

# Fireside Chat: How does Wi-Fi Deliver the Fibre Promise?



**STEVE ANDREWS**

CHAIRMAN, LUMINET NETWORKS &  
WBA BOARD ADVISOR



**MARIA CUEVAS**

NETWORKS RESEARCH DIRECTOR,  
BT APPLIED RESEARCH, BT



**JR WILSON**

CHAIRMAN, WIRELESS BROADBAND ALLIANCE;  
VICE PRESIDENT TOWER STRATEGY & ROAMING, AT&T



**DR. DEREK PETERSON**

CTO, BOINGO WIRELESS

**THE FUTURE OF CONVERGENCE**





# **WBA Wireless Global Congress - Amsterdam**

# **Solving the Quality of Service Conundrum**

---

Boingo Wireless

**Dr. Derek Peterson, Chief Technology Officer**

October 19, 2022





Boingo simplifies complex wireless  
challenges to connect people,  
business and things.

# Leader in Converged Wireless

Boingo networks are designed to work together as a converged solution to reduce equipment, mitigate interference and provide world-class connectivity. We power solutions for the 5G era.



DAS & Small Cell



Wi-Fi

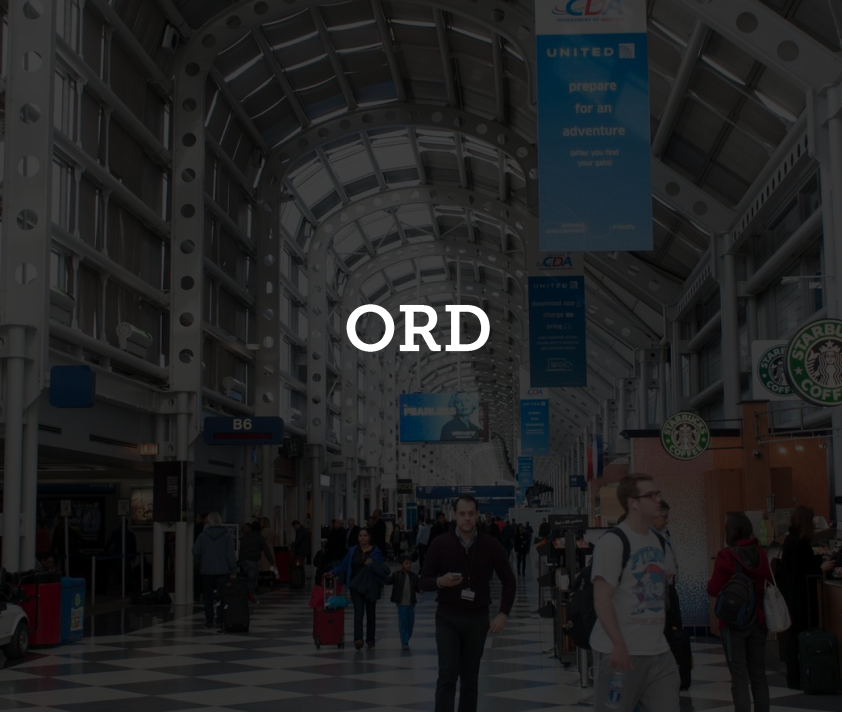


Private Networks



Towers





**ORD**



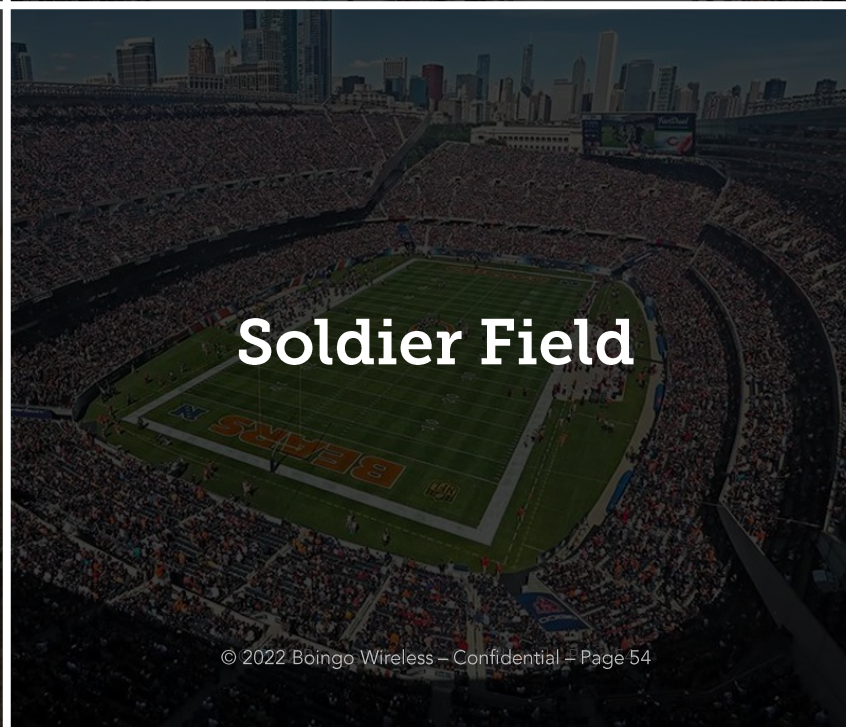
**World Trade Center**



**Grand Central  
Madison  
East Side Access**



**Camp Pendleton**



**Soldier Field**



**Heathrow Airport**



# The Data Challenge





# Network Congestion

Connected device demand and network congestion is at an all-time high.

**>12** billion

Active IoT devices  
globally

**40%**

Growth in mobile  
network data traffic  
between Q1 2021 and  
Q1 2022

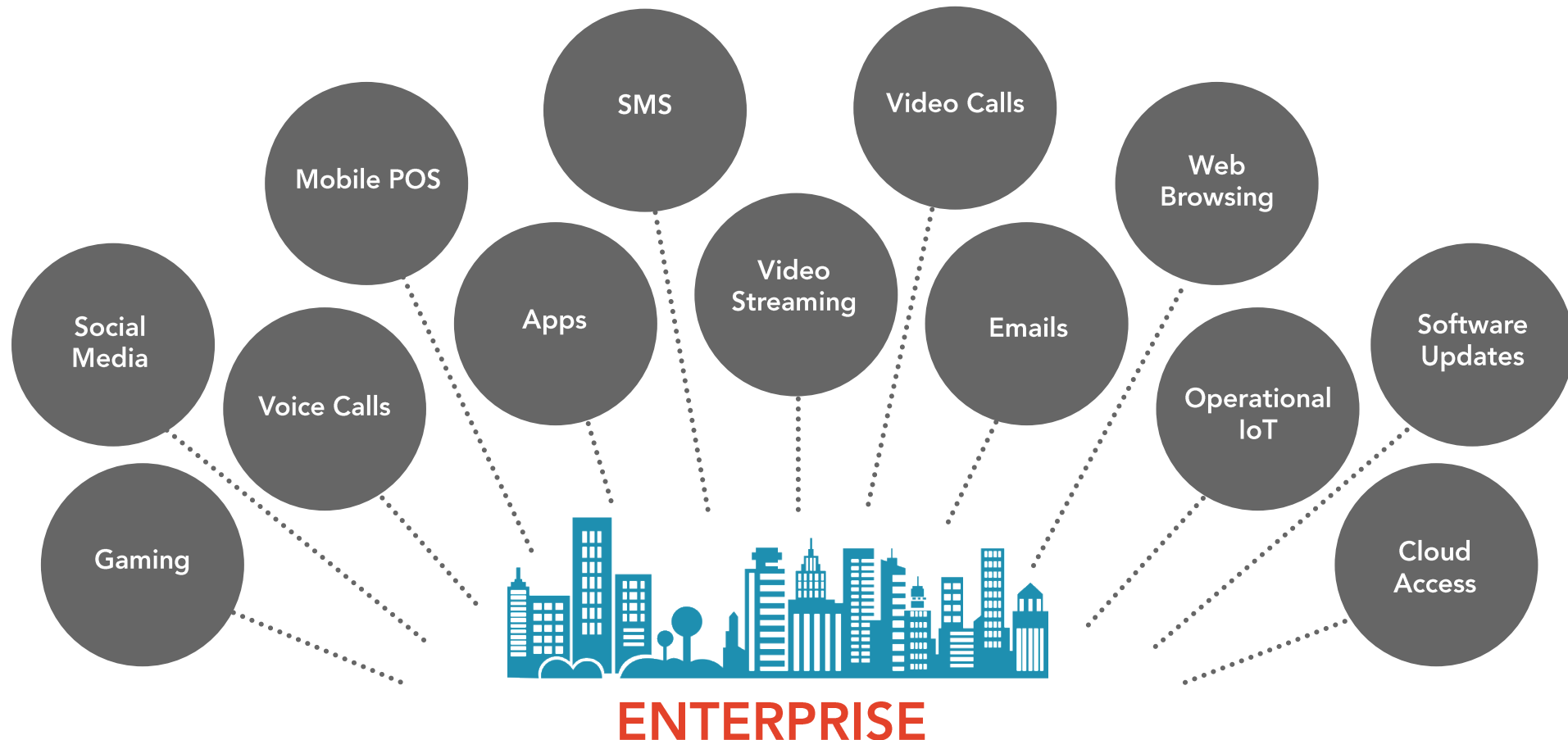
**~15** million

Years of video content  
that Americans  
streamed in 2021



# The Data Demand

At transportation hubs, large venues, military bases and commercial properties, network bandwidth is being utilized, simultaneously, by countless applications.



# Identifying Connectivity Usage

As networks are limited in the amount of data that can flow through each point, it's crucial to understand user preferences and ensure high priority traffic is given priority access.



## Airports

Social Media  
Streaming  
Business Tools



## Military

Gaming



## Sports & Entertainment

Social Media  
Venue Apps



# The QoS Solution





# Understanding Quality of Service (QoS)

Boingo Wireless QoS technology allows the network to automatically prioritize the most important data functions.

- Ensures seamless connectivity for the things that matter most
- Acts as a layer of connectivity insurance for priority items
- Applies only when network demand surpasses a certain threshold
- Addresses bandwidth limitations in dense, congested indoor environments

# Boingo DPI in Action

Boingo deep packet inspection is designed to make sure network access is assigned to the greatest need.

## Tag Data

- Immediately identify all download content

## Assign Behavior

- Automatically categorize each type of content
- Establish priority access parameters based on enterprise needs

## Tech Enabler

- Cache content to pull locally for patch downloads



# Future Requirements





# Final Thoughts

For widescale QoS deployment, we need to address end user device and Wi-Fi standards.



**Implement universal standards**



**Enable QoS technologies in end user devices**



**Work across the entire ecosystem to create a better user experience**



An aerial photograph of a dense urban landscape, likely a major city center, featuring numerous skyscrapers and a complex network of roads. A semi-transparent orange overlay covers the entire image, and a white network of lines is superimposed over the city, suggesting a wireless communication network.

# Thank You





**WGC EMEA**

# **WI-FI REVOLUTION: DRIVING DIGITAL GROWTH**

**COFFEE & NETWORKING  
BE BACK IN 40 MINUTES AT  
11.10 AM CET**





# STEVE ANDREWS

CHAIRMAN, LUMINET NETWORKS & WBA BOARD ADVISOR

**MODERATOR**

## WGC EMEA Speakers



**Scott Blue**  
Cisco



**Marcelino Vogel**  
Please advise company name



**David Huynh**  
Plume



**Tim Twell**  
BT



**Robert Hattink**  
RAI

Time	Presentation
11:10 AM (CET)	<b>On the Brink of Catastrophe: The Upper 6GHz Band in Europe</b> Scott Blue, Director of Global Wireless Policy, Cisco
11:30 AM (CET)	<b>Panel Discussion: Wi-Fi and its Role in the Future Smart Home</b> Marcelino Vogel, Wi-Fi Deployment Manager David Huynh, Chief Product Officer, Plume Tim Twell, Specialist, Wi-Fi and In-Home Networks, BT
12:00 PM (CET)	<b>Case Study: Wi-Fi Roaming Enterprise Use Case OpenRoaming Delivering Next-Gen Capabilities to Enhance the User Experience for Wi-Fi</b> Robert Hattink, System and Network Consultant, RAI
	<b>LUNCH &amp; NETWORKING (60 minutes)</b>





## SCOTT BLUE

DIRECTOR OF GLOBAL WIRELESS POLICY, CISCO

# ON THE BRINK OF CATASTROPHE: THE UPPER 6GHZ BAND IN EUROPE



# 6GHz in Europe

On the brink of catastrophe

Scott Blue

Director- Global Wireless Policy

October 19, 2022

# What we'll cover

- How is connectivity growing?
- Where is the demand for capacity coming from?
- 6Ghz role in meeting that demand?
- What are the options being discussed?



# How Europeans connect to the internet

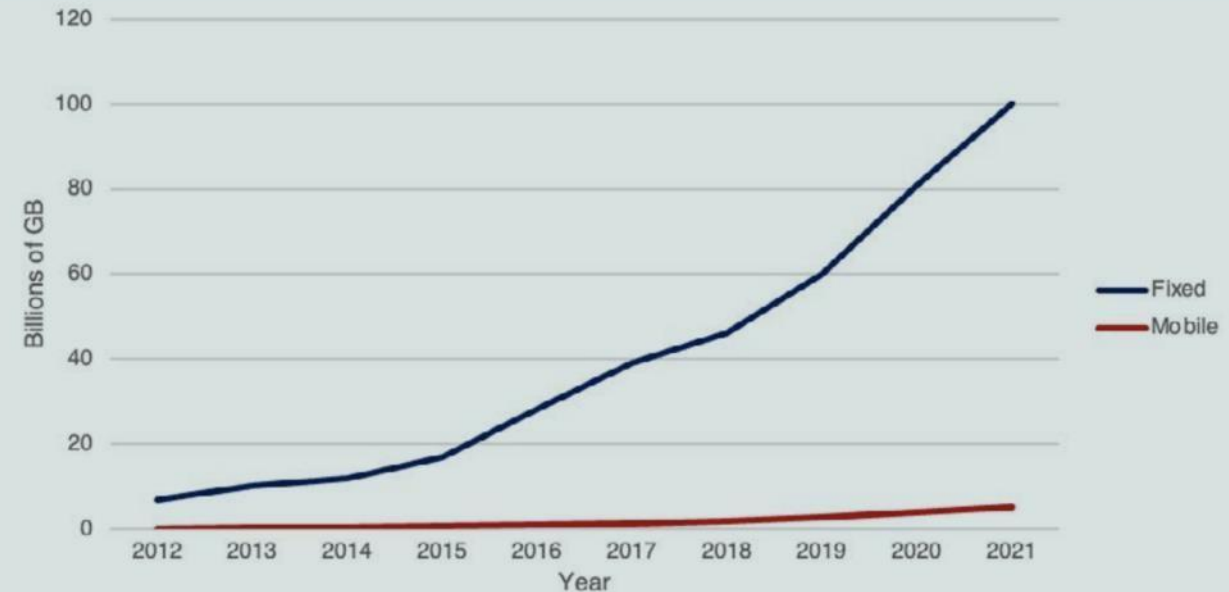
Most of the data traffic in Europe is delivered over fixed networks.

- 95.8% in Germany in 2021
- 95.2% in Portugal.

Mobile traffic is growing too, but it remains a small fraction of fixed traffic.

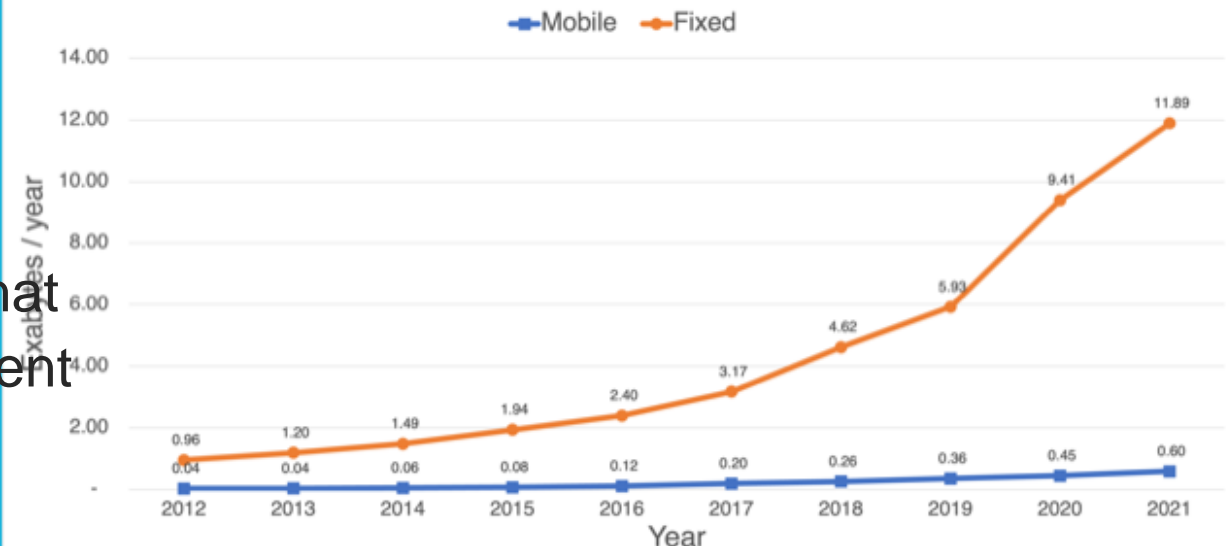
Data from the US, UK and Vietnam confirms that this is a global trend among countries with decent fixed infrastructure.

Germany – Total data on fixed and mobile networks



Portugal - Total data on fixed and mobile networks

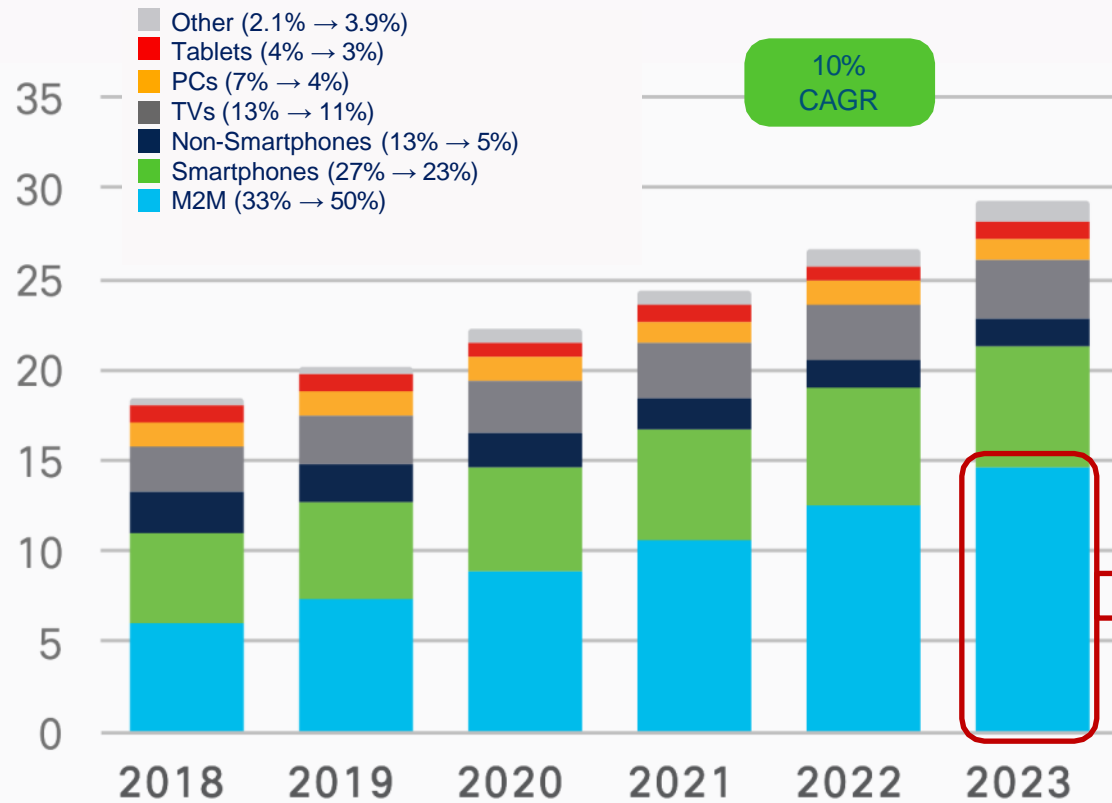
(source: ANACOM)



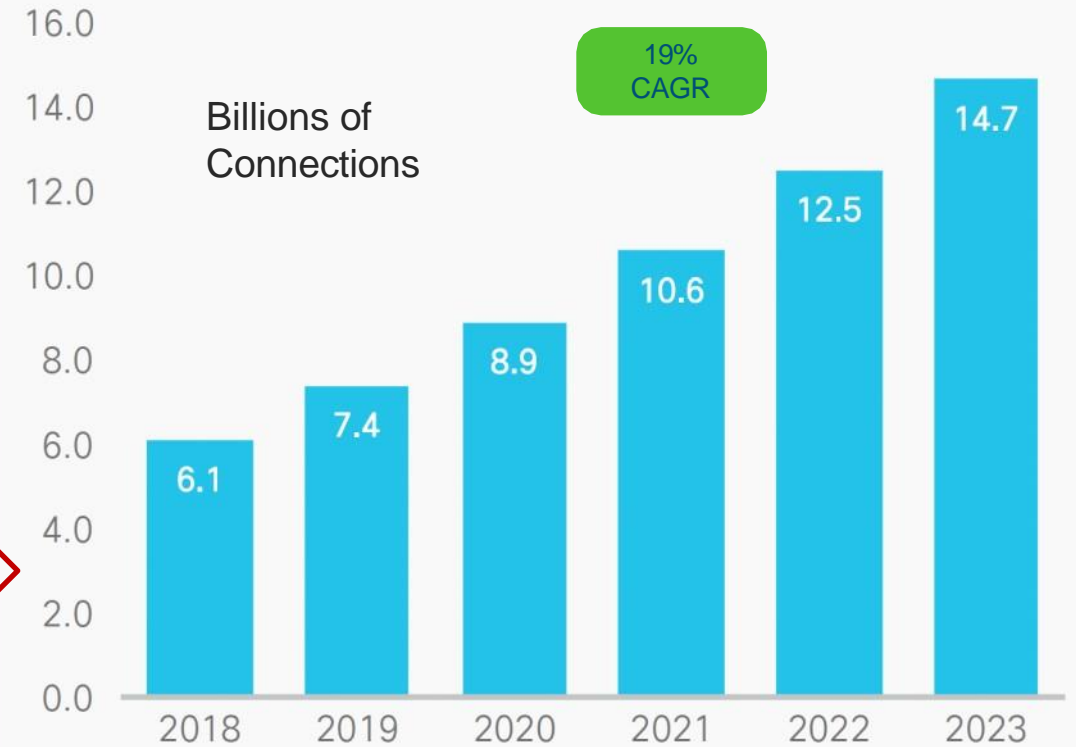
# Density Megatrend

## An Explosion of Access and Devices

Billions of Devices



Global M2M (IOT) Connection Growth



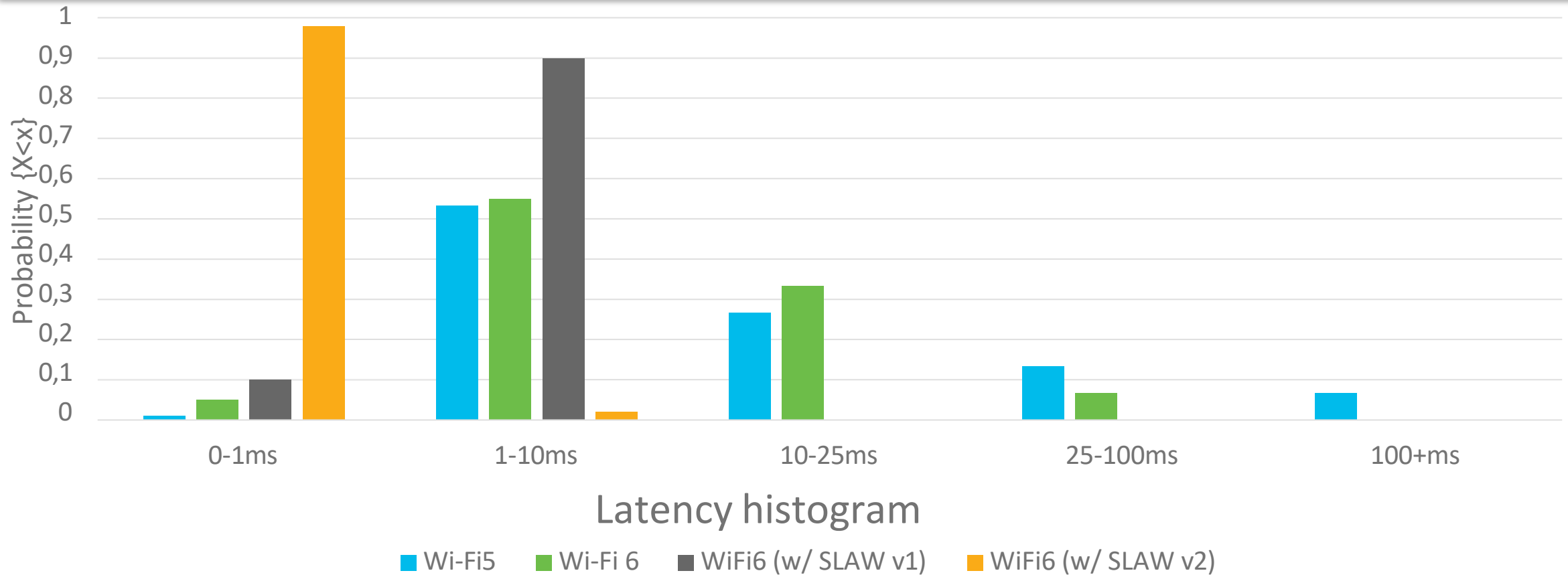
# Wi-Fi is the first choice for enterprise IoT

- 90% of fixed connections end in Wi-Fi
- By the end of 2022 15% of major customers will have >10,000 wireless M2M devices deployed.
- By the end of 2025 80% of the same group plans to have >10,000 and 40% plan to have >100,000

1. Wi-Fi
2. BLE
3. Zigbee
4. Thread
5. Matter
6. Private 5G
7. Public 5G



# Evolution of Wi-Fi determinism



- Latency is increasingly bounded with higher levels of SLA-based Wi-Fi (**SLAW**) Innovation!
- Performance (above) estimated under high-density scenarios (80% channel-utilization)\*

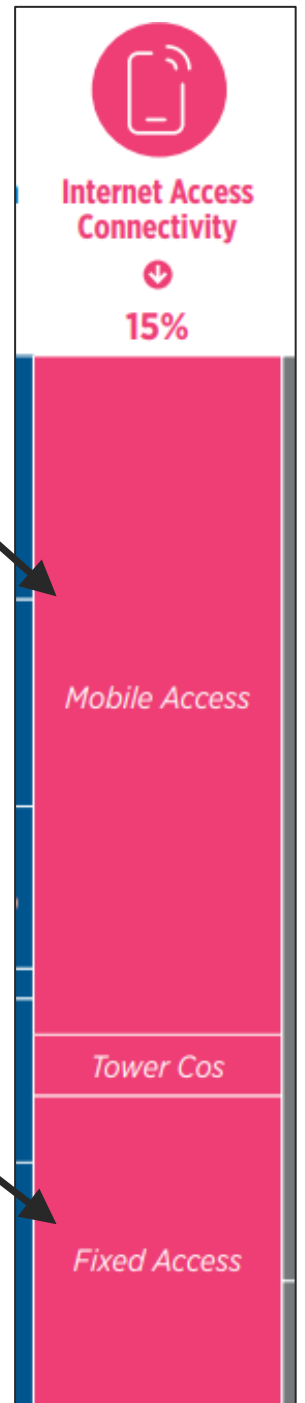
\*8 STA Voice (periodic 20ms) for all but SLAWv2 scenario which has 1 STA with 1ms traffic period

# Mobile bits cost 28X more than wi-fi bits

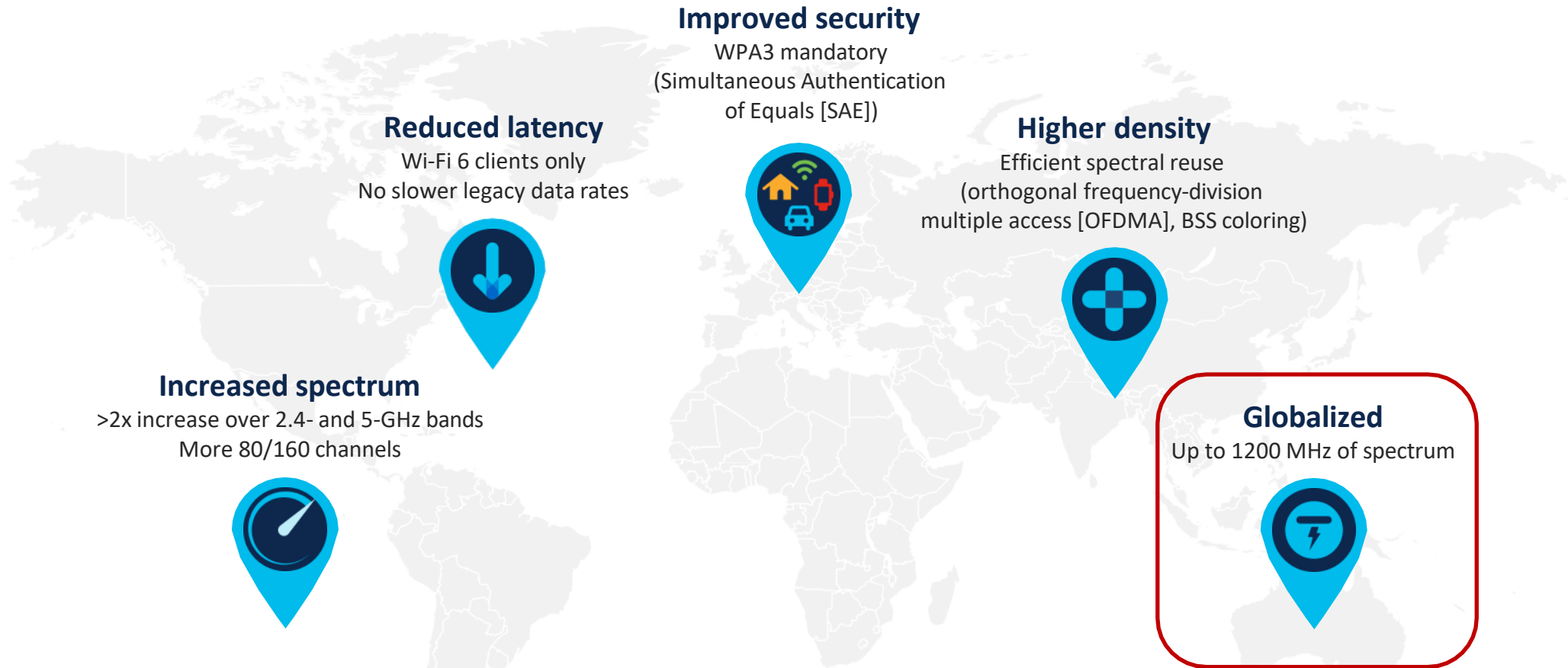
- The physics of mid-band spectrum won't allow the current mobile industry architecture to compete with fiber, which will surpass 10 Gb/s by the end of the year and likely to hit 100Gb/s on existing plant by 2030
- it is unclear why the 5G community wants to continue to deliver YouTube indoors.

603 billion USD revenue  
6% of internet traffic

335 billion USD revenue  
94% of internet traffic  
90% of which ends in Wi-Fi



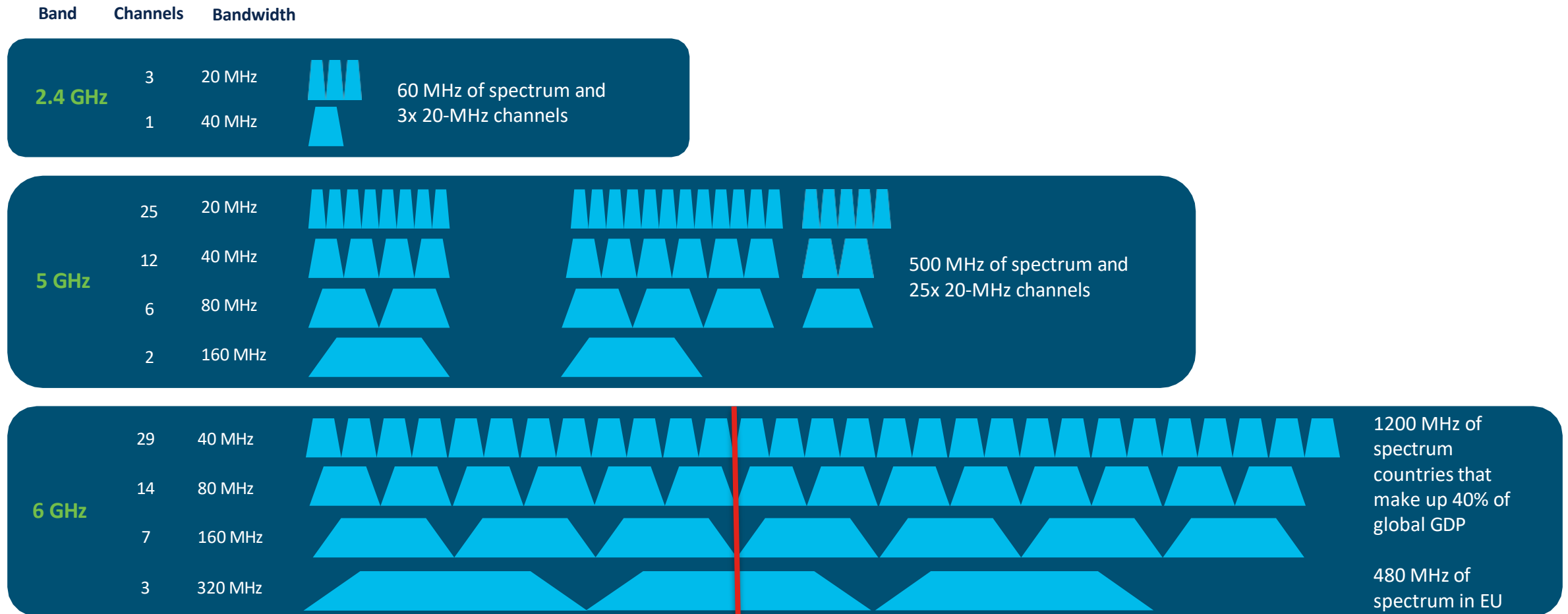
# Wi-Fi 6E: Enabling new experiences today (IoT, XR...)



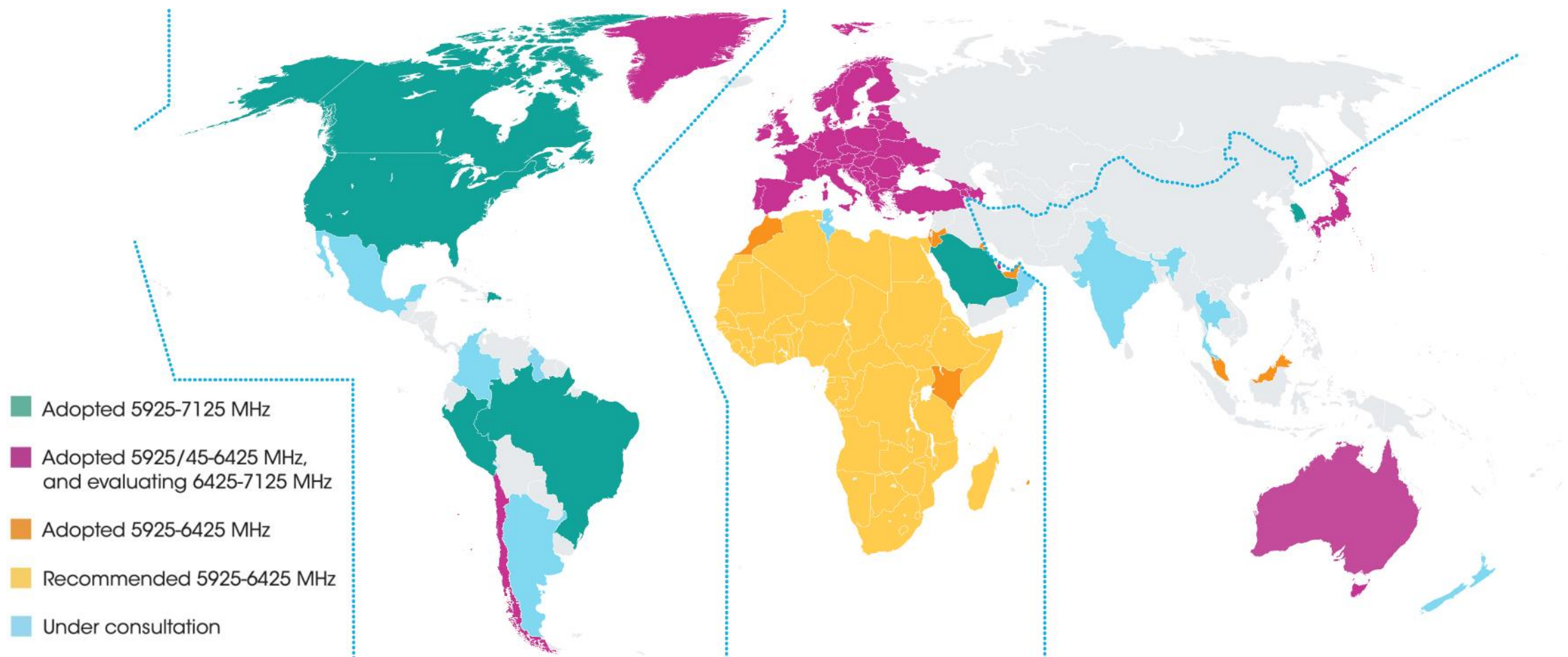
Extended spectrum | Realized capacity | Improved experience



# 6 GHz is the biggest ever Wi-Fi spectrum expansion



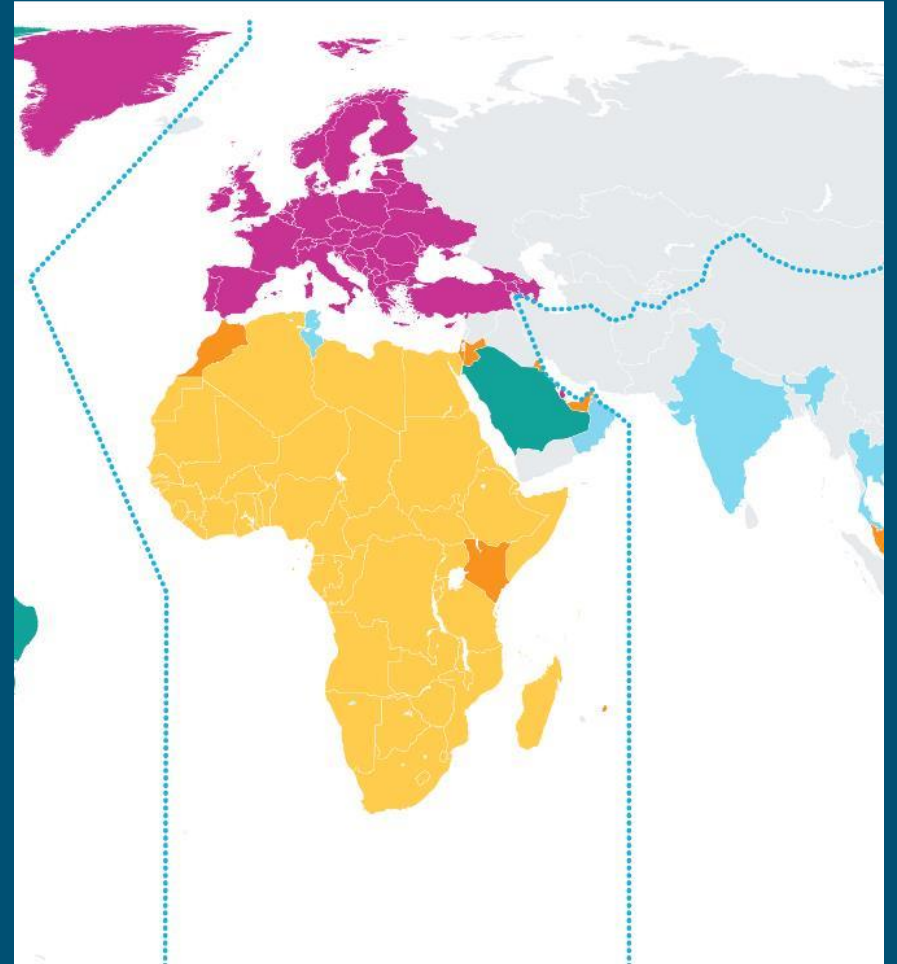
# The 6 GHz band today



Countries representing more than 40% of the global gross domestic product (GDP) have opened, or have proposed opening, the full 6 GHz band for licence-exempt use.

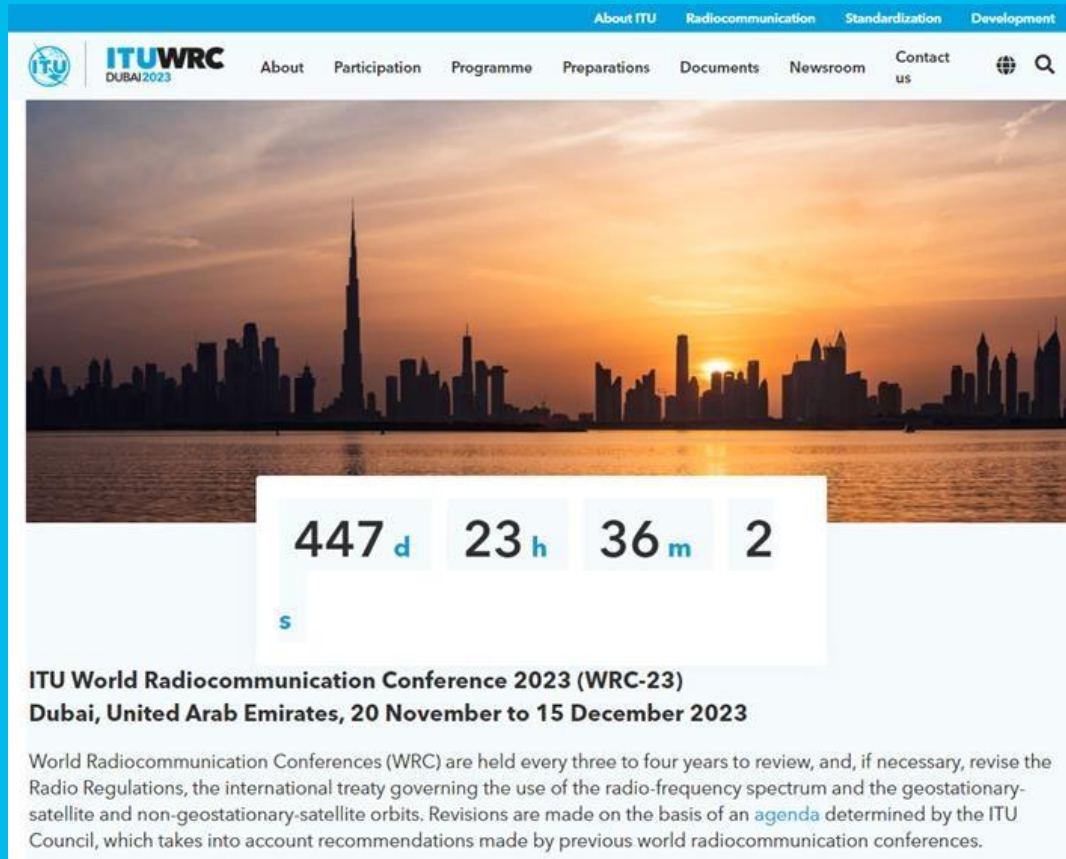
# History of 6GHz in Europe:

- 2016 – an ETSI technical report was started to harmonize with similar 6GHz work going on in other regions
- 2017 – The Radio Spectrum Committee decided to only study 5945-6425MHz due to the ongoing relocation of L-Band fixed links
- 2019 – CEPT planning for WRC 19 rejected calls for 6GHz to be studied for IMT-2020 (5G) in Region 1





# History of 6GHz in Europe continued:



- 2019 – At WRC19 Russia demanded that the upper 6GHz band be studied for IMT because they were unable to make 100MHz of mid-band spectrum available to their operators in the 3GHz range as had been done in Europe.
- The position was supported by a handful of African countries whose networks are aligned with China.
- CEPT representatives agreed to allow studies that will see if it is possible for IMT to share with existing users in region 1 at WRC 23.

# GSMA's position

- **Despite less than 6% of wireless internet capacity being delivered by MNOs, it is fair and reasonable to allocate and auction 75% of mid-band capacity spectrum for macro-cellular deployments of 5G.**

- The 5G spectrum need grew from 100Mhz of mid-band spectrum per operator to 2GHz total based on a single report
- The European mobile network architecture will start to collapse by 2028 without more spectrum (yet somehow it is going to be OK in the US)
- Even more globally harmonized spectrum will be needed for 6G
- Are mobile networks the best way to deliver YouTube to users indoors?

# The position of most of the internet ecosystem :

- **Given that more than 90% of wireless internet capacity is delivered by Wi-Fi and other unlicensed technologies, it is fair and reasonable to allocate 60% of capacity spectrum to technologies that let enterprise customers and consumers deploy their own networks.**

- The 40-60 split is the best compromise based on the physics we must work with on planet earth

- MNOs are going to have to make a lot of changes
- Wi-Fi may not be able to match 100Gb/s fiber even with 6G spectrum
- US MNOs are moving forward so solutions are being developed
- 6G spectrum should be allocated to the maximum extent possible



# French lead position being put forward to the EU and ITU

- **There is no spectrum available in the 7-24 GHz range for 6G, so the 6GHz range should be reserved until at least 2030**
  - **Indoor/outdoor co-existence between IMT and Wi-Fi should be studied**
- Years of more uncertainty
  - Europe will either be left to build its own 6G ecosystem or align with China
  - At the ITU 70% of IMT in this band was modeled as outdoor to indoor traffic. Coexistence ideas have not been studied and seem naive

# Conclusion

- Europe is falling behind given the doom and gloom predictions of the MNOs and the uncertainty in the future of Wi-Fi
- These problems are fixable, but...
  - Decisions need to be data driven
  - Real-world physics need to be given priority over political baby-splitting. Everybody being equally unhappy does not equate to best possible outcome
- Environmental impact needs to be better considered





# Panel Discussion: Wi-Fi and Its Role in the Future Smart Home



**MARCELINO VOGEL**

WI-FI DEPLOYMENT MANAGER



**DAVID HUYNH**

CHIEF PRODUCT OFFICER,  
PLUME



**TIM TWELL**

SPECIALIST: WI-FI & IN-HOME NETWORKS, BT



# ROBERT HATTINK

SYSTEM & NETWORK CONSULTANT, RAI

**CASE STUDY: WI-FI ROAMING ENTERPRISE USE  
CASE OPENROAMING DELIVERING NEXT-GEN  
CAPABILITIES TO ENHANCE THE USER  
EXPERIENCE FOR WI-FI**

# IT at the RAI.

## Wifi-6 And Open Roaming at the RAI.

inspiring  
people

Robert Hattink  
System & Network Consultant  
19-10-2022



Every event has its own unique IT needs  
and setup requirements, but Wi-Fi is  
always a must.

The RAI IT business



# The future for the RAI.

- The first steps towards Wi-Fi 6.
- How do/did we design the Wi-Fi network.
- The results.
- Three Teams, One Dream: RAI Amsterdam's Move to Wi-Fi 6 with Cisco

# Open Roaming at the RAI.

- The first steps towards Open Roaming May 2022.
- Full support from Cisco by Bart Brinckman.





Questions?



**WGC EMEA**

# **WI-FI REVOLUTION: DRIVING DIGITAL GROWTH**

**LUNCH & NETWORKING  
BE BACK IN 60 MINUTES AT  
1.20 PM CET**



# CHRIS BRUCE

CHAIRMAN NED AND WI-FI STRATEGY CONSULTANT

**MODERATOR**

## WGC EMEA Speakers



**Dr. Yan Zhang**  
Metablox



**Dr. Derek Peterson**  
Boingo Wireless



**Matt MacPherson**  
Cisco



**Ahmed Hafez**  
Deutsche Telekom



**Dean Bubley**  
Disruptive Analysis



**Bob El-Hawary**  
Cognitive Systems



**Metin Taskin**  
Airties



Time	Presentation
1:20 PM (CET)	<b>MetaBlox Network, a Decentralized Open-Roaming WiFi Network</b> Dr. Yan Zhang, CEO, Metablox
1:40 PM (CET)	<b>Panel Discussion: The Union of 5G and W-Fi</b> Dean Bublely, Founder, Disruptive Analysis Dr. Derek Peterson, CTO, Boingo Wireless Matt MacPherson, Wireless CTO, Cisco. Ahmed Hafez, VP Network Convergence, Deutsche Telekom
2:15 PM (CET)	<b>The Value of Wi-Fi Sensing for ISPs</b> Bob El-Hawary EVP Sales, Cognitive Systems
2:35 PM (CET)	<b>The Value of Wi-Fi Sensing for ISPs</b> Metin Taskin – CTO, Airties
	<b>COFFEE &amp; NETWORKING (30 minutes)</b>



**DR. YAN ZHANG**

CEO, METABLOX

**METABLOX NETWORK, A  
DECENTRALIZED OPEN-ROAMING  
WI-FI NETWORK**



**MetaBlox**  
Networks



**WIRELESS GLOBAL  
CONGRESS**  
WIRELESS BROADBAND ALLIANCE

# A Decentralized OpenRoaming WiFi Network

Metablox Networks Confidential | 2022



# Legal Disclaimer

## Information Contained in this Presentation

Certain statements contained in this presentation constitute forward-looking statements. The words “anticipate”, “continue”, “estimate”, “expect”, “may”, “will”, “project”, “should”, “believe” and similar expressions typically are used to identify forward-looking statements. The use of forward-looking statements reflects our current views, expectations, estimates and/or projections with respect to our performance, business and future events, and in this presentation includes statements relating to, among others: expectations regarding our business; expectations relating to our business goals, objectives and schedules; expectations relating to our financial performance and margins; expectations relating to our use of proceeds; and expectations relating to market trends and potential opportunities. Forward-looking statements are based on the then-current expectations, forecasts and assumptions about the business and the industry and markets in which we operate, including, among others: that there will be no unforeseen delays, disruptions or market forces negatively affecting our business operations; that the market conditions for wireless technologies will follow expected trends; and that there will be no regulation or law that will prevent us from operating our business.

Forward-looking statements are not guarantees of future performance and involve risks, uncertainties and assumptions which are difficult to predict, including, without limitation: that we may experience unforeseen delays, financing difficulties or costs that will impact our operations, financial performance or liquidity; that we will not be able to acquire necessary funds for general working capital and will be required to rely on the sale of equity for such funds; that we will not be able to advance our business plan or continue operations; that we experience technical or operating difficulties in connection with business activities; that we have difficulties obtaining or renewing our necessary licenses and permits; that new technology or services may make our hardware and equipment obsolete and it may be cost-prohibitive to upgrade and bring our hardware and equipment up to competitive standards; risks relating to market acceptance and demand for new and existing products; technological and product development risks; and those risks relating to the occurrence of natural disasters, hostilities, acts of war or terrorism, our reputation, competition, employee relations, changes in the markets in which we operate or intend to operate generally, potential downturns in economic conditions, foreign exchange fluctuations, fluctuations in the currency markets, inflationary pressures, changes in interest rates, changes in regulatory requirements which may alter or prohibit investment in our business, or changes in national and local government legislation, taxation, controls, regulations and political or economic developments in Canada or any other country in which we operate or intend to operate.

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# MetaBlox Networks

## A decentralized wireless access network built on WiFi OpenRoaming

### Highlights

#### Problem

How to accelerate WiFi OpenRoaming adoption for seamless cellular traffic offloading with better user experiences?

#### Solution

A decentralized WiFi OpenRoaming network, a new type of WiFi operator and source for network expansion

#### Secret Sauce

Combining Web3 based authentication (Decentralized IDs and Verifiable Credentials) with the latest OpenRoaming framework

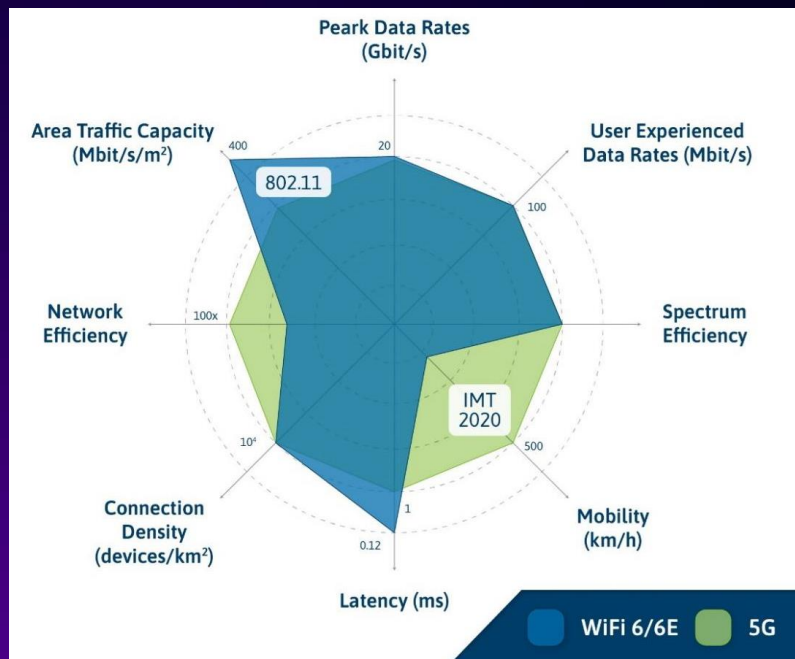
#### Bonus

An essential infrastructure to Web3 Applications and a new portal into Web3

## Background

5G and WiFi integration is demanded by the industry

*Global WiFi OpenRoaming Network has reached a 1 million AP milestone in 18 months. It provides 5G cellular traffic offloading, particularly indoor.*



Comparing Wi-Fi 6/6E (802.11) and 5G NR (IMT-2020) Capabilities (Source: WBA)



WiFi still carries 74% of smartphone traffic (source: Ofcom)



5G deployment *suffers* from high Capex, excessive power consumption and poor signal coverage



WiFi 6 (2019), 6E (2021) and 7 (2024) *make significant improvements* and deliver increasingly comparable performance to 5G



*OpenRoaming overcomes a key problem* of WiFi versus cellular: The capability to seamlessly roam among different APs/operators (note: there ~638 million WiFi networks in the world by 2023 per CISCO)

## Background

OpenRoaming offers additional benefits beyond traffic offloading

1

Turn singular WiFi networks into a large unified borderless network with higher operation potential

2

OpenRoaming makes it possible to monitor the behaviour of users, both at the network level and in context

3

Better user experiences with passwordless, no interruption switching between networks

4

Integration with Location analysis (Open Locate)

## Problem

### How to accelerate the adoption of WiFi OpenRoaming

*WBA's "One global WiFi network" vision aims to deploy multi-million OpenRoaming APs in 2-3 years*



- ***How to onboard new users?***
  - A common problem for the WiFi industry for years. Passpoint OSU has been available for 10 years with no major deployment
- ***Who will deploy at scale?***
  - Every operator has its own schedules.
- ***Who will pay for it?***
  - Site owners have their own schedule to upgrade.
  - Lack of mature WiFi operation model to fund OpenRoaming deployment



## Solution: A Decentralized WiFi OpenRoaming Network

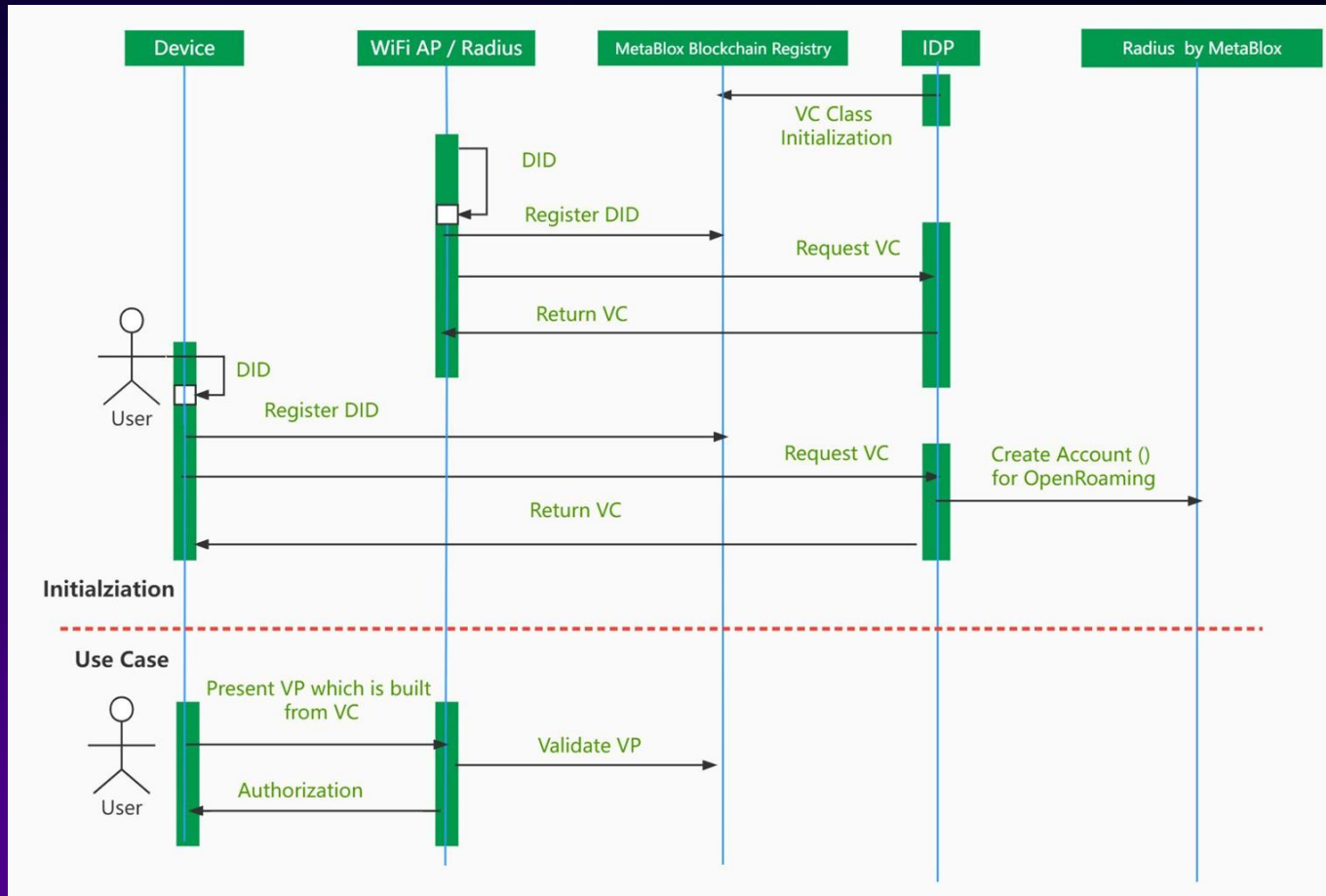
A borderless WiFi network built by the community to drive OpenRoaming



- *As secure and seamless* as other OpenRoaming networks
- Onboarding users with *decentralized authentication*
- *Decentrally built and operated* through token incentivization, no CAPEX for operators
- *Fully compatible with OpenRoaming* Protocol

## Secret Sauce

### Authentication based on DIDs + Verifiable Credentials



The Metablox Networks authenticates users with DID based credentials to achieve **cellular-style "web3 roaming"**

#### Components:

- DID: Self-sovereign **Decentralized Identifications**
- VC: **Verified Credentials** issued by IDP and bound to a DID, typically held by the user
- VP: **Verifiable Presentations** built based on VC in a cryptographic way

## Key Technologies

Building at the intersection of multiple domains

### Telecom Standards

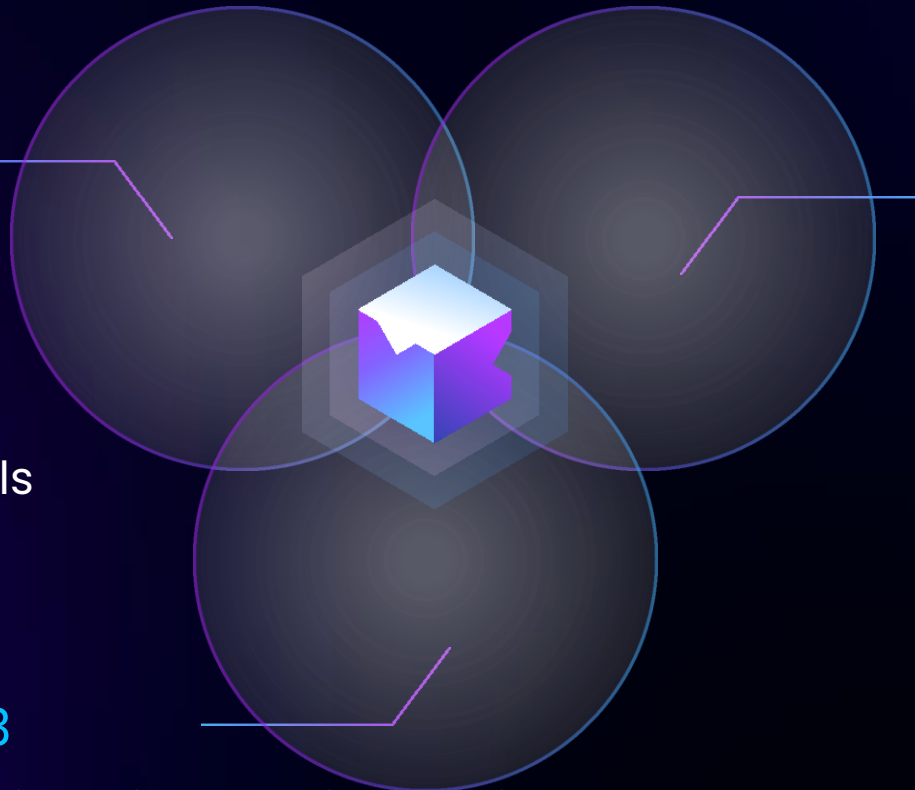
- 5G cloud native architecture per **3GPP**
- **IEEE 802.11**, Extensible Authentication Protocols

### Web3

- Multi-chain wallet integration, NFTs
- EVM, **smart contracts**
- Blockchain integration with WiFi SoC and modules

### Decentralized Trust

- **W3C** Decentralized IDs (DIDs) and Verifiable Credentials (VCs) Standards
- Confidential Computing and Zero-Knowledge Proof
- Trust-Over-IP Technology Stack per **Linux Foundation**



## Benefits

### Generating additional incentives for OpenRoaming network expansion

#### Everyone IDP can join

- **Improved user onboarding** via "WiFi OpenRoaming as-a-service."
- **Global WiFi services** can be easily offered by **any IDP**, such as loyalty/affiliate programs, crypto service providers, online games, etc.

#### Added value to Telcos

- **Better offloading costs**
- **Increase engagement of own applications** through our SDK, DID and analytics opening up new features
- **Simpler billing**

#### Attract more site owners

- **Higher operational value** can be achieved with a large borderless WiFi network vs. location constrained networks
- **Lower CAPEX**



## Benefits

Ecosystem-wide benefits for WiFi users, builders, operators, agents and vendors!

*It is a open protocol, everyone is welcome to join and benefit*



### Users

- Free services with DID, mining rewards if validate AP's performance



### Operators

- Lower the capex if participate MetaBlox network, split the operational income with the community as well.
- New WiFi device identification method for analytics



### Builders (Miners in crypto terms)

- Invest on APs (mining rigs) and deploy them in return of mining income



### Agents

- Income for site acquisition and on-going crypto income if operate a "mining-pool" via network optimization



### Vendors

- Sell more APs and Services!

## Roadmap

# From Pilot Projects to a Borderless WiFi Operator

## *Bootstrap Strategy*



### MetaBlox Deployed Rigs

- Released interim solutions with EAP-TTLS, DID-VC stack based on EVM
- Release MetaBlox AP as the example



### Community NFT Sales

- Miner + location = NFT to raise initial deployment fund
- MetaBlox manage the deployment
- As long as NFT price holds, the miner get their ROI on day 1, reduce token selling pressure



### Partner with WBA

- Officially join OpenRoaming Federation
- Help WBA to reach its growth targets
- In the process of initiating Decentralized OpenRoaming project for long-term solutions

# Roadmap

## From Pilot Projects to a Borderless WiFi Operator

### Current Phase 1

#### Launch Genesis NFT Collection

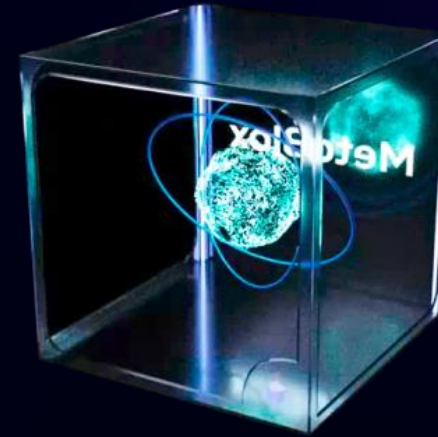
- Exciting response from the community, despite the tough market condition: MetaBlox NFT floor price increased by 30% since its initial launch

#### Network Up and Running Dec 2022

- Deploy at pre-selected sites in Philippines, UAE, US, Canada

#### Operate on behalf of NFT Owner

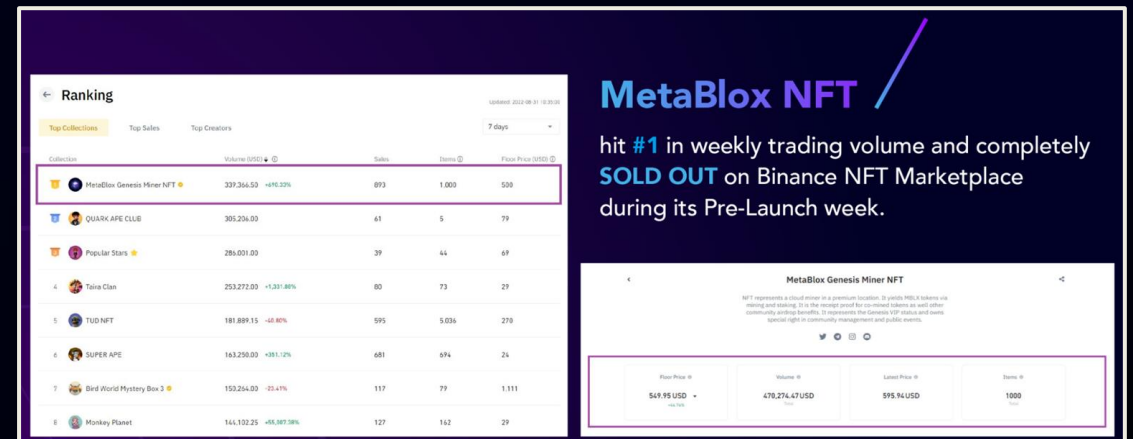
- Support by MetaBlox Agent teams



#### The World's First Miner-Pegged NFT

MetaBlox presents the first miner-pegged NFT. Each NFT links to a miner that provides the general public with free WiFi services at particular locations. Miners generate passive income Metablox Tokens for NFT holders.

Start staking



## Project Development

### From Pilot Projects to a Borderless WiFi Operator

#### *Future Phase 2*



#### *Drive along with the WBA and WiFi Alliance*

- Work on EAP-DID proposals and update the OpenRoaming protocol for decentralized authentication
- Grow to 1+ million APs in 3 years under OpenRoaming framework
- Start to incorporate “Open Locate”



#### *Build Agent Networks*

- Hundreds of teams globally on the ground to promote OpenRoaming



#### *Open Up to the Public*

- Welcome third party hardware *since 2023*
- Full decentralized deployment will happen *in mid 2024*



# Thank You!

Email: [info@metablox.io](mailto:info@metablox.io)

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# DEAN BUBLEY

FOUNDER, DISRUPTIVE ANALYSIS

**PANEL MODERATOR**

# Panel Discussion: The Union of 5G and Wi-Fi



**DEAN BUBLEY**

FOUNDER,  
DISRUPTIVE ANALYSIS



**DR. DEREK PETERSON**

CTO,  
BOINGO WIRELESS



**MATT MACPHERSON**

WIRELESS CTO,  
CISCO



**AHMED HAFEZ**

VP NETWORK  
CONVERGENCE,  
DEUTSCHE TELEKOM



## **BOB EL-HAWARY**

EVP SALES, COGNITIVE SYSTEMS

# **THE VALUE OF WI-FI SENSING FOR ISPS**





# Cognitive Systems Corp.

Creators of WiFi Motion™

---

## The Value Of WiFi Sensing For ISPs

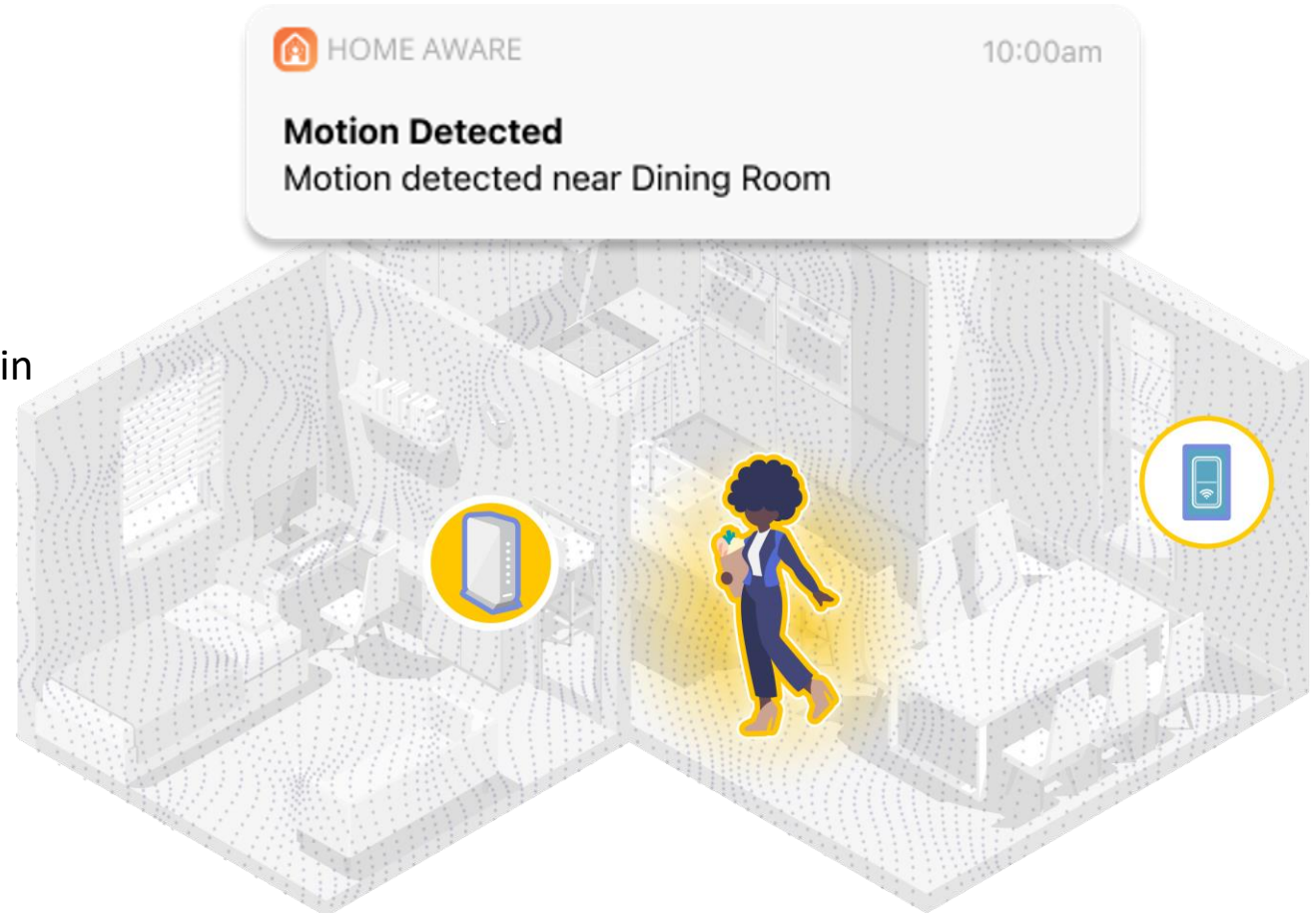
Bob El-Hawary, EVP Sales

COGNITIVE<sup>∞</sup>

# What is WiFi Motion?

Patented AI software that analyzes disruptions in CSI caused by motion

- Turns connected WiFi clients into motion sensors
- Privately indicates the time, location & density of motion
- Identifies motion patterns & trends



# How is WiFi Motion Growing?

- More feedback
- Customer experience
- More data

**Home  
Market**



# How is WiFi Motion Growing?

## Home Market



## User-Driven Applications

- Home security
- Family insights
- Eldercare
- Smart home
- Energy management






# How is WiFi Motion Growing?



Home  
Market


A photograph of a modern, two-story suburban house with a grey roof and white trim, set against a clear blue sky. A dark blue circular overlay is positioned in the upper right corner of the image.

User-Driven  
Applications

A photograph of an elderly woman with short grey hair, wearing a light blue sweater and a pink floral apron, smiling while chopping vegetables on a wooden cutting board in a kitchen. A teal circular overlay is positioned in the upper right corner of the image.

Enterprise

A photograph of a white dome-shaped security camera and a black dome-shaped security camera on a white surface, next to a white control panel with a screen and buttons. A dark blue circular overlay is positioned in the lower right corner of the image.


- 
- Small business
  - Hospitality
  - Multi-dwelling
  - Network optimization
  - Device mapping
- A photograph of a man in a white shirt and dark tie, holding a stack of white towels, looking off to the side. A dark blue circular overlay is positioned in the lower right corner of the image.



# How is WiFi Motion Growing?

A photograph of a modern, two-story suburban house with a grey roof and white trim. A dark blue circle is overlaid on the right side of the image.

**Home Market**

A photograph of an elderly woman with short grey hair, wearing a light blue sweater and a pink floral apron, smiling while chopping vegetables on a wooden cutting board in a kitchen. A teal circle is overlaid on the right side of the image.

**User-Driven Applications**

- Motion as a smart home trigger
- Maximize privacy
- Enhance products

A photograph of two white dome-shaped security cameras on a white surface. One camera is in the foreground, and another is slightly behind it. A teal circle is overlaid on the left side of the image.

**Partnerships**

A photograph of a man in a white shirt and dark tie, holding a stack of white towels. A dark blue circle is overlaid on the right side of the image.

**Enterprise**





**2.5M+**

WiFi Motion  
compatible WiFi  
devices today



**94%**

Of activated  
consumers continue to  
use WiFi Motion for  
the next month



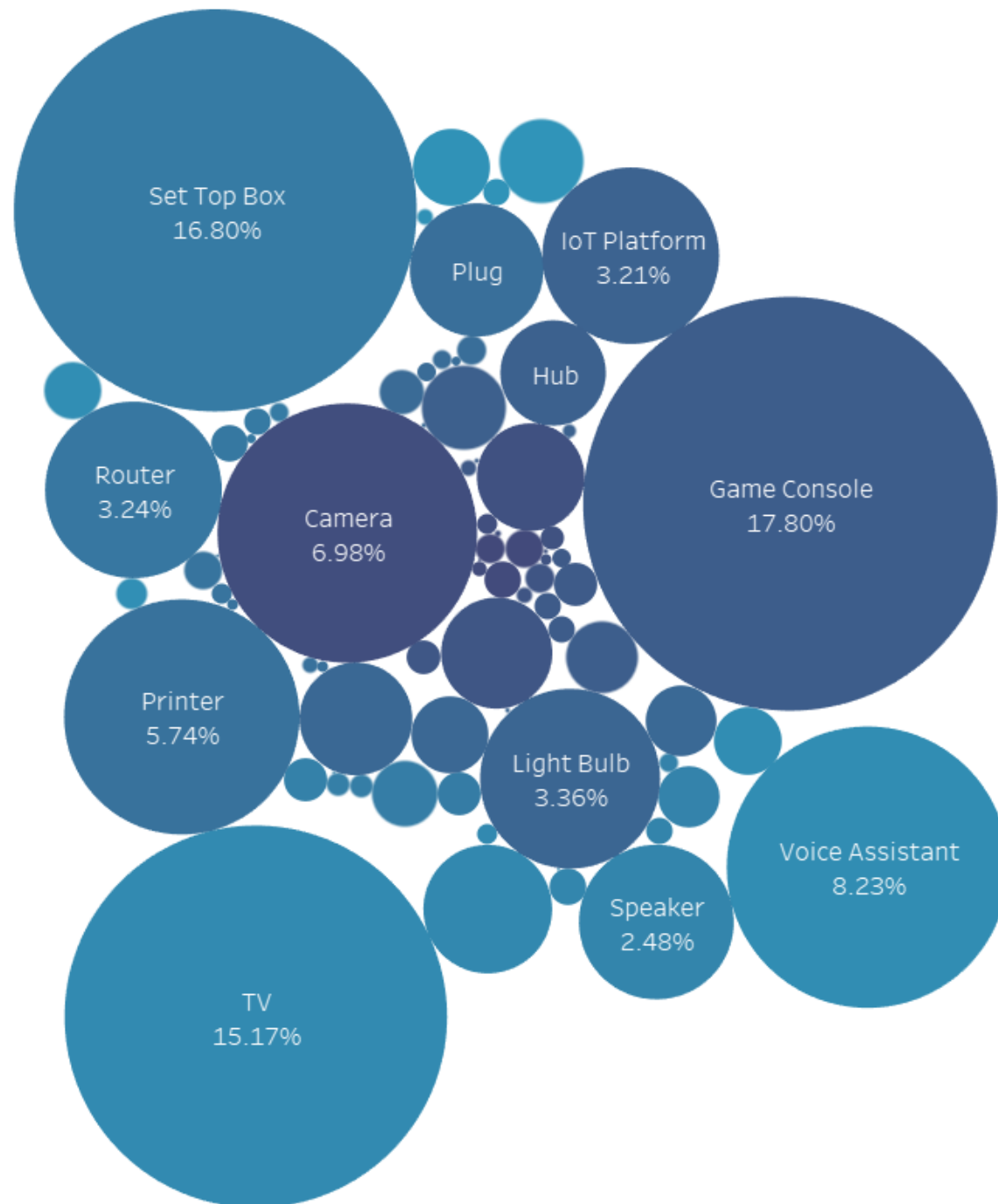
**18%**

Of users engage daily  
with the WiFi Motion  
app



**75**

Countries with WiFi  
Motion deployments



**Home  
Market**

User Driven  
Applications

Enterprise

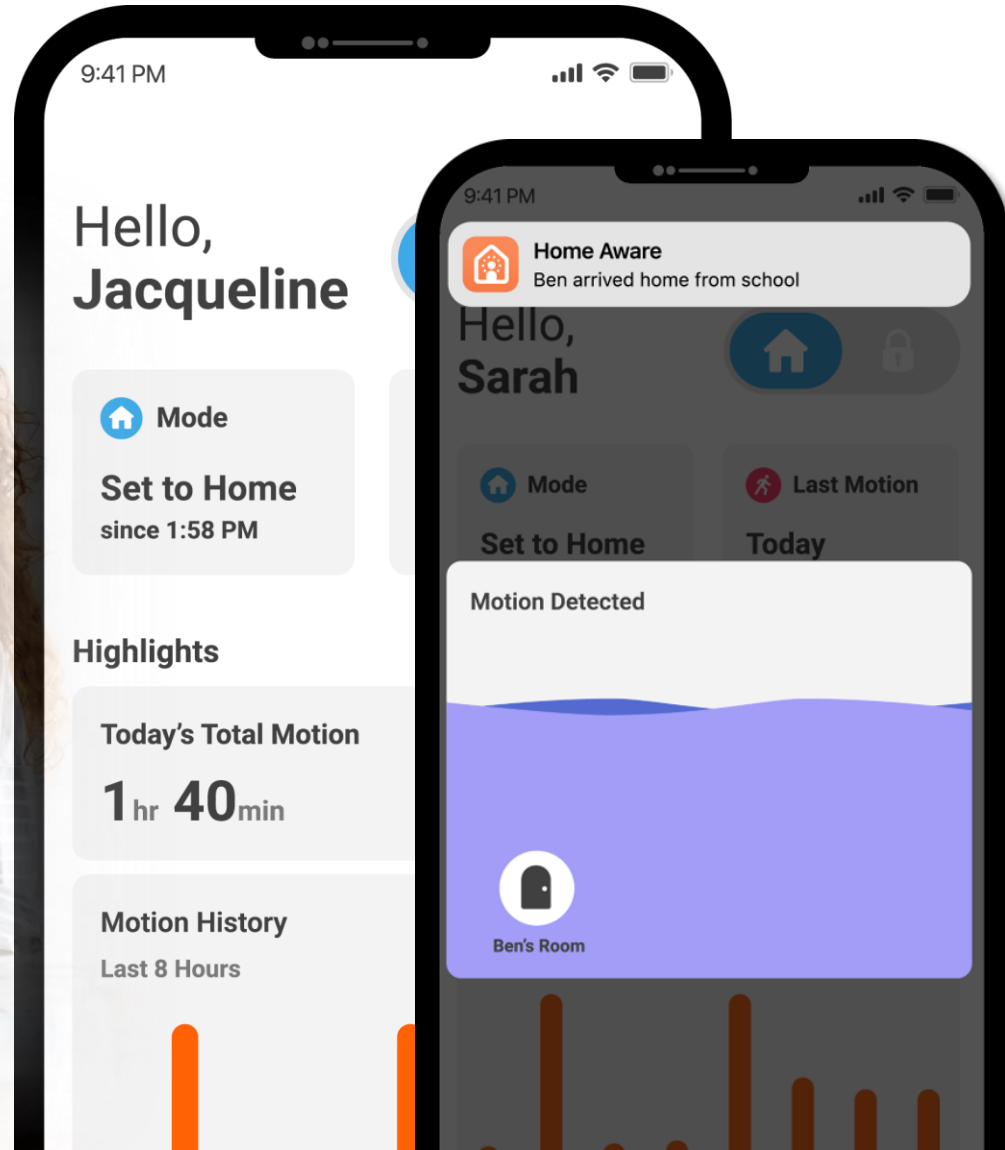
Partnerships





# Home Aware

A camera-less home monitoring system that provides peace of mind when you're away.



Home  
Market

User Driven  
Applications

Enterprise

Partnerships

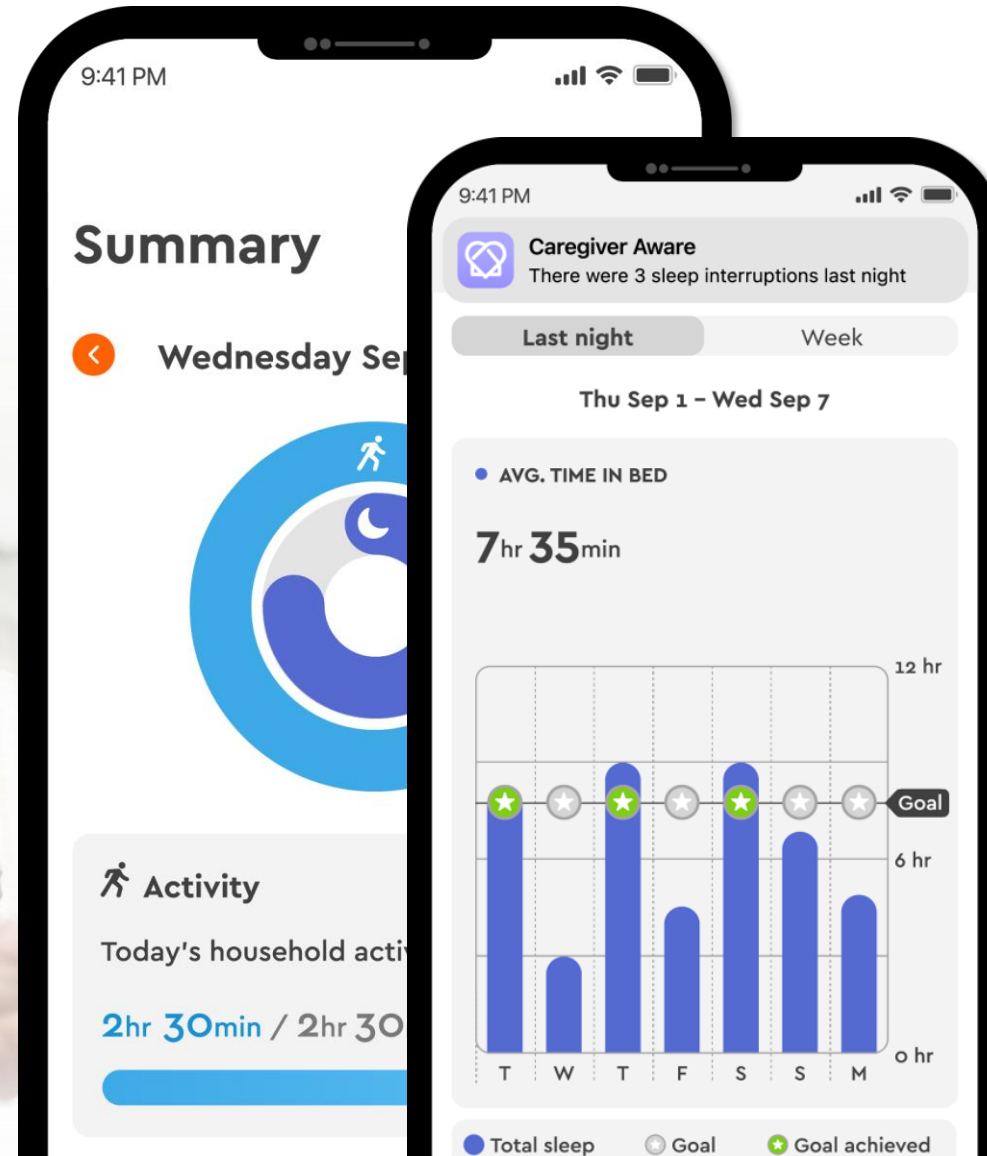






# Caregiver Aware

A simple eldercare solution that gives caregivers peace of mind and helps loved ones age in place.



Home  
Market

User Driven  
Applications

Enterprise

Partnerships





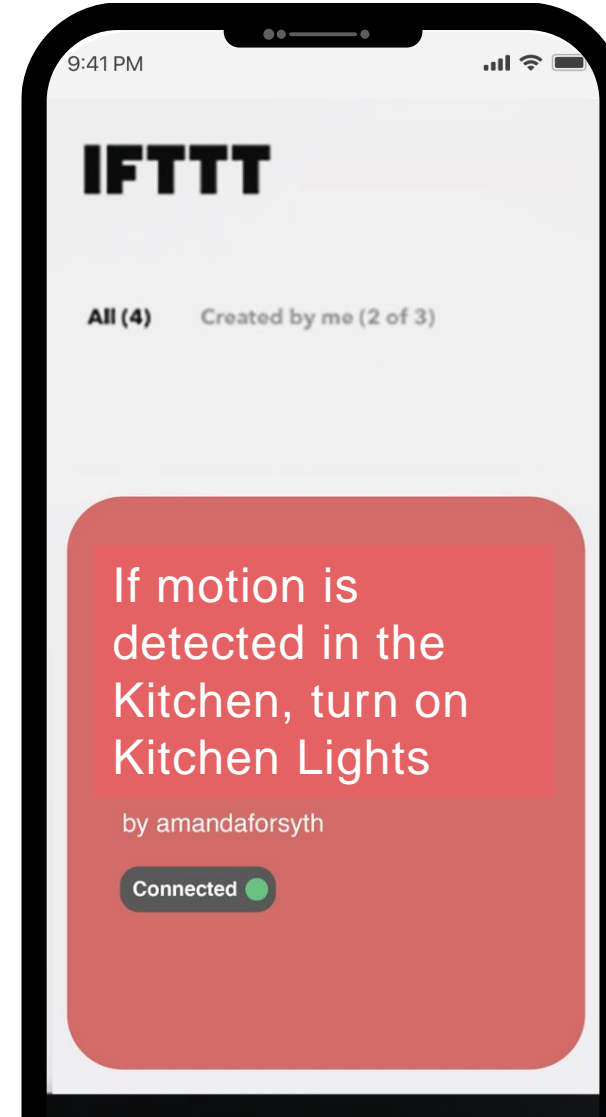
# Smart Home Automation

Identify where motion is being detected to trigger motion-based home automation applications.



## Turn on Kitchen lights

Your Kitchen lights will turn on when motion is detected in the Kitchen between 6pm– 7am.



Home  
Market

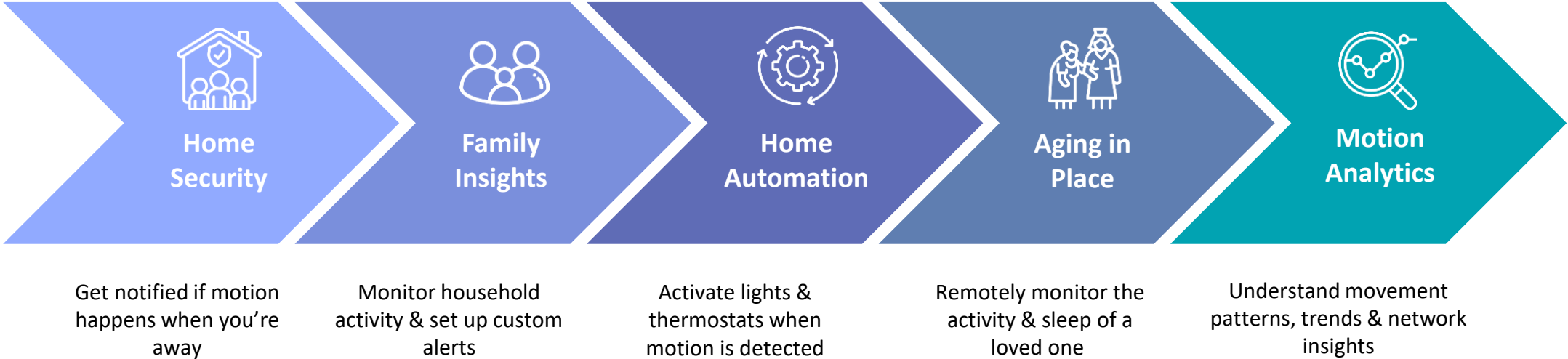
User Driven  
Applications

Enterprise

Partnerships



# Service Provider Path to Market



Home  
Market

User Driven  
Applications

Enterprise

Partnerships



# Enterprise Uses



## Retail

Understand customer traffic patterns to maximize merchandising & staff resources



## Office

Understand motion trends & patterns for workplace optimization



## Hospitality

Optimize cleaning service schedules at hotels & rentals

Home  
Market

User Driven  
Applications

Enterprise

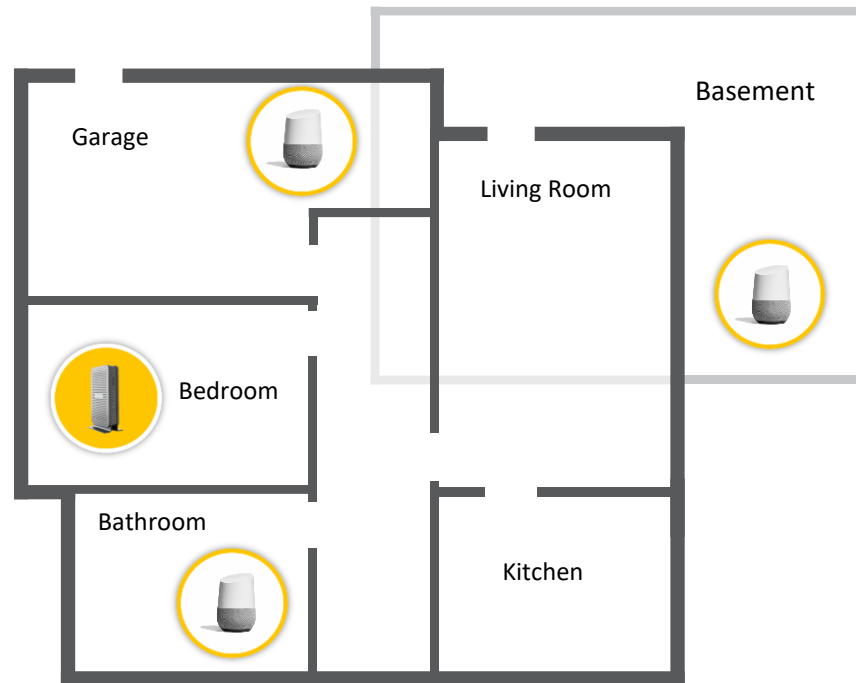
Partnerships



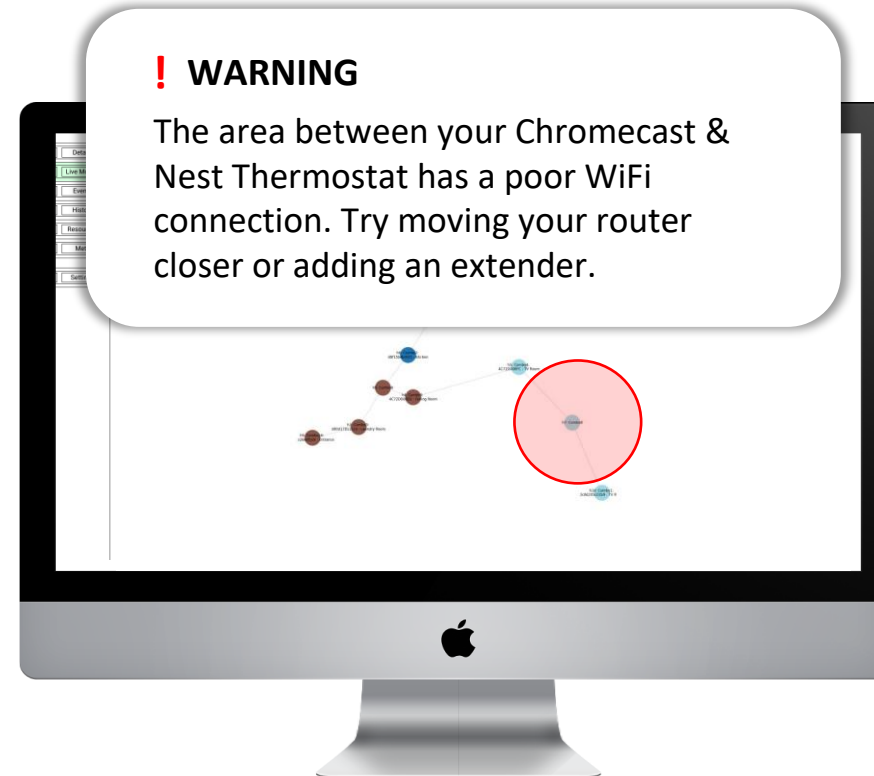


# Device Mapping

Create a 2D network topology map using the position of access points & client devices



Device locations provide a spatial map of the home



Customers & support reps can troubleshoot WiFi dead spots more easily

Home  
Market

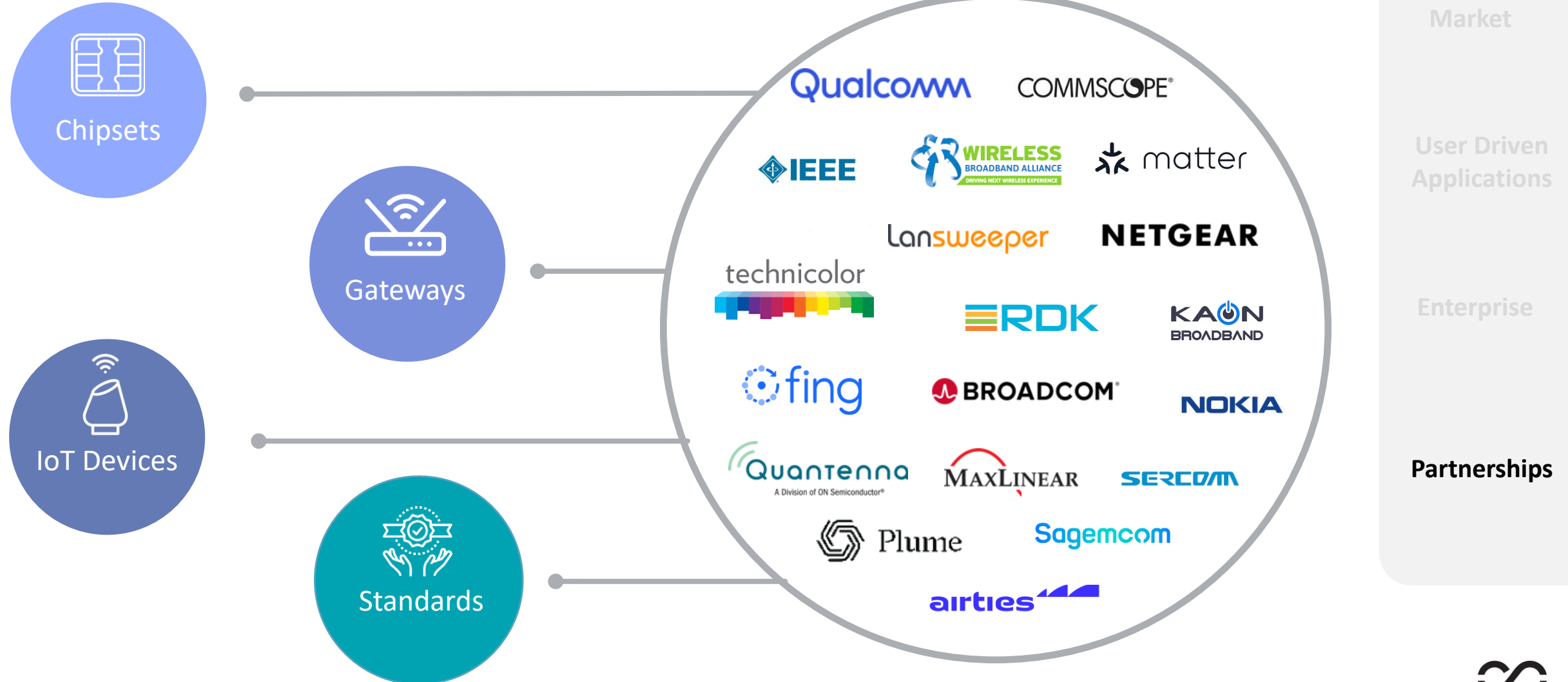
User Driven  
Applications

Enterprise

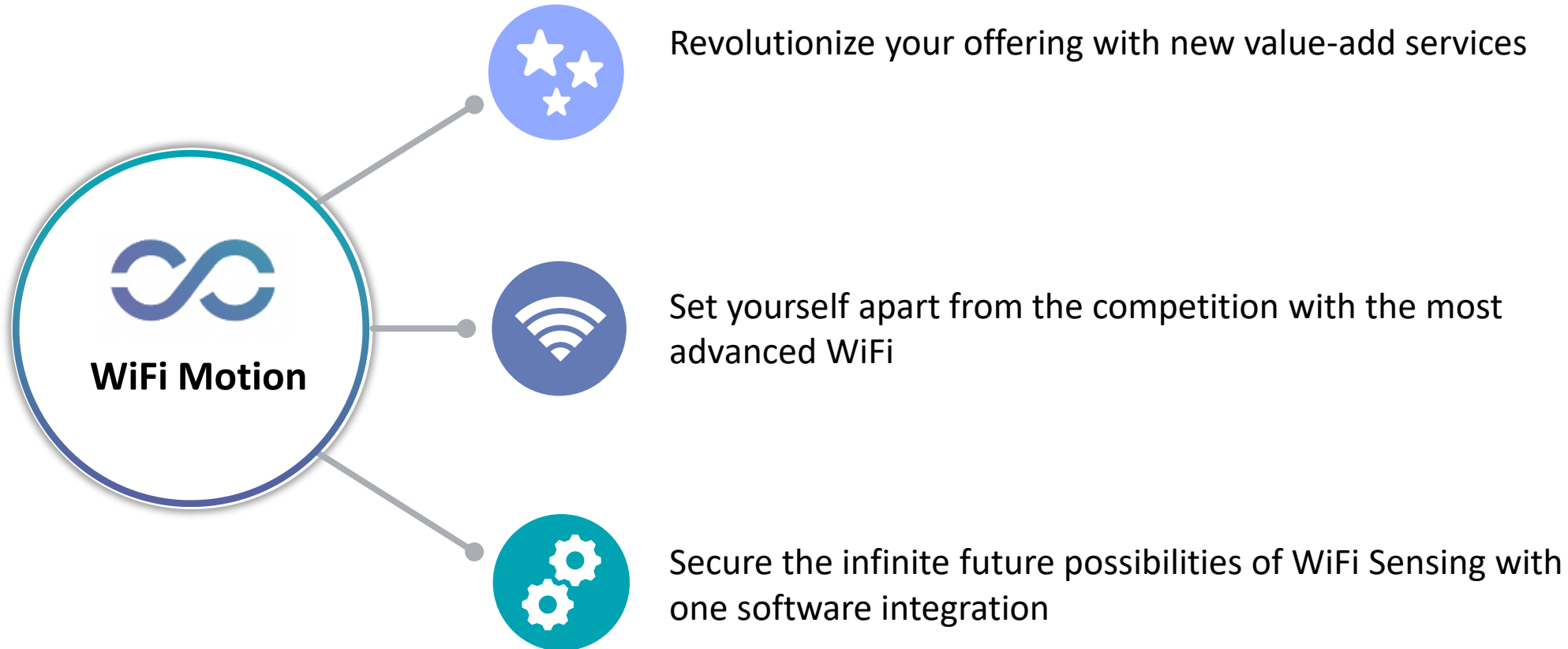
Partnerships



# Partnerships



# Service Provider Appeal



Home  
Market

User Driven  
Applications

Enterprise

**Partnerships**





Exceed your customers'  
expectations by delivering the  
*most* advanced WiFi





**Bob El-Hawary**

EVP Sales

[bob.elhawary@cognitivesystems.com](mailto:bob.elhawary@cognitivesystems.com)

[www.CognitiveSystems.com](http://www.CognitiveSystems.com)

**COGNITIVE**   
SYSTEMS CORP



**METIN TASKIN**

CTO, AIRTIES

**TBC – JUSTINE TO CHASE**



## Converged Connectivity

Home Wi-Fi is the backbone of future converged services

Metin Taskin, CEO & CTO





# Reality check: We've moved on

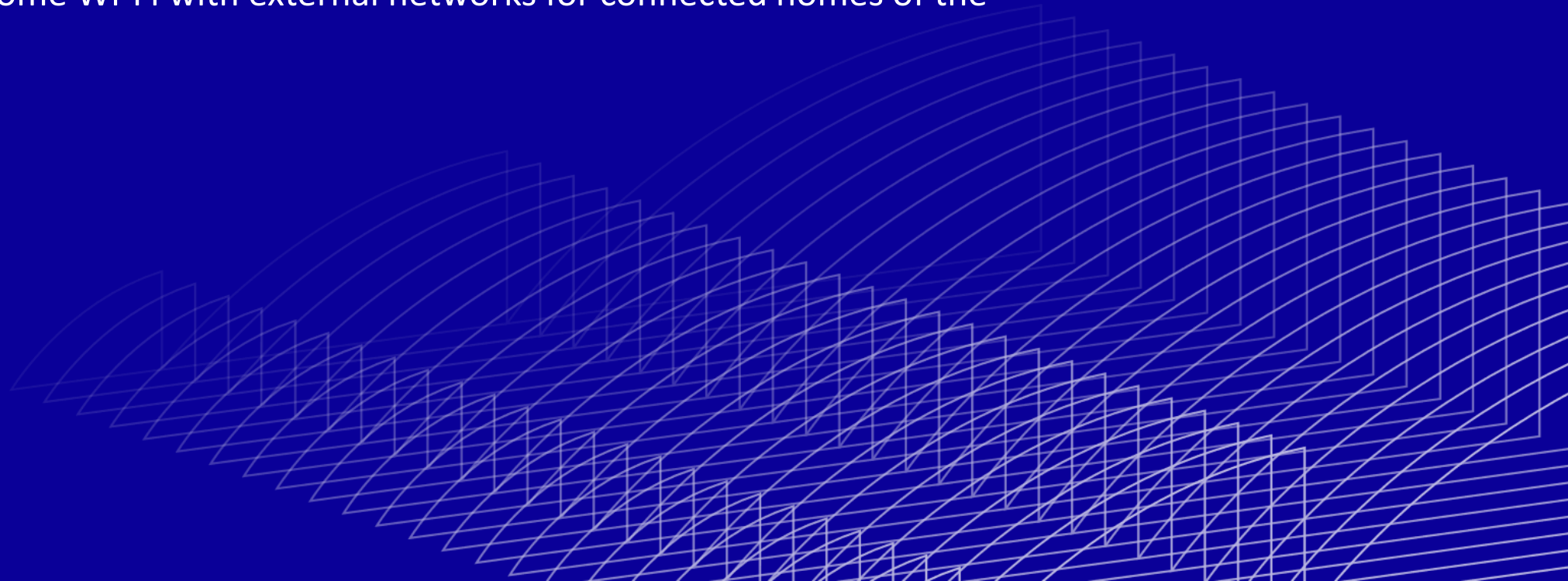
How we use Wi-Fi has dramatically changed over the last 3-5 years



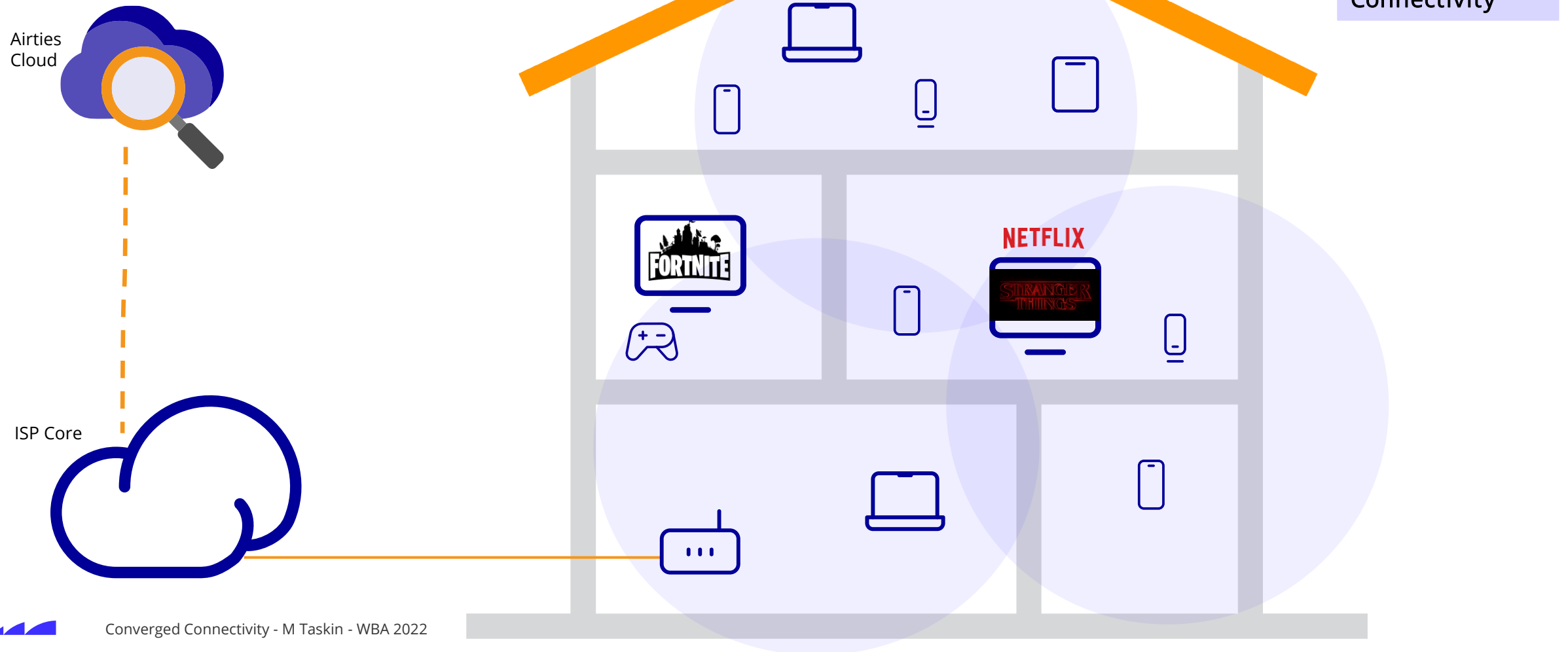


## Home Wi-Fi supports a range of evolving use cases

Convergence of home Wi-Fi with external networks for connected homes of the future



# Home Wi-Fi, Smart Wi-Fi



## Huge potential of residential networks

Every home can become a hotspot for mobile devices while continuing to serve the home users

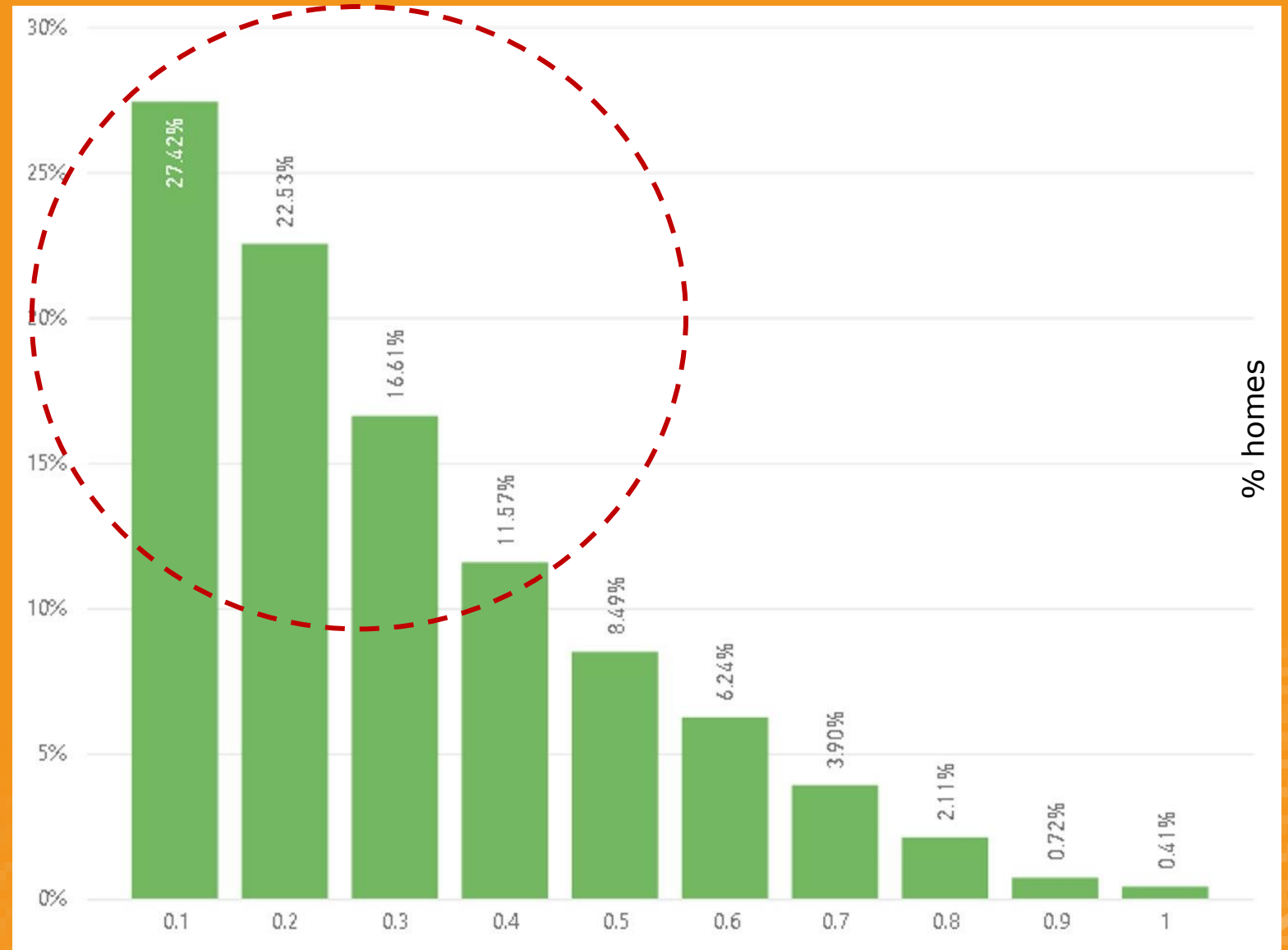
Coverage can be immense as service providers often manage a sizeable percentage of subscribers in the same neighborhood



## Airtime is not fully used; why not leverage this capacity for others?

Based on anonymized data from millions of homes in Europe:

75% of homes utilize less than 50% of the airtime at 5GHz



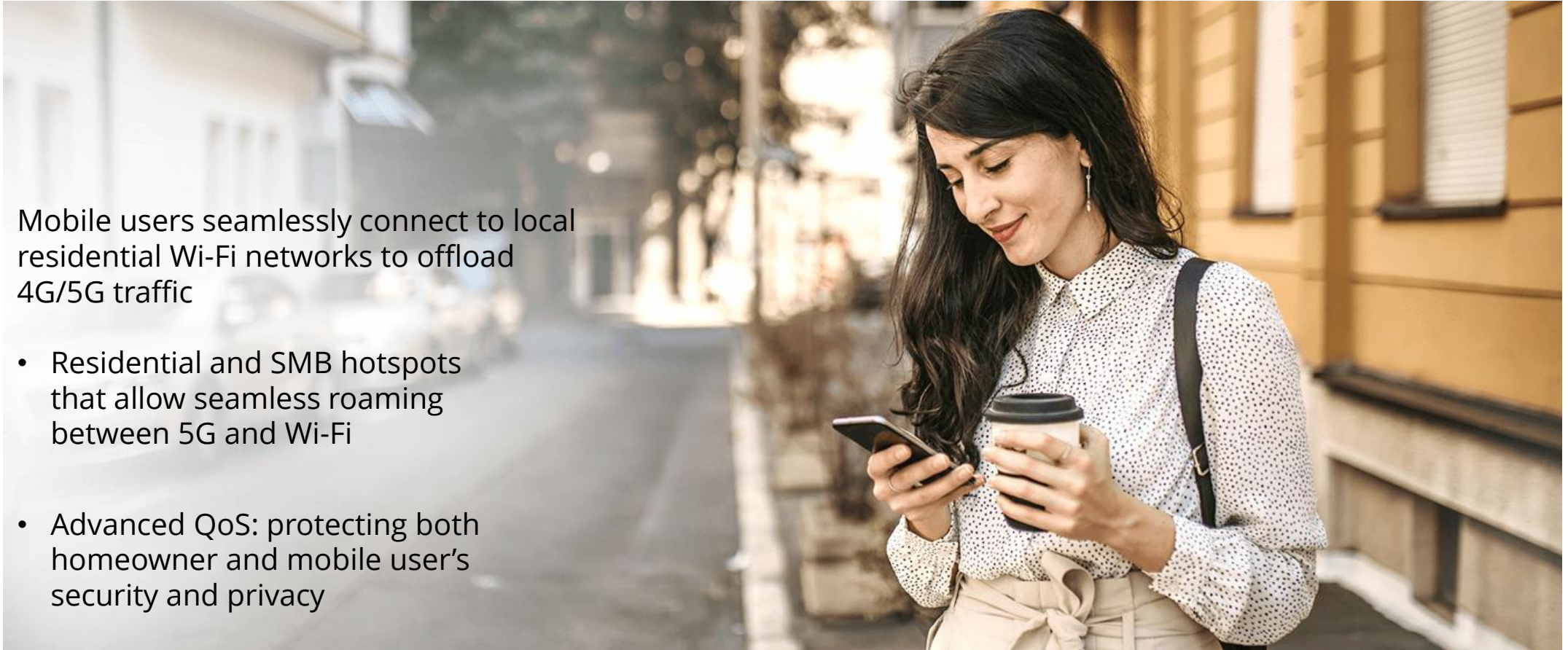


# Offload mobile network traffic on home Wi-Fi networks

Optimize network resources with simplified mobile connection to under-utilized home Wi-Fi hotspots

Mobile users seamlessly connect to local residential Wi-Fi networks to offload 4G/5G traffic

- Residential and SMB hotspots that allow seamless roaming between 5G and Wi-Fi
- Advanced QoS: protecting both homeowner and mobile user's security and privacy



## Bring your (work) Wi-Fi home

Enjoy enterprise grade security and mimic the same settings as you have on your office network

Provide secure and managed home networks for working from home use cases

Extension of office network to the home and provide enterprise grade security

Advanced QoS and latency management for providing better business applications and user experience





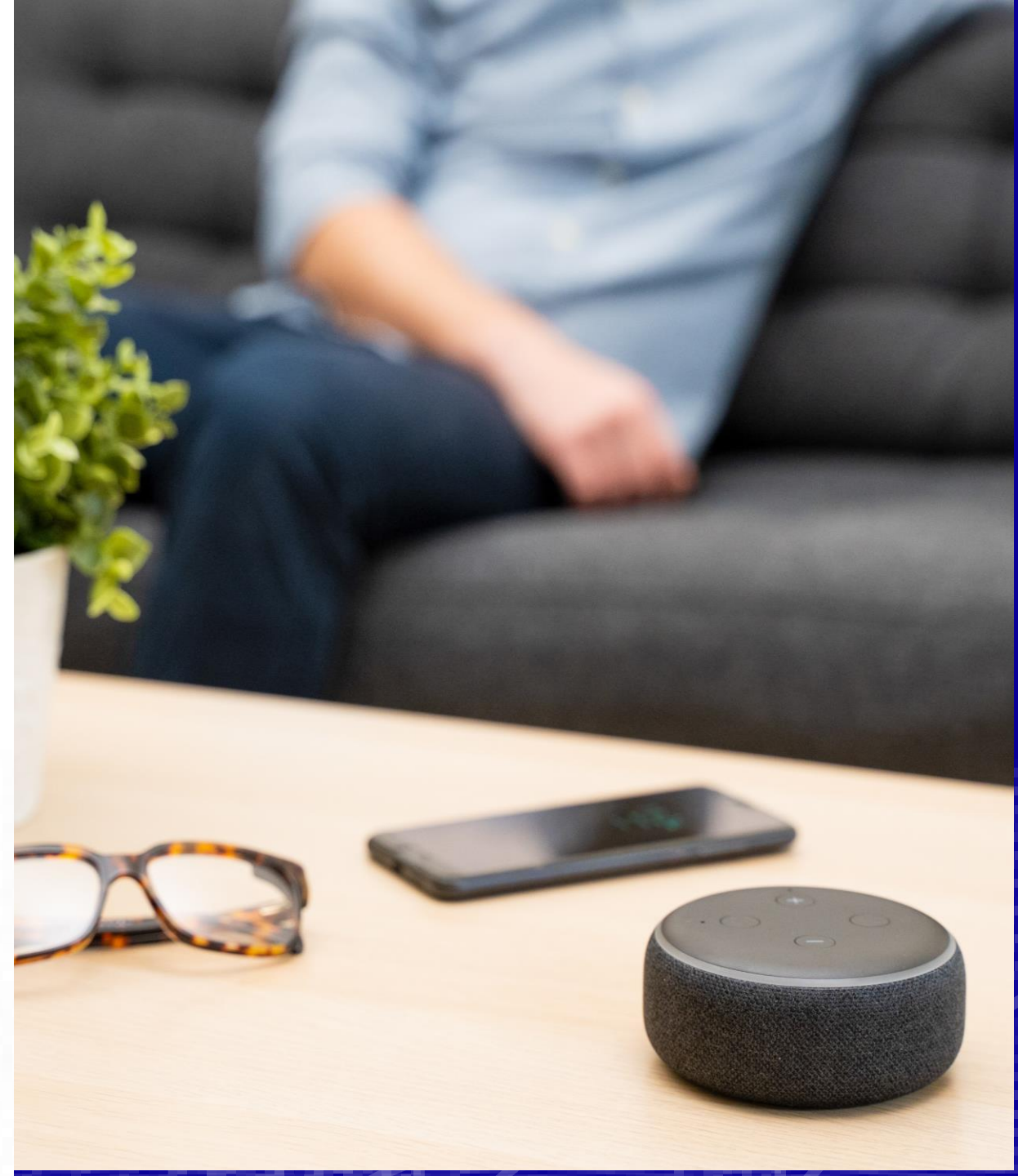
## Use Wi-Fi for smarter home IoT

Optimize IoT devices in the home with better analytics and diagnostics

Leverage the standards-based interface (e.g. Matter) to enable IoT connectivity over Wi-Fi, BT, Zigbee)

Develop data analytics, diagnostics and optimization specifically for IoT networks?

Enable smooth day-to-day operations with minimum intervention



## More energy efficient homes

Gain insights on energy consumption through home networks

Most energy consuming devices are becoming connected

Wi-Fi is the predominant connectivity means

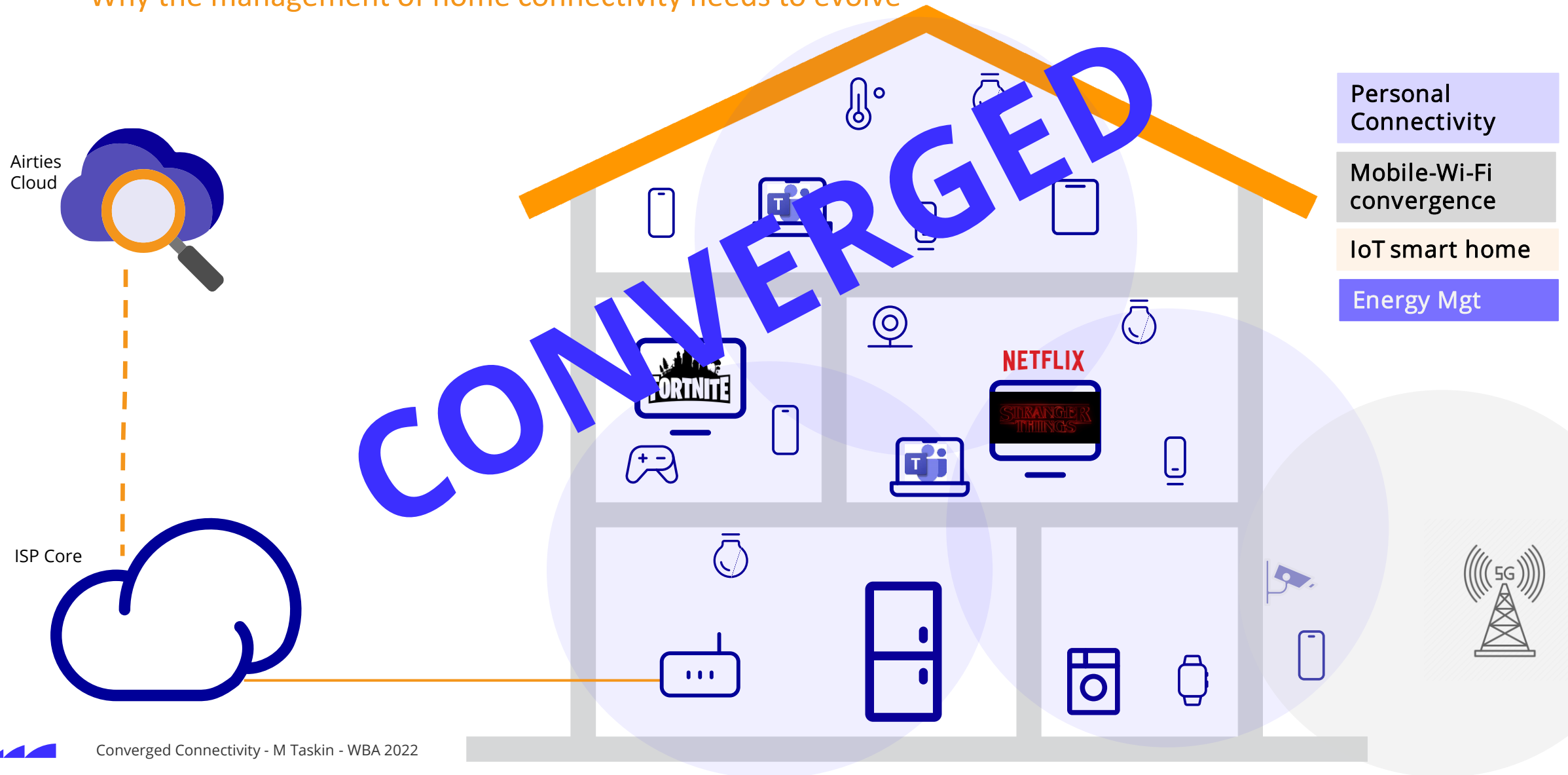
Service providers can manage energy management networks and provide better applications to home users





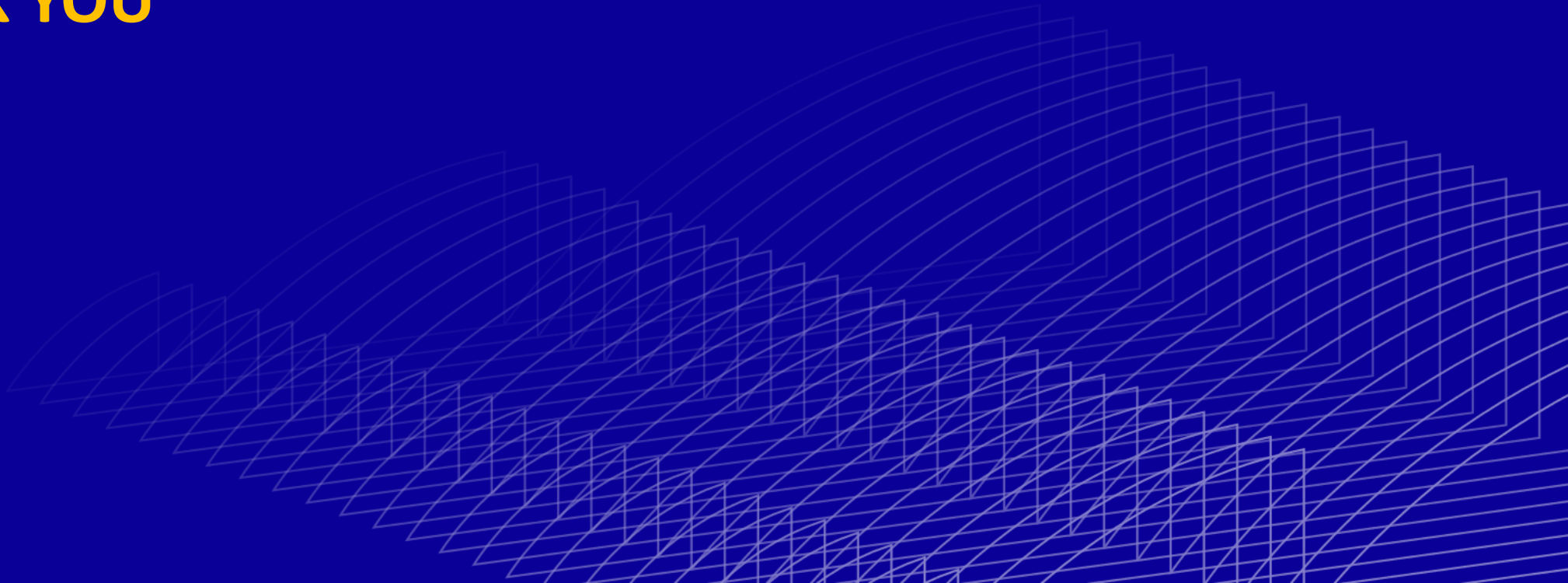
# Convergence Wi-Fi – critical for success

Why the management of home connectivity needs to evolve





**THANK YOU**





**WGC EMEA**

# **WI-FI REVOLUTION: DRIVING DIGITAL GROWTH**

**COFFEE & NETWORKING  
BE BACK IN 30 MINUTES AT  
3.25 PM CET**



## REZA JAFARI

CHAIRMAN & CEO, E-DEVELOPMENT INTERNATIONAL AND  
WBA BOARD ADVISOR

**MODERATOR**



Time	Presentation
3:25 PM (CET)	<b>Wireless @ Home: Voice of the Customer</b> Dr. Raghuram Rangarajan, Engineering Leader, Amazon
3:45 PM (CET)	<b>Panel Discussion: Wi-Fi Roaming: Improving the User Experience and Enabling New Business Models</b> Chris Bruce, Chairman NED and Wi-Fi Strategy Consultant Dr. Angelos Mavridis, Senior Wi-Fi Roaming Manager, Deutsche Telekom Bart Brinckman, Distinguished Engineer, Cisco. Cedric Gonin, VP Global Business Support, Orange
4:15 PM (CET)	<b>Next Generation Private Network Journey with Wi-Fi &amp; 5G</b> Chris Elliott, EMEA Channel Director, CommScope
4:35 PM (CET)	<b>Panel Discussion: Identifying Business Opportunities and Challenges in Connected Cities</b> Reza Jafari, Chairman & CEO, e-Development International Thomas Locke, Chief Technology Officer, GlobalReach Technology Khalid Aziz, Head of Ecosystems & Partnerships, Signify David Wilkins, Head of Digital Place, Westminster City Council
5:05 PM (CET)	<b>WBA INDUSTRY AWARDS</b>
6:00 PM (CET)	<b>WBA NETWORKING DRINKS RECEPTION (90 minutes)</b>
	<b>DAY 1 CLOSE</b>

## WGC EMEA Speakers



**Chris Bruce**  
TO UPDATE



**Dr. Raghuram Rangarajan**  
Amazon



**Dr. Angelos Mavridis**  
Deutsche Telekom



**Bart Brinckman**  
Cisco



**Cedric Gonin**  
Orange



**Chris Elliott**  
CommScope



**Thomas Locke**  
GlobalReach Technology



**Khalid Aziz**  
Signify



**David Wilkins**  
Westminster City Council



**Reza Jafari**  
e-Development International



# DR. RAGHURAM RANGARAJAN

ENGINEERING LEADER, AMAZON

**WIRELESS @ HOME: VOICE OF  
THE CUSTOMER**

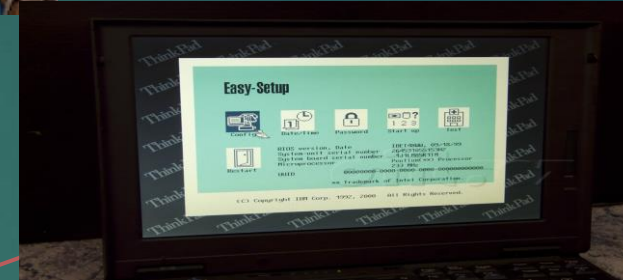


# Wireless@Home: Voice of the Customer

RAGHURAM RANGARAJAN

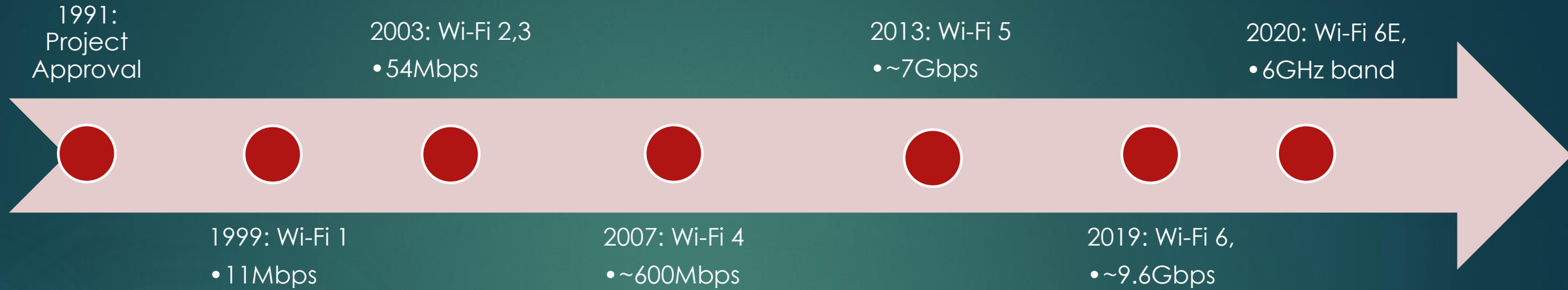






## Customer Tenets

# Wi-Fi Evolution



Higher modulation



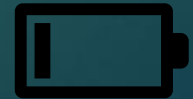
MU MIMO



DL, UL OFDMA, BSS color

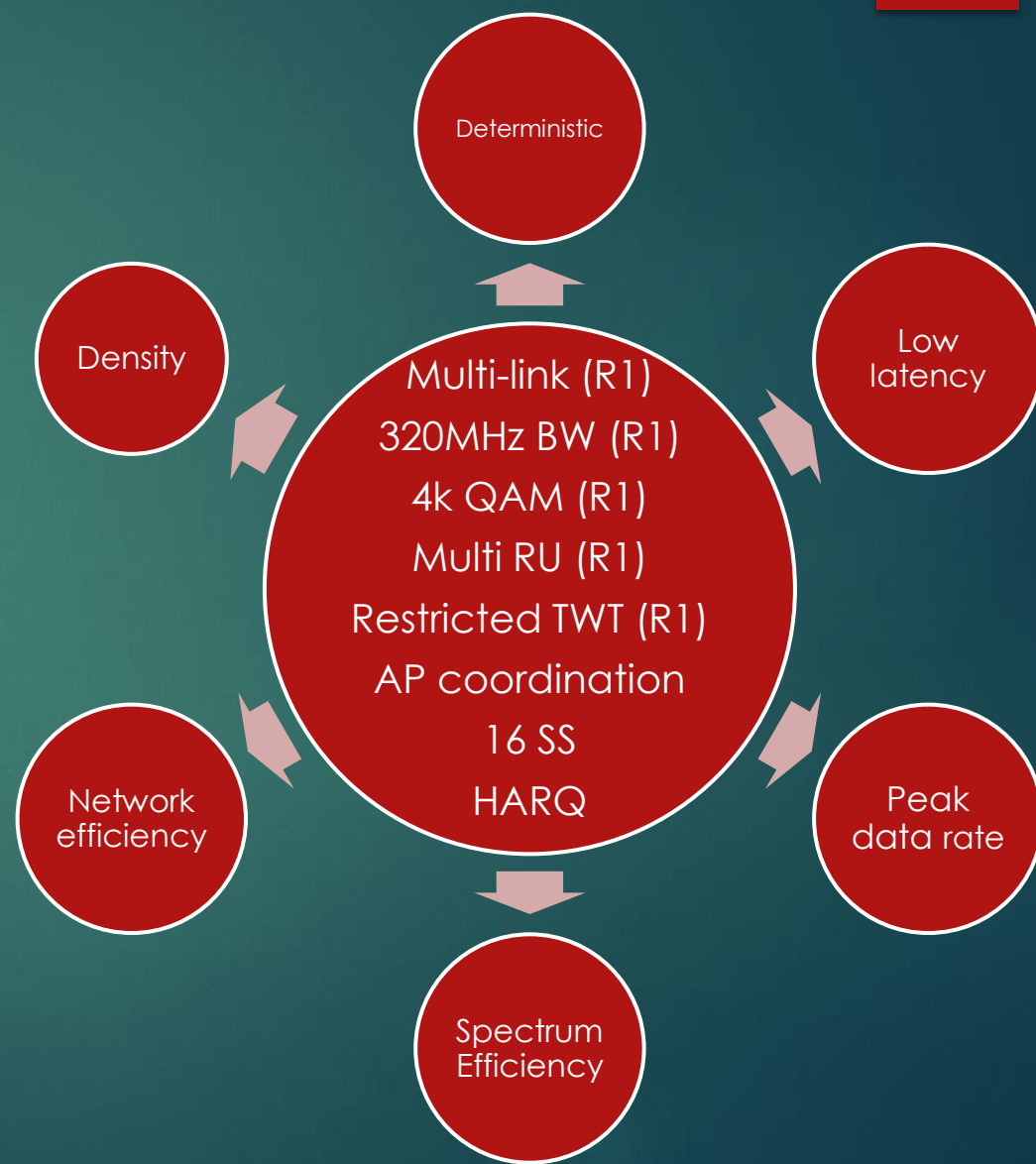
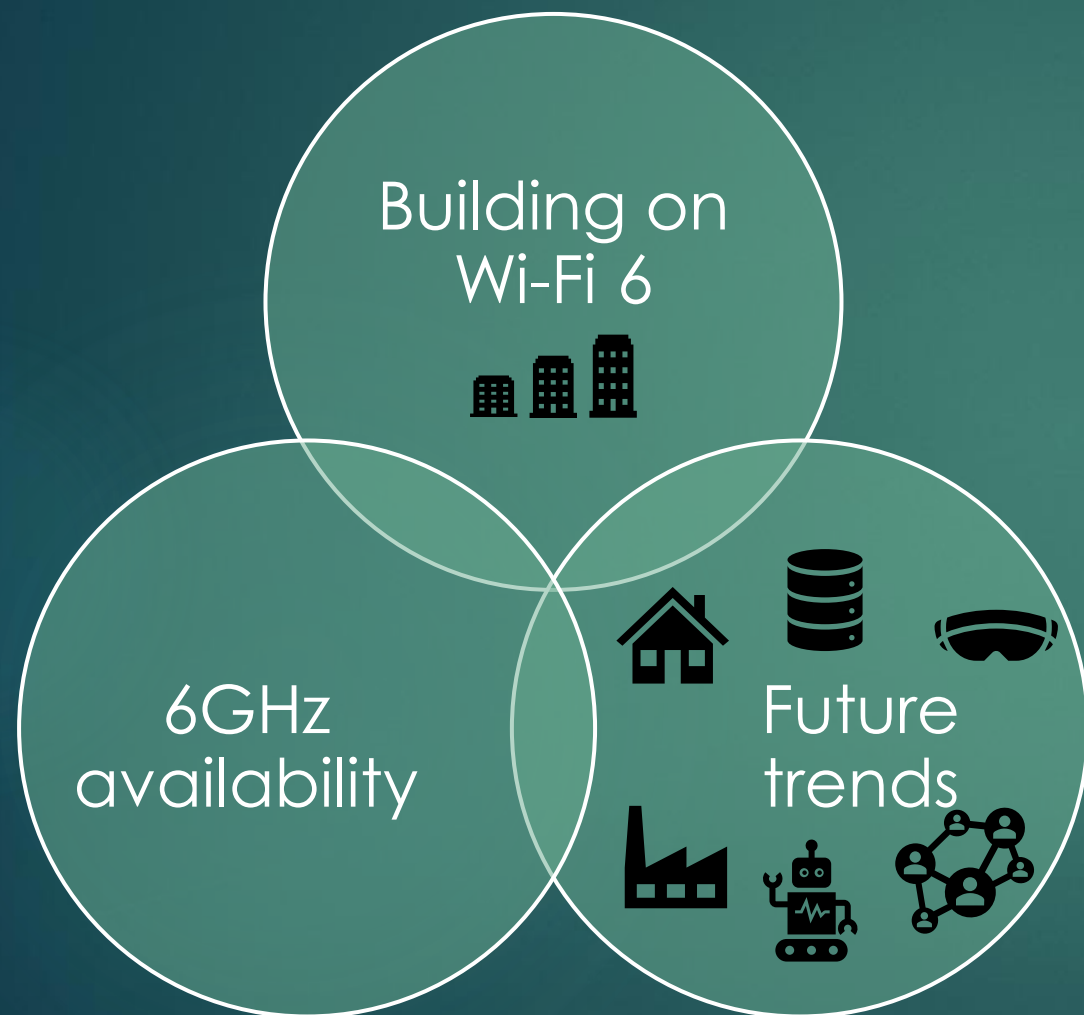


Target wake time (TWT)



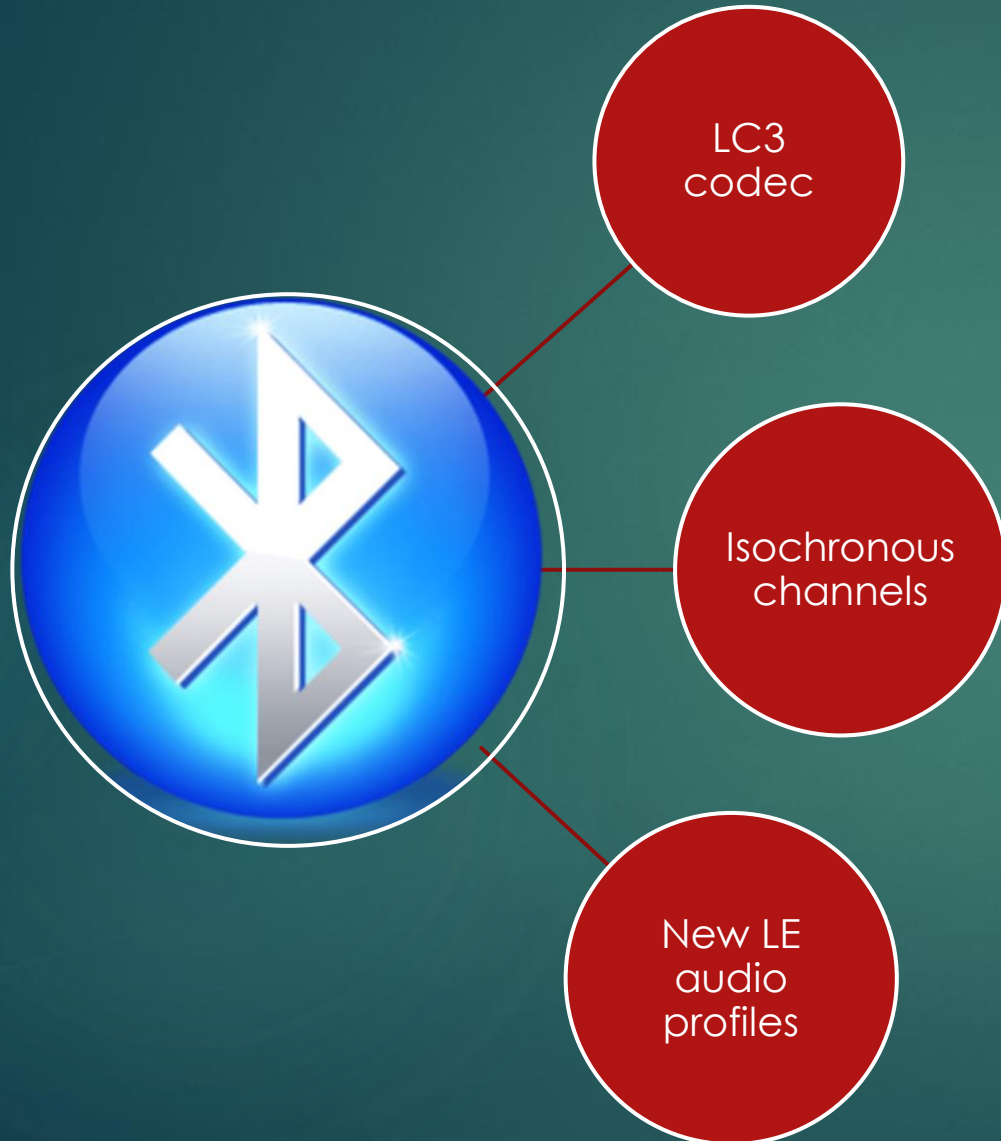


# Wi-Fi 7 Recipe & Trends

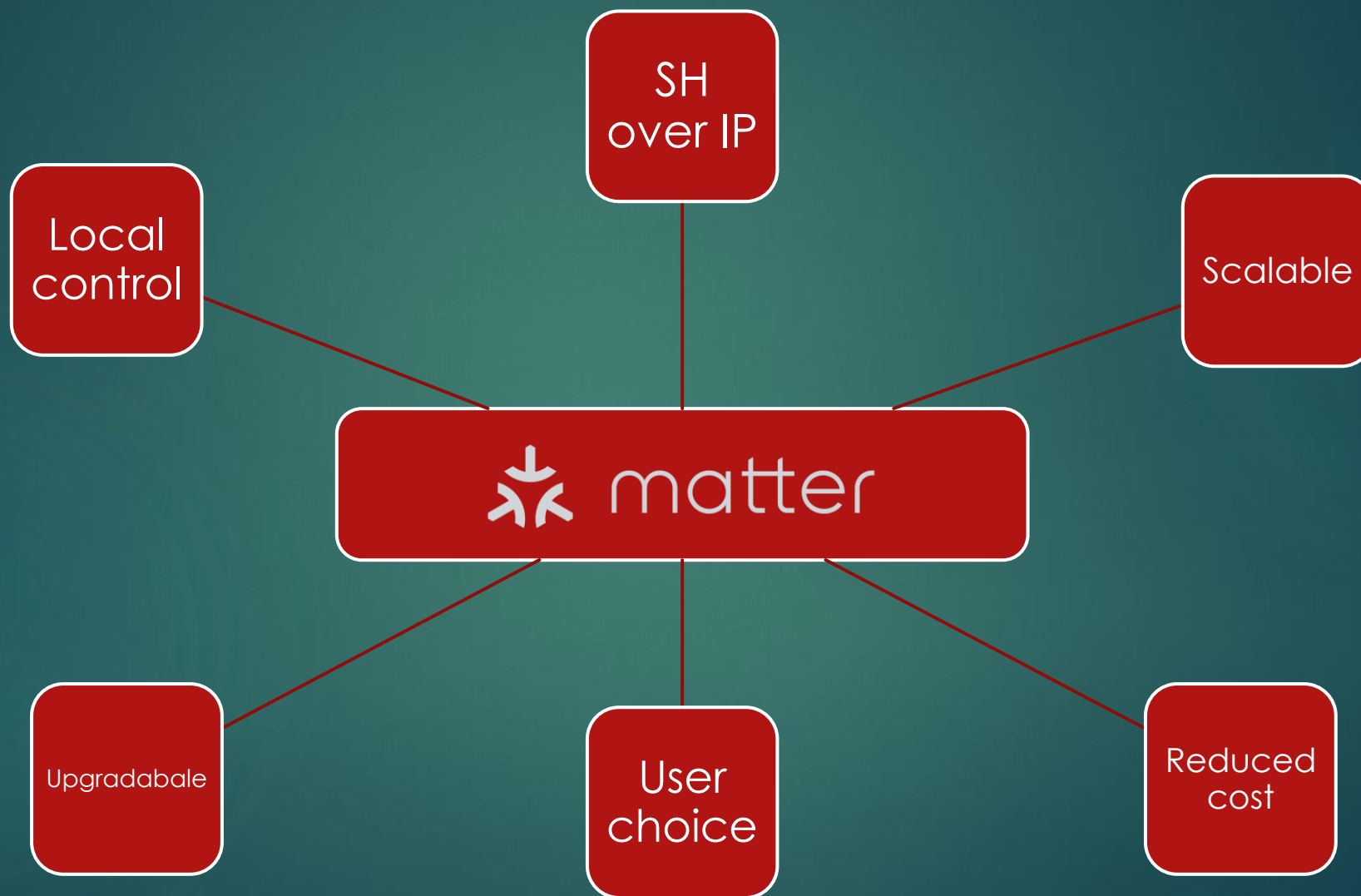




# Audio experiences



# Smart Home Matters



# Opportunities for Innovation



# Customer obsessed

Zero touch Setup



Coverage for the whole home

Self-healing networks

Scalable

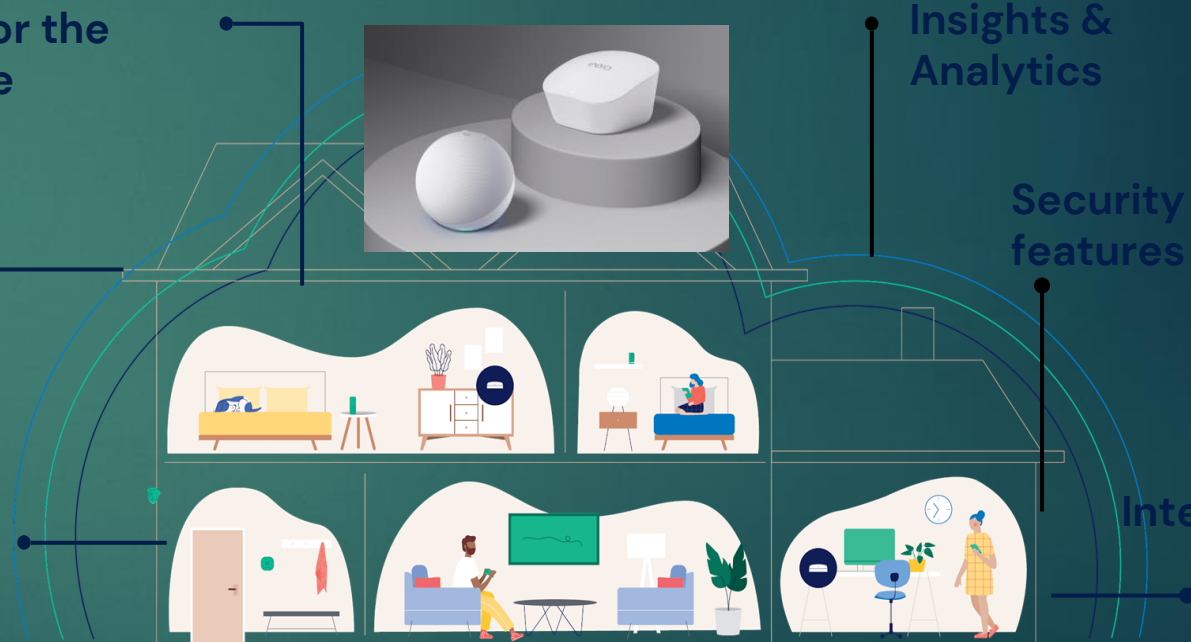
Coverage, Scalable, Just works



Insights & Analytics

Security features

Integrable





# Customer obsessed

Ambient intelligent  
home experience



Thank you



# CHRIS BRUCE

CHAIRMAN NED AND WI-FI STRATEGY CONSULTANT

**PANEL MODERATOR**



# Panel Discussion: Wi-Fi and Its Role in the Future Smart Home



**CHRIS BRUCE**

CHAIRMAN NED AND  
WI-FI STRATEGY CONSULTANT



**DR. ANGELOS MAVRIDIS**

SENIOR WI-FI ROAMING MANAGER,  
DEUTSCHE TELEKOM



**BART BRINCKMAN**

DISTINGUISHED ENGINEER,  
CISCO



**CEDRIC GONIN**

VP GLOBAL BUSINESS  
SUPPORT,  
ORANGE





**CHRIS ELLIOTT**

EMEA CHANNEL DIRECTOR, COMMSCOPE

**NEXT GENERATION PRIVATE  
NETWORK JOURNEY WITH WI-FI**



# Next Generation Private Network Journey with Wi-Fi & 5G

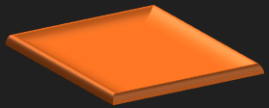
19 October 2022 | 4:30 PM CET

**Chris Elliott**

EMEA Channel Director, Ruckus Networks



# Converged Wireless Networks: 5G + Wi-Fi + IoT protocols



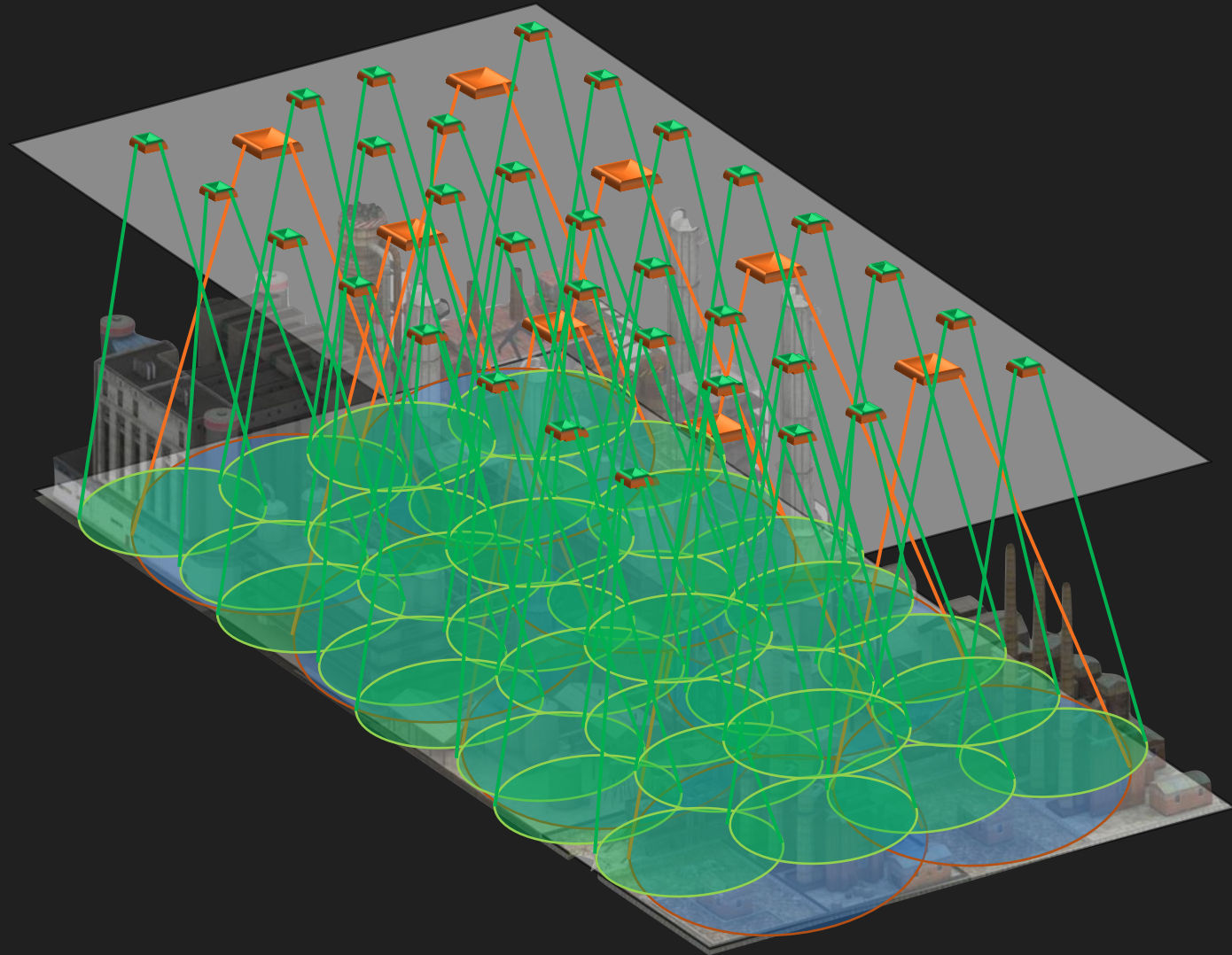
## 5G

- Fundamentally a WAN protocol
- High density and low latency
- Highly secure and reliable



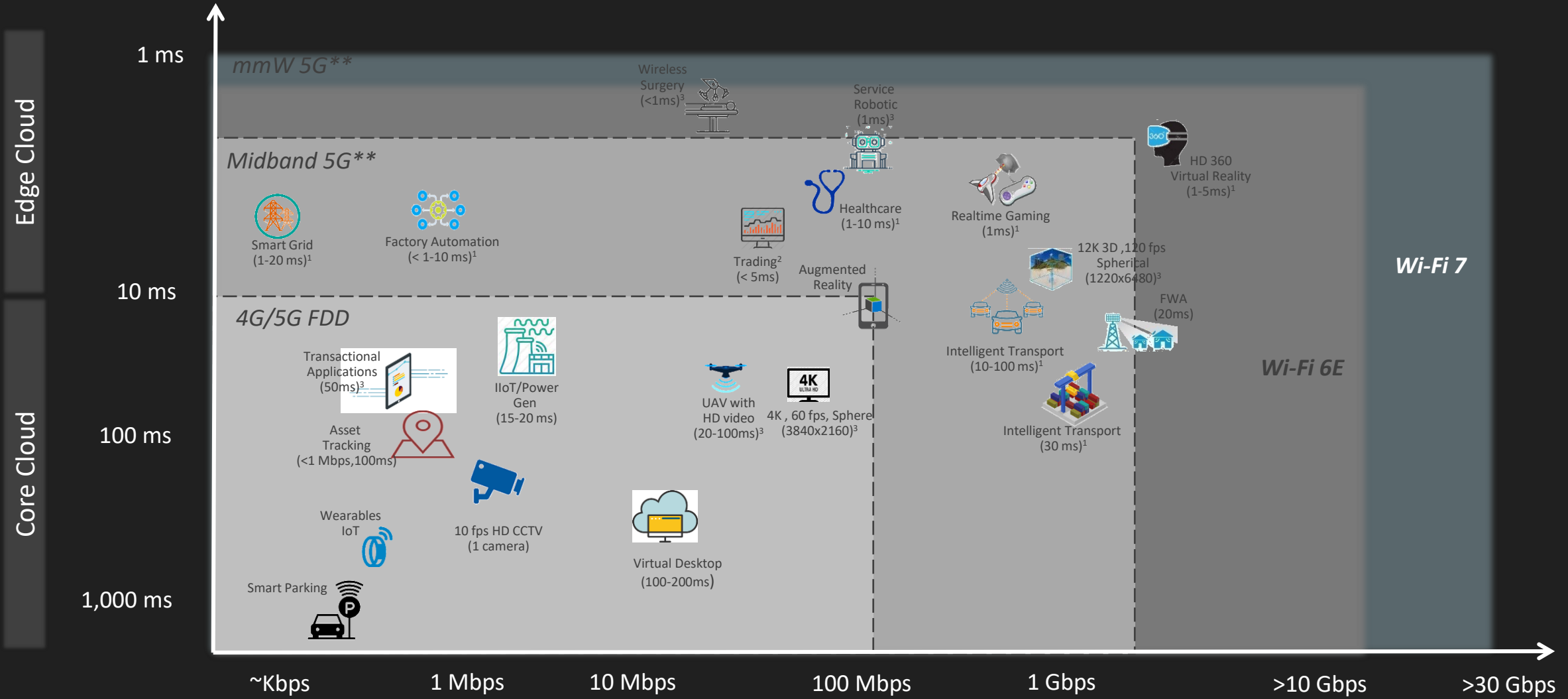
## Wi-Fi + low-power IoT radios

- Fundamentally a LAN protocol
- Extremely high Wi-Fi data rates
- Higher spectral efficiency





# There's time and place for everything



\* Exact designation depends on specific applications.

\*\* Lower latency values only achievable in Stand-Alone mode.

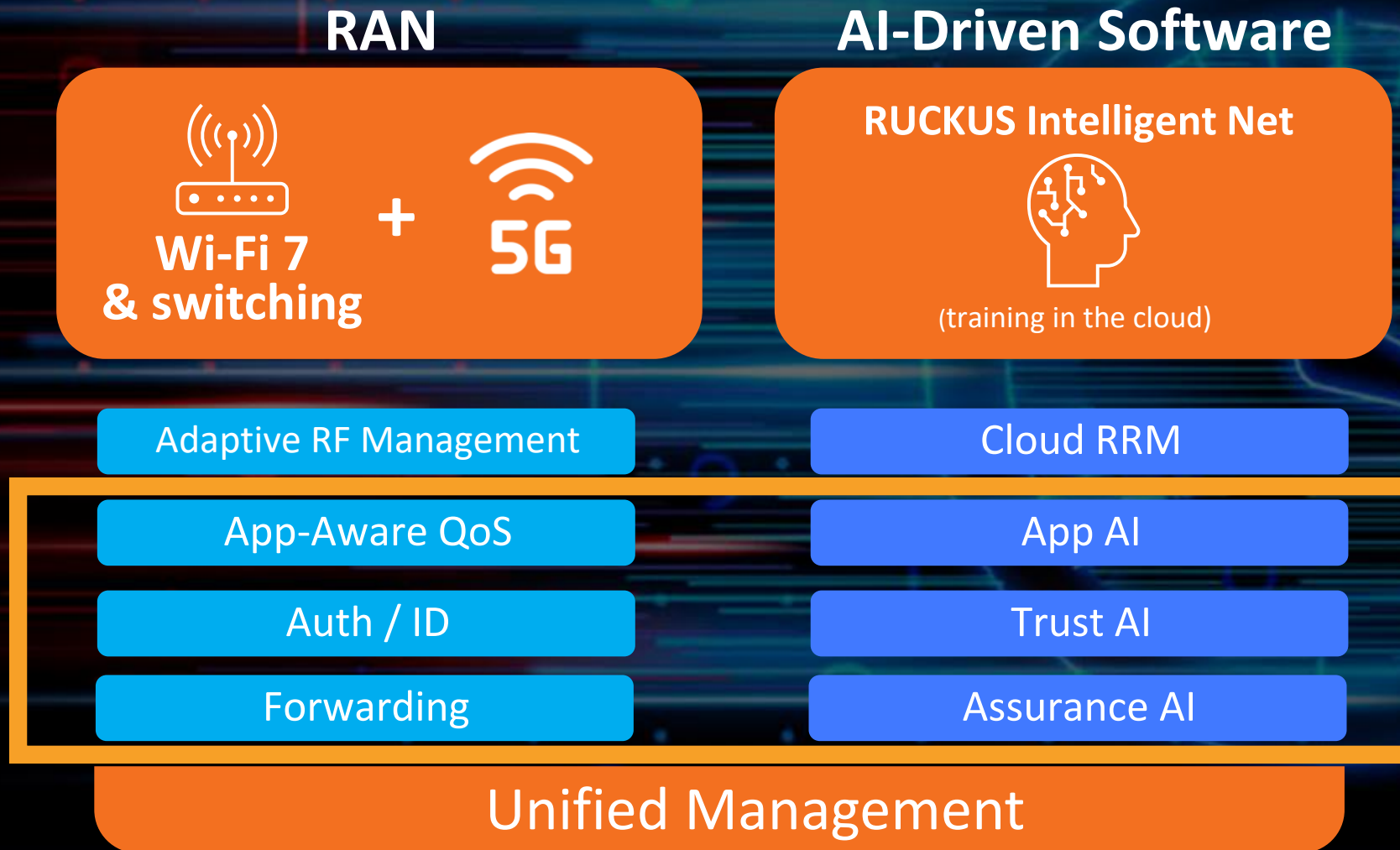
# Right tool for the right job



# Industry 4.0



# There's a need for a unified platform





# Purpose Driven Converged Extensible Platform



Wi-Fi



Wired



5G / CBRS



IoT protocols

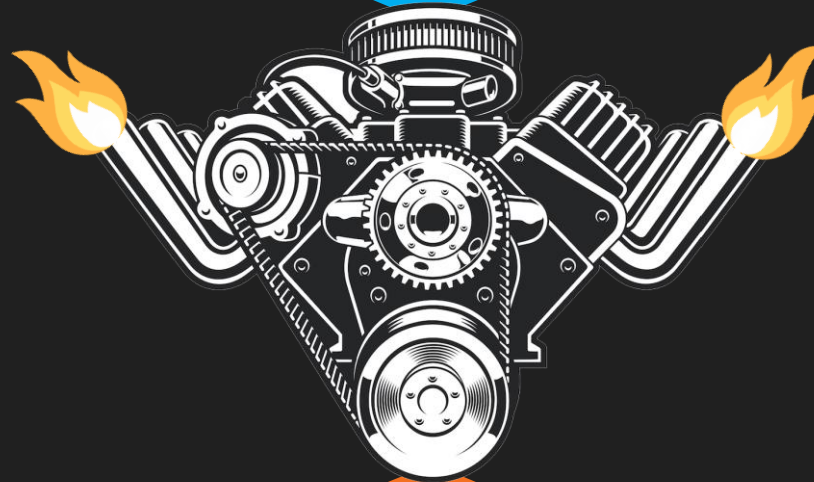


SD-WAN



Plugin New  
Services

Extensible  
Platform



Policy,  
management,  
control, data  
routing

**Policy-FLEX**  
(A.I. driven  
policy  
control &  
security)

Apply  
policies to  
different  
RANs

API Driven

Support 3<sup>rd</sup>  
Party RANs

Simplistic  
GUI driven  
design;  
guard rails  
available

RBAC for  
RANs

Zero Trust  
Ready

Wi-Fi 7 5G

A large graphic featuring the text "Wi-Fi 7 5G". The "Wi-Fi" is in orange, and "7 5G" is in white. Above the "7" are three orange curved lines representing a Wi-Fi signal. To the right of the "5" are five blue vertical bars of increasing height, representing a 5G signal.



**PURPOSE-DRIVEN**  
ENTERPRISE NETWORKS

# Panel Discussion: Wi-Fi and Its Role in the Future Smart Home



**THOMAS LOCKE**

CHIEF TECHNOLOGY OFFICER,  
GLOBALREACH TECHNOLOGY



**KHALID AZIZ**

HEAD OF ECOSYSTEM AND  
PARTNERSHIPS, SIGNIFY



**DAVID WILKINS**

HEAD OF DIGITAL PLACE,  
WESTMINSTER CITY COUNCIL



**REZA JAFARI**

CHAIRMAN & CEO,  
E-DEVELOPMENT  
INTERNATIONAL





**TIAGO RODRIGUES**

CEO, WIRELESS BROADBAND ALLIANCE

**WBA INDUSTRY AWARDS**





**Welcome to the 10th  
WBA INDUSTRY AWARDS**





# BEST WI-FI NETWORK OPERATOR





# WINNER!



## BEST WI-FI NETWORK OPERATOR

**KT Corporation**  
KT's Wi-fi 6E for Everywhere





# BEST WI-FI NETWORK TECHNOLOGY



# WINNER!



## BEST WI-FI NETWORK TECHNOLOGY

**Broadcom,  
Cisco & Meta**

**Open AFC makes the mass-market adoption of  
Standard Power 6 GHz Wi-Fi possible**





# BEST IN-HOME WI-FI NETWORK





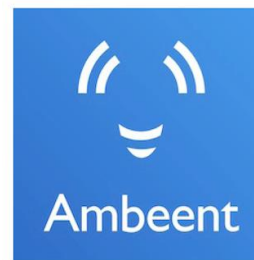
# WINNER!



## BEST IN-HOME WI-FI NETWORK

### Ambeent & Millenicom

Ambeent is helping Millenicom identify home blind spots and upsell customers on mesh systems.



millenicom



# BEST ENTERPRISE WI-FI NETWORK



# WINNERS!



## BEST ENTERPRISE WI-FI NETWORK

### Cisco & Clair Global

Cisco and Clair Global unleash OpenRoaming for 45000+ streaming fans at Bottlerock, Napa Valley



### HUAWEI

Huawei Helps Shenzhen Metro in Becoming China's First Highest-level Autonomous Urban Rail Line.







# BEST WI-FI FOR SOCIAL IMPACT





# WINNER!



## BEST WI-FI FOR SOCIAL IMPACT

### Cognitive Systems

Caregiver Aware Improves lives and Healthcare  
with Motion Intelligence

**COGNITIVE**   
SYSTEMS CORP



# BEST WI-FI INNOVATION



# WINNER!



## BEST WI-FI INNOVATION

### TIP OpenWiFi

TIP OpenWiFi Opens the Door to Wi-Fi Innovation  
and Democratization





# CTO OF THE YEAR





# WINNER!



## CTO OF THE YEAR

# Intel

Pioneering the Wireless Technologies Connecting  
Everything & Everyone, Everywhere



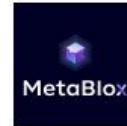


**CONGRATULATIONS TO ALL  
OUR WINNERS!**

**Thankyou and see you next year**



## Thank you to our Sponsors





**WGC EMEA**

# **WI-FI REVOLUTION: DRIVING DIGITAL GROWTH**

## **WBA NETWORKING DRINKS RECEPTION**

**6:00 P.M.**

**Speakers and VIP Lounge Hall 8**





**WGC EMEA**

# **WI-FI REVOLUTION: DRIVING DIGITAL GROWTH**

## **End of Day 1**

**We'll see you here tomorrow at 9:00am**





# CEO WELCOME ADDRESS



# CEO WELCOME ADDRESS





#wifirevolution | #lovewifi